



Amendment I

Ref: CORP/MKTG/BSNL/4G_RAN/2025/15/Amend01

Date: 18/02/2026

Sub: Notice Inviting EOI for Selection of System Integrator for Supply, Installation, Testing, commissioning & Operation and Maintenance of 10000 4G Radio Access Network (RAN) along with associated elements on OPEX Basis.

Ref: CORP/MKTG/BSNL/4G_RAN/2025/15 Date: 26/11/2025

CI No	Present Clause	Revised Clause
1	<p>Clause 4(i)A</p> <p>e. For addressing the BSNL tender, 4G RAN OEM of the Consortium has to sign a Consortium Agreement with ITI Limited (Lead bidder) as per BSNL tender format after the Finalization of Partner and before bid submission to customer tender</p>	<p>Clause 4(i)A</p> <p>e. For addressing the BSNL tender, 4G RAN OEM has to sign a Consortium Agreement with ITI Limited (Lead bidder) as per BSNL tender format, after the Finalization of Partner and before bid submission to customer tender</p>
2	<p>Clause 4(i)B</p> <p>Turnover The Sole Bidder/lead bidder (In case of consortium) must have a minimum average Annual Turnover of Rs. 150 crores during last three financial years 2022-23, 2023-24 and 2024-25</p> <p>Note: The Sole Bidder/lead bidder (In case of consortium) should have minimum turnover of Rs 75 Crores from Telecom or IT Projects. IT Project shall mean the supply, installation and commissioning of Hardware and Software related to servers/networking/storage in the network of Indian Central/State Government or Indian PSU or any TSP in India/abroad. A statement from Cost Auditor of the company has to be submitted in the bid in this regard.</p>	<p>Clause 4(i)B</p> <p>Turnover The bidder/Consortium shall have minimum average annual turnover of Rs. 150 Crore during last three financial years' i.e. 2022-23, 2023-24 and 2024-25.</p> <p>Note#1: The Sole bidder/lead bidder of the consortium should have minimum average annual turnover of Rs 75 Crore during last three financial years, out of which at least Rs 37.5 Crore should be from Telecom or IT Projects. IT Project shall mean the supply, installation and commissioning of Hardware and Software related to servers/networking/storage in the network of Indian Central/ State Government or Indian PSU or any TSP in India/abroad.</p>
3	<p>Clause 4(i)F</p> <p>The System Integrator & in case of consortium, both SI & 4G Radio Access Network (RAN) OEM should work exclusively with ITI Ltd for the subject</p>	<p>Clause 4(i)F</p> <p>The System Integrator (Sole bidder / Consortium member) should work exclusively with ITI Ltd for the subject tender and should be willing to execute the</p>

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	tender and should be willing to execute the project on back to back terms and conditions on Opex basis during the contract period of 10 years	project on back to back terms and conditions on Opex basis during the contract period of 10 years
4	<p>Clause 4(i)O</p> <p>The bidder (or each member of the Consortium) or their promoters should not be holding 10% or more equity stake or operating partnership in any Telecom Service Provider. A self-declaration is to be provided by the bidder and each member of the consortium, in case of consortium.</p>	<p>Clause 4(i)O</p> <p>The Bidder or consortium member (s) and their respective parent company shall not have any equity stake more than 10% or operating partnership in mobile segment with any other cellular operators or vice versa. A self-declaration is to be provided by the bidder and each member of the consortium, in case of consortium.</p> <p>Further, the eligible Bidder shall not acquire equity share/ enter into operating partnership with any other cellular mobile operator, or vice versa, (except MTNL) in India for a period of 2 years from the tender opening date.</p> <p>The Bidder shall furnish a certificate with regard to above, which shall form the part of the Bid.</p> <p>However, entering into an operating partnership with any cellular operators for the limited purpose of any government project like Smart City etc. is allowed and will not be considered as ineligibility.</p>
5	<p>Clause 5.0</p> <p>Financial Bid:</p>	<p>Clause 5.0</p> <p>Modified Financial Bid as per Annexure-IX</p>

Other terms & conditions are remaining same as per EOI including corrigendum.

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<u>FINANCIAL BID</u>		
Notice Inviting EOI for Selection of System Integrator for Supply, Installation, Testing, commissioning & Operation and Maintenance of 10000 4G Radio Access Network (RAN) along with associated elements on OPEX Basis. Ref: CORP/MKTG/BSNL/4G_RAN/2025/15 Date: 26-11-2025		
Bidder Name		
Bid Format		
Sl. No	Description	Price/Margin
A	Submit Lumpsum details for supply and service items as per Schedule of Requirements (SoR) , Scope of Work (SoW) and Price Schedule as per customer tender in INR (without Taxes)	
B	Quote margin to ITI as a percentage of A	
C	Absolute value of Margin = A*B	0
D	Overall Quoted price = A-C	0.00
Note: Schedule of Requirement, Scope of Work, Price Schedule as per customer Tender document		
Note:		
1	ITI's Tender document can be downloaded from ITI web site www.itilttd.in or CPP portal www.eprocure.gov.in. For uploading the bid proposal, all vendors have to register in our eprocurement portal (https://itilimited.euniwizarde.com/). When submitting the bid please state the tender ID.	
2	To be submitted online https://itilimited.euniwizarde.com/	
3	During evaluation bidders with least "D" will be considered as L1	
4	The bid having higher value of "B" will be selected in case of tied D	
5	If the bidder is selected, during the final tender submission, the price to be quoted shall not be more than price "A" and the margin offered to ITI shall not be less than "B"	
6	The lowest quoted bidder(least "D") considering the above cost calculation will be selected for addressing the customer tender	