



ITI Limited

ITI Bhavan, Dooravani Nagar, Bengaluru – 560016

**CIN No: L32202KA1950GOI000640**

**CORRIGENDUM – 3**

Request for Proposal (RFP) For the Selection of Partner for Technology Transfer for Smart Rack System/SFP Module Manufacturing

<b>Corrigendum2 Ref: ITI/COR/P&amp;T/RFP/Smart Rack &amp; SFP/2025/01/Corg3</b>	<b>Date: 11/03/2025</b>
Corrigendum2 Ref: ITI/COR/P&T/RFP/Smart Rack & SFP/2025/01/Corg2	Date: 04/03/2025
Corrigendum1 Ref: ITI/COR/P&T/RFP/Smart Rack & SFP/2025/01/Corg1	Date: 25/02/2025
RFP Ref : ITI/COR/P&T/RFP/Smart Rack & SFP/2025/01	Date: 04/02/2025

**RFP schedule is revised as below**

<b>S.No.</b>	<b>Activity</b>	<b>Old Schedule</b>	<b>Revised Schedule</b>
i	Due Date & Time for Submission of Proposal through Uni Wizard	11.03.2025, 15:00 Hrs	18.03.2025, 15:00 Hrs
ii	Date & Time of opening of Proposals	12.03.2025, 15:00 Hrs	19.03.2025, 15:00 Hrs

The draft reply to the queries raised by probable bidders and the clarification by ITI LTD is listed below,

Clause no	Page no	Clause	Bidders Query	ITI Response				
5. ELIGIBILITY CONDITIONS FOR PARTNER	A-V - Category I, Smart Rack System	Bidder should have to meet the following turnover criteria in any Categories they want to bid individually.	Request to change Average Annual Turnover for last 3 Years (2021-22,2022-23,2023-24) criterion to INR 20 Cr	Clause is revised as,  Bidder should have to meet the following turnover criteria in any Categories they want to bid individually.				
		<table border="1"> <tr> <td data-bbox="613 692 801 995">Category</td> <td data-bbox="801 692 1041 995">Average Annual Turnover for last 3 Years (2021-22,2022-23,2023-24)</td> </tr> </table>		Category	Average Annual Turnover for last 3 Years (2021-22,2022-23,2023-24)	<table border="1"> <tr> <td data-bbox="1478 692 1715 932">Category</td> <td data-bbox="1715 692 2060 932">Average Annual Turnover for last 3 Years (2021-22,2022-23,2023-24)</td> </tr> </table>	Category	Average Annual Turnover for last 3 Years (2021-22,2022-23,2023-24)
		Category		Average Annual Turnover for last 3 Years (2021-22,2022-23,2023-24)				
		Category		Average Annual Turnover for last 3 Years (2021-22,2022-23,2023-24)				
<table border="1"> <tr> <td data-bbox="613 1005 801 1187">Category 1 : Smart Rack System</td> <td data-bbox="801 1005 1041 1187">30 Cr</td> </tr> </table>	Category 1 : Smart Rack System	30 Cr	<table border="1"> <tr> <td data-bbox="1478 941 1715 1078">Category 1 : Smart Rack System</td> <td data-bbox="1715 941 2060 1078">8 Cr</td> </tr> </table>	Category 1 : Smart Rack System	8 Cr			
Category 1 : Smart Rack System	30 Cr							
Category 1 : Smart Rack System	8 Cr							
<table border="1"> <tr> <td data-bbox="613 1197 801 1334">Category 2: SFP module</td> <td data-bbox="801 1197 1041 1334">12 Cr</td> </tr> </table>	Category 2: SFP module	12 Cr	<table border="1"> <tr> <td data-bbox="1478 1088 1715 1187">Category 2: SFP module</td> <td data-bbox="1715 1088 2060 1187">3 Cr</td> </tr> </table> <p data-bbox="1478 1187 2060 1334">In case of Consortium of Categories individual members has to meet the turnover pertaining to corresponding Categories.</p>	Category 2: SFP module	3 Cr			
Category 2: SFP module	12 Cr							
Category 2: SFP module	3 Cr							

		In case of Consortium of Categories individual members has to meet the turnover pertaining to corresponding Categories.		
5. ELIGIBILITY CONDITIONS FOR PARTNER	A.ii	TP shall be willing to transfer the technology of offered Product/Solutions in all categories or any one of the categories to enable ITI to design, engineer, integrate, manufacture, Market, Sale & Service, provide maintenance of the Product/Solutions. The TP would take responsibility on behalf of ITI to obtain the required Type Approval Certificate as well as all required BIS Certificate if required.	Not possible to do the technology transfer as its need lots of expertise.	As per tender
5. ELIGIBILITY CONDITIONS FOR PARTNER	A.iii	The bidder should be in Smart Rack System or SFP supply business for at least 3 years. Should be a profit making company for last 3 years. Should have ISO 9001 certificate	Bidder is 1-year-Old Start-up. Recognized Start-up should be considered.	As per tender

5. ELIGIBILITY CONDITIONS FOR PARTNER	A.iv	Bidder should have to meet the following Experience criteria in any 3 years in the last seven years in any Categories they want to bid individually.	Bidder is 1-year-Old Start-up. Recognized Start-up/MSME should be considered.	As per the MSME clause defined in the RFP
5. ELIGIBILITY CONDITIONS FOR PARTNER	A.v	Bidder should have to meet the following turnover criteria in any Categories they want to bid individually.	Bidder is 1-year-Old Start-up. Recognized Start-up/MSME should be considered.	As per the MSME clause defined in the RFP
5. ELIGIBILITY CONDITIONS FOR PARTNER	A.v	The company should be profitable during last 3 financial years, that is, 2021-22, 2022-23 and 2023-24. PARTNER's Net Worth for the last three years must be positive.	Bidder is 1-year-Old Start-up. Recognized Start-up/MSME should be considered.	As per the MSME clause defined in the RFP
SPECIAL CONDITIONS	C.vi	The ToT Partner should be willing to provide PBG to ITI in order to provide commitment towards any technical issues/fault at later stage of I&C, and product Certifications etc.	we are offering warranty for defined Time with SLA.	As per Tender

Financial Proposal	7.2	Selection of Technology Partner will be done on the basis of lowest Royalty payable by ITI and quoted by the Technology Partner in the financial bid.	Self Clarification	In case of tie on Royalty quoted by Partner, then Selection of Technology Partner will be done on the basis of highest margin on CBU /SKD payable to ITI
5. ELIGIBILITY CONDITIONS FOR PARTNER	A.iv	Bidder should have to meet the following Experience criteria in any 3 years in the last seven years in any Categories they want to bid individually.  Smart Rack -4000 nos	Self Clarification	Since Smart Rack is a new Product experience of supplying Outdoor Fan Cooled solutions with provision to communicate the alarms of SMPS, SPV and Lithium Ion Battery to NOC should be considered for meeting the eligibility.

There is no change in the other terms and conditions.