

CORRIGENDUM-III

Corrigendum Ref: NFS/AMC/2025/03

Date: 05.01.2026

Sub: Corrigendum and Reply to bidder's query to EOI No:-ITI/NSU-GHY/NFS/2025/055,
Date: 01-12-2025 for Selection of System Integrator for Annual Maintenance and Restoration
of OFC Cable Route (NLD & Access) under NFS Project in ETP Region (Pkg-F) and NETF
Region (Pkg-G).

Sl No	Present Clause	Revised Clause
1	Due Date for EOI Submission: Date 05-01-2026 15:00 Hrs	Due Date for EOI Submission: Date 15-01-2026 05:00 PM
2	Due Date of Bid Opening: Date: 05-01-2026 15.30 Hrs	Due Date of Bid Opening: Date 16-01-2026 11:30 AM

ITI Reply to Pre-Bid Queries against EoI No. ITI/NSU-GHY/NFS/2025/055 dated 01.12.2025

Sl. No.	Clause No / Page No	Query /Clarification Required	Reason / Justification	ITI Reply
1	Eligibility – Experience (Page no- 8 Clause no-14)	For AMC & OFC laying experience, what is the minimum acceptable km per Work Order?	Some work orders show partial km; need exact qualification criteria.	As per EOI
2	Eligibility – Experience (Page no- 6 Clause no-3)	Kindly clarify what specific details must be mentioned in the Work Order / Completion Certificate to qualify for OFC Laying / AMC Experience.	1. Trenching 2. Laying of PLB Duct 3. Blowing / Pulling of OFC 4. Construction of OFC Network 5. Underground/Overhead Cable Laying. 6 AMC / Fault Repair / Maintenance Activities	As per EOI
3	Tools & Equipment Requirements (Page no- 5 Clause no-5)	Could you please clarify whether mandatory equipment ownership is required, or if lease/rent arrangements with proper documentation are acceptable after receiving the Purchase Order (PO)?	Most of the companies depend on leased vehicles for FRT.	Ownership, lease, or rental agreements shall be acceptable, subject to the submission of supporting documents.
4	Tools & Equipment Requirements (Page no- 5 Clause no-5)	Requesting for clarification on what specific supporting documents are required for Tools & Equipment compliances — such as: (a) Ownership proof (invoice/Rc), (b) Lease agreements, (c) Undertaking, (d) Vendor confirmation, etc.	To ensure exact documentation submission.	Invoice, registration certificate, Ownership, lease, or rental agreements or undertaking shall be accepted.
5	FRT Deployment	Kindly specify the number of FRT teams per cluster under Package–F & G.	For cost estimation & operational readiness.	1. Package-F (Cluster-1 & 2): One FRT Team forevery 50–60 km(Approx.) 2. Package-G (Cluster-1 & 2): One FRT Team for 50–60 km(Approx) The above lengths are indicative only. The actual length shall be as per the actual field requirement and as specified by the End Customer.

6	Solvency Issuing Bank(Page no- 9 Clause no-16)	Whether Solvency from commercial Banks (HDFC/ICICI/Axis/IDFC etc.) is acceptable instead of mandatory Nationalised Bank solvency.	We have observed that most companies are banking their CC accounts with private banks rather than with nationalized banks.	A scheduled commercial bank is also acceptable.
7	Additional Solvency Clarification (Page no- 9 Clause no-16)	As per tender its mentioned that solvency will be accepted only Nationalized bank.	As our CC account is not available in Nationalized bank our account is available in commercial bank kindly confirm.	A scheduled commercial bank is also acceptable.
8	AMC Scope / FRT Deployment	Kindly clarify the no of FRT Team deployment after receiving of PO. As per tender its mention in two parts that is AMC and warranty. Can we deployed team on all mentioned km as per cluster or we can deployed team as per AMC.	If FRT deployment is not required on warranty- covered links at present, kindly confirm at what date these links FRT will deployed.	FRT will be deployed by the selected bidder on the links declared as utilizable, with effect from the date of commencement of AMC.
9	Chapter: CHAPTER 3 Eligibility Criteria for Bidders	Clause No. 14: The Bidder should have successfully executed OFC Cable Laying / Annual Maintenance Projects (Underground & Overhead) in any Central Government Departments/ State Government Departments/ PSUs/ Telecom Service Providers (Telco)/ Category-A ISPs during the last Seven (7) financial years. The bidder must meet any one of the following criteria.	We kindly request an amendment to Clause No. 14 as follows: "The Bidder should have successfully executed OFC Cable Laying / Annual Maintenance Projects (Underground & Overhead) in any Central Government Departments/ State Government Departments/ PSUs/ Telecom Service Providers (Telco)/ Category-A ISPs during the last Ten (10) financial years. The bidder must meet any one of the following criteria."	No change
10		We have valid Udyam Registration and we get exemption from paying of EMD & Tender Cost in every	EMD Exemption	EMD exemption for MSME bidders is available as per Govt. guidelines subject to submission of proof such Udyam registration clearly specify the area of scope

		<p>maintenance, patchwork/restoration tenders under Govt. PSU/ BSNL Tenders. In your EOI Document you have not mentioned any exemption for MSE Bidders.</p>		<p>with submission of Bid Security Declaration(Annexure-H).</p>
11	<p>In Chapter-3, Under Eligibility Criteria of Bidders</p>	<p>Sl. No. 3. Bidders asked to submit 500Km UG OFC/ Overhead OFC work experience & 2000Km Maintenance of OFC UG/Overhead work experience for each cluster and in Sl. No. 14 under project experience Bidder asked to submit value based work experience with a certain value cluster wise.</p>	<p>Please clarify, whether we have to submit experience as per Sl. No. 3 or Sl. No. 14. and if we participate in any 2 Cluster what value / quantity we have to submit.</p>	<p>The bidder is required to submit experience certificates for both Clause No. 03 and Clause No. 14 in chapter 3. For participation in two clusters, the bidder must have experience of at least 1000 km of UG/Overhead OFC laying and trenching, and 4000 km of AMC experience.</p>
12		<p>To Quote competitive price we need to know about route & link. So, please provide us location wise Route/Link details i.e. from location to location and SLD /KMZ etc. so that we can survey the route/link and quote proper price.</p>		<p>In view of the National importance of the project, the exact route details shall be made available to the successful bidder(L1) after signing of the NDA. For bidding purposes, state-wise cluster locations have been provided.</p>
13	<p>6.17 BID SECURITY / EARNEST MONEY DEPOSIT (EMD)</p>	<p>In case of back-to-back tender/order, EMD amount will be as per above calculations or as per end customer's tender/order requirement whichever is higher.</p>	<p>As this is not the new tender, where fresh EMD / PBG need to be pay through ITI, so request you, kindly exempt the EMD and Tender Fee from this tender. As per MSME guidelines, the companies comes under MSME criteria, they get the EMD exemption.</p>	<p>EMD exemption for MSME bidders is available as per Govt. guidelines subject to submission of proof such Udhyam registration clearly specify the area of scope with submission of Bid Security Declaration(Annexure-H).</p>

14	PAYMENT TERMS:-	<p>PAYMENT TERMS:- Payment terms shall be strictly on BACK TO BACK Basis as per the End Customer's tender (BSNL Tender No. CA/CNP/NFS OFC/T-441/2013 dated 21st June 2013) after realization. Payment will be released by ITI only after the receipt of payment from the End Customer. Selected bidder has to submit all supporting documents, invoices to ITI along with all relevant supporting documents required by the End Customer. Statutory deductions will be made as per applicable Government guidelines. For high-value projects, ITI will open an escrow account, and all payment disbursements to the vendor shall be made on a back-to-back basis through the escrow account only.</p>	Request you, to kindly make sure to clear all the payments through escrow account only.	As per EOI. However, an escrow account shall be opened with the successful bidder(L1) after signing of the agreement.
15	CHAPTER 3: ELIGIBILITY CRITERIA FOR BIDDERS	<p>CHAPTER 3: ELIGIBILITY CRITERIA FOR BIDDERS PO & Work Completion Certificate issued & signed by the PO issuing authority or an authority authorized by the PO issuing authority of the client entity (central government departments/ State Government departments/ PSUs/ Telecom Service Providers (Telco)/ Category-A ISPs) along with the supporting documents such as Work</p>	We are in direct order from ITI Ltd. for ASCON Project Phase-1, Phase-2 and Phase-3 and completed the PO terms but could not receive the completion certificates from ITI Ltd., so request you, kindly consider our POs issued from ITI to get the qualification accepted, as per the asked eligibility criteria, since bidding from the same PSU.	In case of bidder has executed any work /project with/for ITI in last 5 years, it is mandatory for bidder to produce satisfactory work completion certificate duly signed by respective PO issuing authority/Authorized authority of ITI. at least DGM level/or above.

		order/Purchase order OR Contract clearly highlighting the scope of work and quantities of the contract/ order. (If bidder is applying for multiple cluster, the value should be cumulative of the clusters applied for)		
16		The bidder should have capability for trenching and OFC laying at least 25 km per day per package for the project duration on turnkey basis.	Trenching and OFC laying at least 25 km per day per package is mainly depend on the work front availability on different terrain basis, vendor will submit the execution plan based on the site survey done and expedite the work accordingly. (As we completed all the ASCON project POs on time)	As per EOI
17		Current situation on the ground is not clear regarding the active / live site length wise (aerial/underground), so request you, kindly share the same details, before the bid participation.		In view of the national importance of the project, the exact route details shall be made available to the successful bidder(L1) after signing of the NDA. For bidding purposes, state-wise cluster locations have been provided.
18		Who will give the guidance & handover to L1 party as Ministry of Defense/BSNL/ITI involve in the NFS project		The successful bidder(L1) will sign an agreement with ITI.
19		Proper as build drawings and previous OTDR trace repots need to shared.		In view of the national importance of the project, the exact route details shall be made available to the successful bidder(L1) after signing of the NDA. For bidding purposes, state-wise cluster locations have been provided.

20		A solvency certificate is to be issued by a nationalized bank. However, we would like to inform you that we do not maintain an account with a nationalized bank	Our solvency certificate is issued by a Scheduled / Commercial Bank, which is a regulated banking institution under RBI norms. Request you to allow submission of the solvency certificate issued by a Scheduled / Commercial Bank	Solvency certificate issued by scheduled commercial bank is also acceptable.
21		It is a known fact that BSNL co-Links of approximately 3.000 km exist along with the NFS Network. However no specific details regarding these BSNL Colinks are provided in the EOI document	Kindly Clarify whether the billing scope length mentioned in the EOI includes the BSNL Colinks length, or if the same excluded from the billing scope	The length of the co-laid fiber is not included in the EOI.
22		The tender does not clearly specify material required for temporary cut restoration	Kindly clarify whether the supply of such materials falls under the contractor's scope or ITI scope	Material require for temporary cut restoration will be in Contractor's Scope
23	Chapter 3 Eligibility Criteria for Bidder, Clause No.2	The bidder should have experience in -Trenching, Laying, Installation, Testing of Optical Fiber Cable, PLB duct and accessories for construction of OFC Network in Hilly Terrain using latest technologies.	We would like to bring to your kind notice that similar eligibility criteria and experience requirements were specified in the Bharat Sanchar Nigam Limited(BSNL) tender for "Development (Creation,Upgradation and Operation & Maintenance)of BharatNet through Design, Build, Operate and Maintain (DBOM) Model" (Tender No. MM/BNO&M/BN-III/T-791 1 2024 dated 15.02.2024).	As per EOI
24	Chapter 4 Eligibility Criteria for Bidder, Clause No.3	The bidder should have successfully carried out 1. Trenching, Laying, Installation, Testing of Optical Fiber Cable PLB duct and accessories for construction of OFC Network using latest technologies of at least 500Kms (Per Cluster) of both Underground and overhead OFC cable in last seven years preferably 24F Core and above. 2. Annual Maintenance of OFC at least 2000Kms (Per Cluster) of both	We had participated in the aforementioned tender as a consortium partner with APAR. Our experience in creating our own OFC network of 7000 km was duly considered, and we were	

		Underground and overhead OFC cable in last seven years preferably 24F core and above.	technically qualified on the basis of our IP- 1 experience. In view of the above, we humbly request you to kindly consider the completion certificates issued to us for leasing of fibre to BSNL, RailTel, PGCIL, Reliance Jio, Bharti Airtel, VIL, and other operators as qualifying experience under Clauses 2, 3, and 14 of the Eligibility Criteria of your tender. We believe this experience satisfies the requirements stipulated and is directly relevant to the scope of work for the present tender.
25	Chapter 5 Eligibility Criteria for Bidder, Clause No.14	<p>The Bidder should have successfully executed OFC Cable Laying /Annual Maintenance Projects (Underground &Overhead) in any CentralGovernment Departments/ State Government Departments/ PSUs/Telecom Service Providers{Telco)/ Category-A ISPs duringthe last Seven (7) financial years.The bidder must meet any one of the following criteria:</p> <p>1. The bidder should have completed One (1) project/work of the following minimum values: For Package-F Cluster-1: 8.73 Crore Cluster-2: 7.56 Crore For Package-G Cluster- 1: 13.60 Crore Cluster-2: 12.30 Crore</p> <p>2. The bidder should havecompleted Two (2) Projects/works, each of the followingminimum values: For Package-F Cluster- 1: 5.46 Crore Cluster-2: 4.72 Crore For Package-G Cluster-1: 8.50 Crore Cluster-2: 7.69 Crore</p>	

	<p>3. The bidder should have completed Three (3) projects/works, each of the following minimum values: For Package-F Cluster-1: 4.37 Crore Cluster-2: 3.78 Crore For Package-G Cluster-1: 6.80 Crore Cluster-2: 6.15 Crore</p>		
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All other Statements, Clauses, Terms & Conditions as mentioned in the said EOI No:- ITI/NSU-GHY/NFS/2025/055, Date: 01-12-2025 will remain unchanged.

Sd/-

AGM (MSP-Guwahati)