



आईटीआईलिमिटेड/ITI LIMITED
क्षेत्रीयकार्यालय/ Regional Office
हैदराबाद Hyderabad

संदर्भ / Ref: ITI/MSP-HYD/EOI/LAN/2021-22/02,

दिनांक / Dated: 03-05-2021

ई ओ आई/Expression of Interest-2021-22/02

ITI LIMITED, a Central Govt. PSU under the Ministry of IT & Communication invites sealed EOI in two (2) sealed covers for techno commercial bids and financial bids from Empaneled Partners (ITiSP) who are selected through our coporate EOI vide Ref: ITI/CORP-CM-ITiSP Dated: 01.06. 2020.The intrested vendors who are not empaneled are required to get empaneled through our website “ www.itilttd.in “.

The scope of work is Providing of LAN/Wi-Fi Facility

ई ओ आई संदर्भ संख्या / E O I REFERENCE NO.	ITI/MSP-HYD/EOI/LAN/2021-22/02, Dated 03-05-2021.
ईओआई @ हैदराबाद जमा करने की अंतिम तिथि और समय Last date & Time for submission of EOI @ Hyderabad	10-05-2021 @ 03-00 PM
ईओआई खुलने का समय और दिनांक @आईटीआई लिमिटेड, हैदराबाद Opening Time & Date of EOI @ ITI Limited,Hyderabad	10-05-2021 @ 03-30 PM
कार्य का वर्णन / Description of the work	Providing of LAN/Wi-Fi
निविदा शुल्क / Tender Fee	Rs. 1000/- + GST
बयाना राशि / Earnest Money Deposit.	Rs. 6.00 Lacs
ईएमडी वैधता EMD VALIDITY	150 Days
पीबीजी /Performance Security/Security Deposit	3% of the Contract Value/Project Value
प्रक्रमण संसाधन शुल्क / Processing Fee	Rs. 3000/-
निविदा मूल्य (विज्ञापित) / Tender Value (Estimated)	Rs. 3.0 Cr.
अनुबंधनकाल /Contract period	6 Years (Warranty 3 Years + AMC 3 Years)
समापन की अवधि / Completion Period	60 Days
गारंटी / Warranty	3 years comprehensive warranty from the date of acceptance of equipment by the end customer.

The EOI should be addressed to The Dy. General Manager, ITI Limited, Regional Office, # .301, 3rd Floor, Babukhan Estate, Basheer Bagh, Hyderabad-500 001. Phone: 040-23262575, 23262555. After evaluation of EOI, the eligible Empaneled Parter (ITiSP) will be called for further Techno- Commercial discussion for above scope of work. Finally selected Empaneled Parter (ITiSP) will be asked to submit EMD and Tender Cost.

Eligibility Criteria:

Experience in Supply, Installation and Commissioning of LAN/Wi-Fi Facility for last five years.

ITI Ltd, Hyderabad reserves the right to accept or reject in part or full, any or all the applications for this tender without assigning any reason.

Sl. No.	Ref No:	Date:	
		Compliance	Page No.
1	Name of the Organization (Company/Partnership firm/Proprietorship concern, etc.)		
2	Certificate reference of registration (Copy to be enclosed).		
3	Date of Incorporation/Registration.		
A	<i>Memorandum and Articles of Association/partnership deed (Copy to be enclosed)</i>		
B	<i>Contact Details of the Bidder (Contact person name with designation, Telephone Number, FAX, E- mail and Web site address.</i>		
4	Nature/type of work for which firm is registered.		
5	GST Registration no. (please enclose the certificate copy)		
6	PAN No. with IT returns (Please enclose the certificate copy).		
7	Annual turnover for last 3 Financial Years As per audited accounts.		
	a) Year.....		
	b) Year		
	c) Year		
8	Annual Profit For last 3 financial Years for Audited accounts.		
	a) Year		
	b) Year		
	c) Year		
9	Net worth as per audited accounts for last financial year in Lakhs. (Should have positive) (Issued by CA)		
10	Solvency certificate issued during the last six months (copy to be submitted)		
11	Past experience of handling projects/similar works (Business category –wise Please enclose the Copies of PO’s completion/appreciation letters.		

12	Amount and details of PO's received.		
13	Amount and details of PO Executed/completed along with completion certificates.		
14	Previous experience with ITI Limited if any.		
15	Product/Project wise business projection for the next two years with value.		
16	Acceptance for submitting: A. Tender cost, Transaction Fee, EMD (selected bidder will be asked to submit the Tender cost, Transaction Fee, EMD). B. PBG/SD, Corpus fund (Selected bidder will be asked to submit the PBG/SD at the time LOA/LOI).		
17	Acceptance for all technical, payment and other Tender terms and conditions of end customer on fully back-to-back basis.		
18	Additional credit period to ITI Limited if any, from the date of payment received from customer.		
19	Man power details:		
	a) Technical (Require to submit manpower details as per EOI).		
	b) Non technical – (Require to submit manpower details as per EOI).		
20	I. Supply: ITI reserves the right to take up 50% of supply portion of work. II. Installation & Commissioning: a. ITI reserves the right to take up the 50% of work on its own which will be decided at the time of contract agreement/PO on bidder and Margin shared to ITI Limited will be on balance 50% portion of the proportionate work only. b. Accepting of testing and commissioning will be back-to-back basis. III. AMC Services: a. ITI Products: AMC will be done by ITI Limited b. Non ITI Products: ITI Limited reserves the right to take up the 50% portion of work on its own which will be decided at the time of contract agreement/PO on bidder and ITI Limited margin will be shared on balance 50% portion of the proportionate work only. IV. AMC Materials: a. Rates to be arranged from OEM by ITiSPs		

	V. WARRANTY: Back-to-back as per terms and conditions of the end customer.		
21	<p>A. After submitting the offer to ITI Limited, if ITI Limited stood L1 and ITiSP refuse to execute the project the EMD will be forfeited & work will be executed at the risk and cost of ITiSP</p> <p>B. After issuing the LOA if ITiSP failed to submit the SD/PBG within stipulated time specified in LOA, LOA will be deemed as cancelled and the work will be executed at the risk and cost of the ITiSP and EMD will be forfeited.</p> <p>C. IF the ITiSP failed to execute the project even after submission of SD/PBG, the project will be executed by ITI Limited at the risk and cost of ITiSP and SD/PBG, EMD will be forfeited.</p> <p>D. LD/Penalty: ITI Limited will have the full right to impose LD/Penalty on ITiSP/Bidder if the performance of ITiSP/Bidder is not satisfactory, irrespective of end customer terms and conditions.</p>		
22	Acceptance of validity of the quote as per the Terms and conditions of the RFP/Tender of the end customer.		
23	Any tax payment, which cannot be passed on to ITiSP as per back-to-back terms, will be paid by ITI Limited to ITiSP, as and when the same will be received by ITI Limited from end customer.		
24	ITiSP/Bidder should Indemnify the entire PO value of end customer, if awarded on them.		
25	ITiSP/Bidder should have office at Hyderabad.		
26	<i>The bidder should not be blacklisted by any Central /State Government Department or Central/ State Public Sector Units (PSUs) in India as on submission of EOI proposal. (Self-Certification for Non-Block-listing as per the Eligibility may be submitted. (Annexure - B)</i>		
27	After awarding LOA while executing the project, if any advance payment received by ITI Limited from end customer, same can be released to ITiSP/ Bidder against 110% of Bank Guarantee.		
28	ITiSP has to submit Notarized Power of Attorney for Signing the EOI document and Board resolution for the same.		
29	Proof of concept (POC), Technical demonstration/ Presentations to be arranged by the selected		

	Bidder/ITiSP as per the end customer.		
30	<p>a. ITiSP should have strategic partnership with OEM to ensure in time supply of materials.</p> <p>b. <i>To provide undertaking for support warranty and Post warranty maintenance (documentary proof should be enclosed).</i></p>		
31	ITiSP/Bidder should submit the undertaking for OEM qualification criteria as per end customer.		
32	ITiSPs should be ready to submit the techno/commercial compliance and Price Bid of end customer within one day of intimation to them.		
33	Sub contract of the contracted works in any form will not be allowed.		

Annexure-I

Undertakings (To be in Bidder's Letter Head)

M/s..... do here by undertake the following:

1. to work with ITI as per this EOI and Customer Tender terms and conditions. Also we agree to implement the project (scope of work as per Tender terms and conditions including investment) covering warranty & post-warranty services, maintenance etc, in the event of ITI winning the contract on back-to-back basis.
2. to submit tender fee, EMD (while submitting the bid to the customer) towards bid security (Bank Guarantee / Demand Draft/Online Payment from any Nationalized / Scheduled Bank) & Performance Bank Guarantee to customer / ITI (as decided by ITI) as per Customer Tender terms & conditions. Where ITI is exempted from providing EMD & PBG or allowed to submit Corporate Guarantee in place of Bank Guarantee to customer, we will provide EMD (while submitting the bid to the customer) & PBG to ITI as per customer tender terms.
3. that we will be equipped with the required manpower with qualifications, certifications and experience as required in the customer tender.
4. that we will be able to give the proposed solution as required by the end customer.
5. to get required certificate & support (warranty & post-warranty/ maintenance) in the name of ITI from the OEM as per customer tender requirement.
6. to obtain relevant statutory licenses for operational activities.
7. to sign Consortium Agreement /Teaming Agreement, Integrity Pact with ITI for addressing the customer tender as per customer's tender terms and conditions.

8. to indemnify ITI from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc as charged by the customer.
9. undertake to arrange to sign agreement with OEM and ITI as per customer tender requirement
10. that OEMs who meet the eligibility and other conditions as per customer tender requirement, will be finalized by us and produce the required eligibility documents and other related documents of the OEM for customer bid submission.
11. hereby agree to take the responsibilities covered in the agreement (on back-to-back basis) to be signed between ITI & OEM (if required) as per customer tender conditions.
12. to provide Bank Guarantee (110% of value for the period till the advance is settled) for getting the advance payment if any, back-to-back.
- 14 not to partner with any other organization for addressing this EOI/tender.
15. to accept payment terms on back-to-back basis. Penalties, if any, will be borne by us.
16. here by agree that ITI may take any punitive action as deemed fit, including forfeiture of EMD / Security submitted by us, if it is found that any of the documents / information provided by us (to meet the tender requirement including eligibility) is wrong/ forged/ misleading at any stage of tender processing / evaluation. The decision of ITI regarding forfeiture of the EMD shall be final and shall not be called upon question under any circumstances are not blacklisted by Central Govt./ any State or UT Govt/ PSU/ organized sector in India as on submission of EOI proposal.

SPECIAL TERMS AND CONDITIONS

1. The bid preferably should be spiral bounded and each page should be serial numbered
2. ITI reserves the right to split the balance orders (after taking out the ITI portion) in 70%: 30% ratio between H1 and H2 (Highest margin bidders) for speeding up the work, provided H2 bidder matches H1 margins offered, and wherever technically feasible.
3. All activities like Proof of concept on “No Cost No Commitment” (NCNC) basis wherever applicable will be the responsibility of agencies.
4. ITiSP should be willing to impart required training to ITI engineers for undertaking services & execution of project.
5. ITiSPs will be responsible for any short coming in the BOM and the same should be rectified free of cost.
6. ITiSP should be willing to provide TOT for manufacture of offered products in ITI.
7. ITiSP should be willing to sign an exclusive agreement with ITI for smooth execution of the project.
8. All commercial terms will be as per the RFP/PO.
9. All CVC circulars/Statutory guidelines as applicable needs to be followed.
10. Margin to ITI would be payable on supply, I&C and AMC services undertaken by the selected agency for the project.
11. All experiences regarding eligibility criteria will be pertaining to experience in India only. Experience outside India will not be eligible for qualifying under this tender

12. The technical bid must contain the whole EOI documents duly signed and stamped and marked as “Accepted & Complied” in all the pages by the bidder as an acceptance of all the EOI terms & conditions

13. Undertaking (on Letterhead) to work with ITI as per EOI/Tender terms and conditions including warranty & post-warranty services and implementation of the project in the event of ITI winning the contract.

14. Undertaking (on Letterhead) of ‘No Objection/No Claim/No Compensation’ from ITI Limited if this EOI is cancelled at any stage of evaluation process by ITI or the tender is cancelled by the end Customer.

15. Cost of EOI: The bidder shall bear all costs associated with the preparation and submission of his offer against this EOI, including cost of presentation for the purposes of clarification of the offer, if so desired by ITI. ITI will, in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.

16. Amendment of EOI: At any time prior to the last date for receipt of offers, ITI, may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI document by an amendment. In order to provide prospective bidder reasonable time in which to take the amendment into account in preparing their offers, ITI may, at their discretion, extend the last date for the receipt of offers and/or make other changes in the requirements set out in the Invitation for EOI.

17. Disclaimer: ITI and/or its officers, employees disclaim all liability from any loss or damage, whether foreseeable or not, suffered by any person acting on or refraining from acting because of any information including statements, information, forecasts, estimates or projections contained in this document or conduct ancillary to it whether or not the loss or damage arises in connection with any omission, negligence, default, lack of care or misrepresentation on the part of ITI and/or any of its officers, employees.

18. ITI will not consider any or all of the bids if they are not meeting EOI requirements. However, clarification in this regard, if required, will be given. The interested ITiSP may like to discuss the customer tender related information, EOI Bidding Conditions, Bidding Process and clarifications, if any with the concerned officials

19. After awarding the LOI, the vendor has to submit the required PBG within stipulated time. Late submission of PBG will attract penalty as per norms.

कवर -2 / Cover-2

मूल्य बोली / PRICE BID

(Submit in separate cover)

संगठनकानाम/Name of the organisation	
ईओआई संदर्भ संख्या / E O I REFERENCE NO.	ITI/MSP-HYD/EOI/LAN./2021-22/02, Dated 03-05-2021.
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कार्यकावर्णन / Description of the work	Providing of LAN/Wi-Fi
आईटीआई को नेट मार्जिन ग्राहक को समाप्त करने के लिए उद्धृत मूल्य से अधिक (आंकड़ों और शब्दों में प्रतिशत) Net margin to ITI over quoted price to endcustomer (Percentage in figures and words)	

Signature of authorized person of the bidder:

Place: Date:

Full Name in Block Letter:

Seal of Company

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DECLARATION

I/We hereby declare that all statements made in this application form for empanelment of Business Associate is true/complete and correct to the best of my/our knowledge. In the event of any information found false at any time, the purchase order / work allotted on our firm deemed to be cancelled.

Date

Signature

Seal of the company

Name and Designation.

Note:

For any queries / clarifications feel free to contact our office in any working days or through our emailID: ro_hyd@itilttd.co.in
2. Terms and conditions for related Tender/enquiry will be sent to you/Published in our web site / CPP Portal.

Check list / list of enclosures.

- 1 Copy of registration of unit(with partnership deed or memorandum articles).
- 2 Copy of income Tax Clearance certificate.
- 3 Copy of Sales Tax registration Certificate.
4. Copy of GST registration Certificate.
5. Copy of the latest balance sheet/annual report.
6. Proof of annual turnover/financial capacity (Certificate issued by CA).
7. Proof of experience details/credentials.(As per Eligibility Criteria)
8. Proof of experience with ITI/Public sector/Government/Corporate sector etc. `
9. Copy of solvency certificate.(Within six months from scheduled Bank).
10. Copy of Net worth Certificate for last six months Issued by CA.
11. Notarized Copy of power of attorney of signing authority.
12. Certification/awards received (if, any).
13. **Tender should be submitted with a covering letter, duly signed and stamped on each page with page No.**
15. Compliance to all the EOI terms.
16. EOI should be addressed and submitted in a sealed envelope duly super scribing EOI Ref. No. and date to the following address.

The Dy. GENERAL MANAGER,
ITI LIMITED, REGIONAL OFFICE,
301, 3rd Floor, Babukhan Estate,
Basheer Bagh, Hyderabad 500 001.
Telangana State,
Contact No. 040-23262575, 23262555,
E-Mail : ro_hyd@itilttd.co.in

