

आईटीआईलिमिटेड/ITI Limited

राज्यकार्यालय : एमएसपी[TN&PDY] /State Office: MSP [TN&PDY]



३वमंज़िल, पनगलभवन / 3rd Floor, Panagal Building,

सं. १, जीनिस, रोड, सैदापेट / No.1, Jeenis Road, Saidapet, चेन्नई - ६०००१५, तमिलनाडु Chennai – 600 015, Tamil Nadu.

Ph.: 044-24361971 - 72

संदर्भ/Ref: ITI/MSP-C/EOI-93/2024-25

दिनांक/Date: 21.08.2024.

Introduction

We ITI Limited, A Central Public Sector Undertaking coming under the Department of Telecommunication in the Ministry of IT and Communications. We were the pioneers in the Telecom industry in India and diversified our product line to meet the vision of "Digital India" of our Hon'ble Prime Minister. ITI has brought all the diversification under ICT/IoT/IT to meet the objective.

ITI has six manufacturing plants spread across India for manufacturing various ICT products and continuous R&D in the secure transmission and storage of precious Data. ITI is executing various projects for Defense, BSNL, MTNL Financial Institutions, and major MNCs in secure data transmission and storage. ITI is having Regional Offices in pan India for marketing and after sales support for the products. Identifying customer needs and providing apt solutions at a convenient price along with customer satisfaction is the prime motto of ITI.

Notice Inviting Expression of Interest for Selection of Business Associate for Provision Of Kavach (Train Collision Avoidance System), In MAS-GDR, MAS-AJJ, AJJ-RU Sections (271km) Of Chennai Division in Southern Railway

ITI Limited would like to address end customer tender/ business opportunities as a lead bidder and invites Expressions of Interest (EOI) from eligible bidders as business associates to address the bid.

Confidentiality

All information contained herein and the enclosures are confidential information. By accepting this material, the recipient bidder agrees that the information will be held in confidence and will not be reproduced, disclosed, or used in whole or in part without prior permission of ITI. Similarly, ITI will not divulge any information contained in the offers of the bidders without their consent.

ITI will evaluate the EOI based on the set criteria and will choose to shortlist qualified bidders. Only the eligible would then be invited by the ITI for further discussion.

Interested System integrators/Vendors who wish to respond may kindly submit the following details along with the required supporting documents.

Notice Inviting Expression of Interest for Selection of Business Associate for Provision Of Kavach (Train Collision Avoidance System), In MAS-GDR, MAS-AJJ, AJJ-RU Sections (271km) Of Chennai Division in Southern Railway

Ref: ITI/MSP-C/EOI-92/2024-25 dated **21.08.2024**.

Due Date for Submission of EOI: 03.09.2024 at 3:00 PM Bids will be opened on 03.09.2024 at 3:30 PM

Α	Tech	nical Bid		
1	Scope of Work		Notice Inviting Expression of Interest for Selection of Business Associate for Provision Of Kavach (Train Collision Avoidance System), In MAS-GDR, MAS-AJJ, AJJ-RU Sections (271km) Of Chennai Division in Southern Railway Tender Notice: PROJ_MS_Kavach_2405. https://www.ireps.gov.in/	
2(i)	Eligil	bility Crite	ria of Applicants	
	Α.	Act, of 19 Documer Articles of	er must be a single legal entity registered in India under the Company 956 and should be operating in India for the last three years. Intary Proof: Photocopy of Certificate of Incorporation, photocopy of Memorandum of Association of the company(s)	
	 B. Undertaking for willingness to work with ITI as per customer tender/terms and conditions including warranty & post-warranty service implementation of the project in the event of ITI winning the contract C. The Bidder must have an minimum Net Worth of minimum INR Rs.7 Cr last three years (FY 2021- 22, FY 2022- 23 and FY 2023-24) in their chose Documentary Proof: CA certificate stating the overall turnover details and turnover from S development / Network/Telecom/ICT/IT Infrastructure projects (specif for the last three years (FY 2021- 22, FY 2022- 23 and FY 2023-24) with seal and registration number of CA - Audited Balance Sheets and Profit & Loss Statements for the (FY 2021- 22, FY 2022- 23 and FY 2023-In case audited financial statements for FY 23-24 are not available, Bid submit audited financial statements for (FY 2021- 22, FY 2022- 23 and FY 2023- 24) 		nd conditions including warranty & post-warranty services and	
			e years (FY 2021- 22, FY 2022- 23 and FY 2023-24) in their chosen field ntary Proof: icate stating the overall turnover details and turnover from Software nent / Network/Telecom/ICT/IT Infrastructure projects (specify if any) ast three years (FY 2021- 22, FY 2022- 23 and FY 2023-24) with name, registration number of CA - Audited Balance Sheets and coss Statements for the (FY 2021- 22, FY 2022- 23 and FY 2023-24) udited financial statements for FY 23-24 are not available, Bidder can	
	D. The bidder should have successfully completed similar work as detailed below during the last 3 years, The bidder must have experience for number of years a indicated above in bid document (ending month of March prior to the bid opening) of providing similar type of services to any Central / State Government			

			Yes / No	No.
' '		·	Submitted	Page
2(ii) C	l heckli:	st of documents/information to be submitted:	•	
	0.	Support center details are to be furnished, if applicable as pe	er requiremer	nts.
	N.	of the project (Banker's solvency certificate) in the company Manpower details to be furnished	's letterhead	
	M.	Funding Plan indicating how the fund will be mobilized for the		ation
	L.	Undertaking to submit EMD (while submitting the bid to Rs.62,55,900.00 towards bid security and cost of the tender Fee Rs.0.00 paid Electronically (through internet banking/D any Nationalized Bank.) & Performance Bank Guarantee (5 % to customer/ITI (as decided by ITI) as per Customer Tender to Where ITI is exempted from providing EMD & PBG or a Corporate Guarantee in place of Bank Guarantee to the custom per customer tender terms. Please refer to Annexures VII and	document/Telemand Draft of contract verms & conditional contract verms & conditional conditions of the best of the	from from value) tions. ubmit idder
	K.	Undertaking expressing willingness to sign MOU with ITI		\
	J.	Should possess Certifications valid at the time of Bidding: • ISO 9001:2015 and ISO 27001:2013 or higher / Relevant security standard certificates, etc., to be furnished.	nt test certifi	cates,
		of EOI proposal. Undertaking for Non-blacklisting to be furnished in Bletterhead as in Annexure IV		
	l.	Bidder / OEM should not be blacklisted in India / ineligible bidding by any State / Central Govt. departments / PSU / Aut to unsatisfactory performance, breach of general or sp corrupt/fraudulent or any other unethical business practic participating in government projects due to security reasons	onomous Bod ecific instructes ces or barred	ly due tions, from
	Н.	Copies of GST registration shall be submitted as part of EOI.		
	G.	The bidder should be in a position to furnish a performance g tender criteria on receiving the order.	uarantee as p	er the
	F.	Should have a positive net worth for the last audited Financi Documentary Proof: Audit statement	al Year.	
	E.	The bidder should have a Pan India presence preferably in willing to work with ITI in PAN India on requirements. Documentary Proof: Proof of address, willing letter on company to the proof of address and the proof of a		
		Clear Completion Certificate w.r.t. each Order establishing s submitted & remaining all the criteria of credential of work as required by the Original Tender / End Customer Requirem	experience is	
		Organization / PSU. Copies of relevant contracts / orders to with bid in support of having provided services during each or	•	_

	a.	Company Profile		
	b.	Certificate of Incorporation		
	c.	Memorandum & Articles of Association		
	d.	Audited financial statements for the last 3 years 2021-2022, 2022-2023, 2023-2024, and CA certificate as per 2(i)C		
	e.	Positive Net Worth Certificate.		
	f.	A quality certificate like ISO 9001:2008/ISO 9001:2015, ISO 20000:2011, ISO 27001:2013, RDSO and CMMi certificates, etc.		
	g.	Undertaking as per clauses 2(i) B, J, L & M in company letterhead		
	h.	GST Registration Certificate.		
	i.	Copy of PAN Card		
	j.	CIN (Corporate Identity Number), if applicable		
	k.	Authorization letter in the company letterhead authorizing the person signing the bid for this EOI and Power of Attorney (POA)		
	I.	Undertaking on letterhead to indemnify ITI from any claims/penalties / statutory charges, liquidated damages, legal expenses, etc.		
	m.	Bidders Details as per Annexure I		
	n.	Clause by clause compliance of EOI terms with references to supporting documents as per Annexure III		
	0.	Pre-Contract Integrity Pact as per Annexure XII		
	p.	Supporting documents as per 2(i) D, E		
	q.	Undertaking on company's letterhead as per clause 19		
	r.	Products profile (brochure)		
	S.	RDSO certificate copies of the products as per customer requirements.		
В	Fina	ncial Bid		
[1]	Consolidated Margin Offered (Scope of work is as per the customer tender) in percentage (%) on ITI billing value (Excluding Taxes) to be submitted separately through online mode.			,

Note:

- For tenders involving ITI manufacturing products, ITI will provide the required quotes, etc.
- 2. ITI reserves the right to undertake the supplies up to 50% of the order quantity.
- 3. ITI reserves the right to undertake services like installation and commissioning activities, Annual Maintenance Contract (AMC), etc. up to 50%.
- 4. ITI reserves the right to split the balance orders (after taking out the ITI portion) in a 70%: 30% ratio between H1 and H2 (Highest margin bidders) for speeding up the work, provided H2 bidder matches H1 margins offered, and wherever technically feasible.
- 5. All activities like Proof of concept on a "No Cost No Commitment" (NCNC) basis wherever applicable will be the responsibility of agencies.
- 6. Bidder should be willing to impart required training to ITI engineers for undertaking services & execution of the project.
- 7. Bidder will be responsible for any shortcoming in the Bill of Material (BOM) and the same should be rectified free of cost.
- 8. Bidder should be willing to provide Transfer of Technology (ToT) for the manufacture of offered products in ITI.
- 9. Bidder should be willing to sign an exclusive agreement with ITI for the smooth execution of the project.
- 10. All commercial terms will be as per the Customer RFP/PO.
- 11. Earnest Money Deposit (EMD) / Bid security required for submitting the bid will be borne by the selected agency.
- 12. Performance Bank Guarantee (PBG) will be shared among all the work executing agencies depending upon the ratio of order value.
- 13. All CVC circulars/ statutory guidelines as applicable needs to be followed.
- 14. The Bidder, who is selected as ITI's partner, shall be responsible for preparing the Bill of Quantities based on the GIS survey as called for in the tender for bidding against the RFP.
- 15. Bidder should provide MAF and other documents from the OEMs as sought in the end customer RFP for the scope of work of the bidder. The bidder shall confirm that the OEMs shall ensure that all equipment/components / sub-components being supplied under the end customer RFP shall be as per the requirements of the RFP and they will be supported for the entire contract period. If the same is de-supported by the OEM for any reason whatsoever, the bidder shall replace it with an equivalent or better substitute that is acceptable to the Purchaser without any additional cost to the Purchaser and without impacting the performance of the solution in any manner whatsoever.
- 16. Payment terms: In case ITI is awarded the work/Supply contract, the payment to ITI's partner shall be made on back to back basis. i.e., the payment will be released as and when the payment is released by the end customer for the corresponding work executed by the partner.
- 17. This Invitation for EoI is to select the agencies for addressing this tender by ITI. The Bidder must not withdraw from the partnership after having been selected as an IT partner for addressing customer RFP.

- 18. The technical bid must contain the whole EOI document duly signed and stamped and marked as "Accepted & Complied" on all the pages by the bidder as an acceptance of all the EOI terms & conditions.
- 19. Undertaking (on BIDDER company's letterhead) of 'No Objection / No Claim / No Compensation' from ITI Limited,3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai 600 015 if this EOI is canceled at any stage of the valuation process by ITI or the tender is canceled by the end customer (as per annexure IX)
- 20. All pages of the supporting documents for the technical bid along with this tender should be submitted through online mode(https://itilimited.euniwizarde.com) by the bidder (authorized signatory as per checklist 'k').
- 21. The Technical Bid and financial bid (as per the annexure Indicating the ITI Margin clearly) should be submitted through the E Wizard portal (https://itilimited.euniwizarde.com), superscribed with the words "Technical Bid" & "Financial Bid" respectively.
- 22. Both the technical and financial bids should be submitted online, mentioning
- 23. Notice Inviting Expression of Interest for Selection of Business Associate for Provision Of Kavach (Train Collision Avoidance System), In MAS-GDR, MAS-AJJ, AJJ-RU Sections (271km) Of Chennai Division in Southern Railway

Tender Ref ITI/MSP-C/EOI-93/2024-25 dt 21.08.2024.

Do not open before 03.00 PM of 03.09.2024 and has to be submitted to

The Deputy General Manager, ITI LIMITED, 3rd Floor, Panagal Building, No.1, Jeenis Road, Saidapet, Chennai-600 015, Tamil Nadu

- 24. Bids submitted after the due date & time will not be considered for evaluation and it is the responsibility of the bidder to submit the bids in time.
- 25. **Technical bids will be opened on 03.09.2024** at **03:30 PM** and the financial bid of technically qualified bidder(s) will be opened subsequently.
- 26. Bid should be valid for a period of 180 days from the date of opening of EOI response.
- 27. Conditional offers are liable for rejection.
- 28. Payment to the successful bidder shall be made after deducting the offered margin and the statutory taxes payable to the Govt. (Penalties if any levied by the customer will be passed on to the Successful bidder), only after the receipt of payment from the customer.
- 29. Margin offered should be firm throughout the contract irrespective of the reason, whatsoever, including the exchange rate fluctuation. Margin to ITI would be payable on supply, I&C, and AMC services undertaken by the selected Bidder for the project.
- 30. The Bidders should give Clause by Clause compliance (as per Annexure III) of EOI with references to supporting documents; otherwise, the offers are liable for rejection.

- 31. The vendor is to indemnify ITI from any claims/penalties/statuary charges, liquidated damages, legal expenses, etc. as charged by the customer.
- 32. In the event that ITI is required to provide a demonstration or working of the product to their buyers, the same shall be arranged by the bidder at the latter's cost and expenditure.
- 33. Consortium not allowed.
- 34. **Cost of EOI:** The bidder shall bear all costs associated with the preparation and submission of his offer against this EOI, including the cost of presentation for the purposes of clarification of the offer if so desired by ITI. ITI will, in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.
- 35. Amendment of EOI: At any time prior to the last date for receipt of offers, ITI, may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI document by an amendment. In order to provide prospective bidders reasonable time in which to take the amendment into account in preparing their offers, ITI may, at their discretion, extend the last date for the receipt of offers and/or make other changes in the requirements set out in the Invitation for EOI.
- 36. **Disclaimer:** ITI and/or its officers, and employees disclaim all liability from any loss or damage, whether foreseeable or not, suffered by any person acting on or refraining from acting because of any information including statements, information, forecasts, estimates, or projections contained in this document or conduct ancillary to it whether or not the loss or damage arises in connection with any omission, negligence, default, lack of care or misrepresentation on the part of ITI and/or any of its officers, employees.
- 37. ITI will not consider any or all of the bids if they are not meeting EOI requirements.
- 38. The bidder shall refer to the ITI's website for any updates in EoI.
- 39. ITI reserves the right to suspend or cancel the EoI process at any stage, to accept, or reject any, or all efforts at any stage of the process, and/ or to modify the process, or any part thereof, at any time without assigning any reason, without any obligation or liability whatsoever.
- 40. The interested SIs may like to discuss the customer tender related information, EOI Bidding Conditions, Bidding Process, and clarifications if any with the DGM at 044-24361971 / msp_chn@itiltd.co.in_The EOI should be submitted through online mode with clearly mentioning —
- 41. Notice Inviting Expression of Interest for Selection of Business Associate for Provision Of Kavach (Train Collision Avoidance System), In MAS-GDR, MAS-AJJ, AJJ-RU Sections (271km) Of Chennai Division in Southern Railway

Tender Ref: ITI/MSP-C/EOI-93/2024-25 Do not open before 03:30 PM of 03.09.2024

To
The Deputy General Manager,
ITI LIMITED,
3rd Floor, Panagal Building,
No.1, Jeenis Road, Saidapet,
Chennai-600 015, Tamil Nadu.

<u>Undertakings (To be in Bidder's Letter Head)</u>

M/s..... do hereby undertaking the following:

- 1. are not blacklisted nor have any Contract Terminated by Central Govt./ any State or UT Govt/ PSU/ organized sector in India as on submission of EOI proposal.
- 2. that we shall work with ITI as per this EOI and Customer Tender terms and conditions. Also we agree to implement the project (scope of work as per Tender terms and conditions including investment) covering warranty & post-warranty services, maintenance etc, in the event of ITI winning the contract that we shall submit EMD & Performance Bank Guarantee as per the original Tender terms & conditions.
- 3. that we will be equipped with the required manpower with qualifications, certifications and experience as required in the customer tender.
- 4. that we will be able to give the proposed solution.
- 5. to get required certificate & support (warranty & post-warranty/ maintenance) in the name of ITI from the OEM as per customer tender requirement.
- 6. to obtain relevant statutory licenses for operational activities.
- 7. to indemnify ITI from any claims/penalties / statuary charges, liquidated damages, with legal expenses, etc. as charged by the customer.
- 8. to undertake to arrange to sign an agreement with OEM and ITI as per order requirement
- 9. that OEMs who meet the eligibility and other conditions as per customer tender requirement, will be finalized by us and produce the required eligibility documents and other related documents of the OEM for customer bid submission.
- 10. that we agree to take the responsibilities covered in the agreement (on back-to-back basis) to be signed between ITI & OEM (if required) as per customer tender conditions.
- 11. not to partner with any other organization for addressing this EOI.
- 12. to accept payment terms on back-to-back basis. Penalties, if any, will be borne by us.
- 13. to agree that ITI may take any punitive action as deemed fit, including forfeiture of EMD / Security submitted by us, if it is found that any of the documents / information provided by us (to meet the tender requirement including eligibility) is wrong/ forged/ misleading at any stage of tender processing / evaluation. The decision of ITI regarding forfeiture of the EMD

shall be final and shall not be called into question under any circumstances are not blacklisted by Central Govt./ any State or UT Govt/ PSU/ organized sector in India as on submission of EOI proposal.

SPECIAL TERMS AND CONDITIONS

- 1. For tenders / orders involving ITI manufacturing products, ITI will provide the required quotes etc.
- 2. ITI reserves the right to undertake the supplies up to 50% of the order quantity.
- 3. ITI reserves the right to decide on services likes installation and commissioning activities, Annual Maintenance Contract (AMC).
- 4. ITI reserves the right to split the balance orders (after taking out the ITI portion) amongst H1 and H2 (Highest Margin bidders) for speeding up the work if technically feasible, provided H2 bidder agrees to match with the H1 margin.
- 5. All activities like Proof of concept on a "No Cost No Commitment" (NCNC) basis wherever applicable will be the responsibility of agencies.
- 6. Agencies will be responsible for any shortcoming in the BOM and the same should be rectified free of cost.
- 7. Agencies should be willing to sign an exclusive agreement with ITI for the smooth execution of the project.
- 8. All commercial terms will be as per terms set by ITI.
- 9. Earnest Money Deposit (EMD) / Bid security / Performance BG required for submitting the bid will be borne by the selected agency.
- 10. Margin to ITI would be payable on Supply, Installation, Testing, Commissioning and AMC services undertaken by the selected agency for the project that has to remain firm under every situation.

Annexure-I

BIDDER'S PROFILE

1				
2.	Contact Details of the Bidder (Contact person name with designation, Telephone Number, FAX, E- mail and Web site)			
3.	Area of business			
4.	Annual Turnover for 3 financial years (Rs. in Lakhs)	2021-2022	2022-2023	2023-2024
5.	SIMILAR NATURE OF WORK	2021-2022	2022-2023	2023-2024
6.	Networth for past 3 financial Years	2021-2022	2022-2023	2023-2024
6.	Date of Incorporation			
7.	CIN Number, if applicable			
8.	GST number			
9.	PAN Number			
10. 11.	Number of technical manpower in the company's rolls Profile of Products (Make/Model)			

Note: Documentary evidence for above details to be submitted.

Annexure-II

BUSINESS ASSOCIATE EMPANELMENT FORM

Tender Ref No with date	
Name of the organization (Company	
Partnership firm / Proprietorship concern,	
etc.)	
Certificate Reference of Registration	
Date of Incorporation / Registration	
Area of Business for which firm is registered	
GST Registration	
PAN No.	
IT Return Filed up to	
Annual Turnover for the last 3 FYs as per	
Audited Accounts	
(a) Year 2020-2021	
(b) Year 2021-2022	
(c) Year 2022-2023	
Annual profit for the last 3 FYs as per Audited	
Accounts	
(a) Year 2020-2021	
(b) Year 2021-2022	
(c) Year 2022-2023	
Net worth as per Audited Accounts for the last	
Financial Year	
Solvency Certificate issued during the last 6	
months	
Past experience of handling project / works	
(business category-wise)	
(a) Amount & Details of PO Received	
(b) Amount & Details of PO Executed /	
completed along with completion	
certificates	
Previous experience with ITI Limited	
Product / Project wise Business Projection for	
the next 2 years	
Acceptance for submitting tender fee EMD,	
PBG (if required)	

Acceptance for all terms and conditions of	
customer on back to back basis	
Additional Credit Period to ITI if any, from the	
date of payment received from the customer	
Man Power Details	
(a) Technical	
(b) Non-Technical	
Other terms / points, if required, may be	
added by the Standing Committee	

Annexure-III

COMPLIANCE STATEMENT

Ref: Date:	
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SINo	Clause No	Clause	Compliance (Complied/ Not Complied)	Remarks with Documentary Reference
1.				
2.				
3.				
4.				
5.				

NON-BLACK LISTING - BIDDER'S UNDERTAKING

(To be submitted either by authorized signatory or proprietor or each partner / director in case of partnership firms / companies on BIDDER Company's letter head)

l, sor	n / daughter / v	wife of Shri		
Proprietor / Partner / Director				ntation of
M/s(<i>r</i>	name and addre	ess of the BIL	D <i>DER</i>) are co	mpetent to
sign this declaration and e	xecute the	tender	document	regarding
				(nature of
work of the tender);				
l, re:				
certify that our company has not been	blacklisted or d	ebarred in th	ne past by an	y of State /
Central Govt. departments / PSU / Auto	nomous bodies.			
	Or			
l, re:	sident of			hereby
certify that our company was blackliste	d or debarred	in the past b	y any of Sta	te / Central
Govt. departments / PSU / Autonomous				
for a period of years w.e.f	The pe	eriod is over a	and now the	company is
entitled to take part in Government ten	ders.			
In case at any stage, it is found that the purchaser shall have the absolute right information to me; I have carefully read and understood all and undertake to abide by the same; I also undertake that our firm will obsert contract well within time. In case of fair obligations, I shall be personally liable ut The information / documents furnished authentic to the best of my knowledge at of any false information / fabricated documents stage besides liabilities towards prosecutive.	to take any active all legal formulare to observe added the approped along with the approped along the a	on as deemed all conditions of the lead to reject the dead to reject to a second and the dead to reject the	ed fit / without of the tender or obligation egal formaliti document ar f the fact tha tion of my te	ut any prior r document s under the ies and / or re true and t furnishing

(Signature of BIDDER, with Official Seal)

ACCEPTANCE FOR SUBMITTING TENDER FEE- EMD - PBG

(To be submitted by BIDDER on their company letter head)

Ref:	Date:
То	
The Deputy General Manager, ITI LIMITED,	
3 rd Floor, Panagal Building,	
No. 1, Jeenis Road, Saidapet,	
Chennai - 600 015,	
Tamil Nadu	
Talliii Nauu	
Dear Sir,	
Sub: Acceptance for submitting tender for	ee– EMD – PBG
Tender Ref No.:	
We, M/s	(name of BIDDER) hereby declare that we
solely agree to pay the tender fee -	EMD – PBGof amount Rs,
Rupees	
	(in words)
to ITI Limited, 3 rd Floor, Panagal Building	g, No. 1, Jeenis Road, Saidapet, Chennai- 600 015 as
	as per the terms and conditions of Customer Tender.
	•
	Yours faithfully,
	(Signature of the Bidder with Official Seal)
	(Signature of the Bidder, with Official Seal)

EMD BANK GUARANTEE – BANKER'S UNDERTAKING

(As per terms and conditions of the Tender)

WHERE	EAS M/s	·					
of	the	Company)	having	their	registered	_ '	d Address e at
			(Address of	the compan	v's registered	office) (h	 ereinafter
called	the	'Tenderer')	wish to	participate for		, ,	Ref no.
			of	(supply	/	work)	 of (Name
of		the	work)	for			
this Gu	arantee	Mhich will be submitted by the	four months b	peyond initial	validity of Ter Fender.		r) which is
addres	s of th	e Branch givi	ng the Bank	Guarantee)	having our	registered	office at
hereby from th 015or	nk Guar agree une ITI Lin any of	antee No inequivocally a nited, 3 rd Floor fficer authoriz (Am	nd unconditio , Panagal Builo zed by it i	onally to pay in ding, No. 1, Jeo n this beha	mmediately o enis Road, Sai If any amo	n demand dapet, Che unt not	and in writing nnai - 600 exceeding
-		said ITI Limite 115 on behalf o		_	ng, No. 1, Je	enis Road,	
submis	ithdrawa sion of S	al of the tende ecurity Deposi	r or part ther t by the Tende	reof by the Terrer within one	enderer within e month from	n its validit the date of	y or non- tender or

encashed amount is liable to be forfeited by the Beneficiary. This agreement shall be valid and binding on this Bank up to and inclusive of _____ (date of validity of Bank Guarantee) and shall not be terminable by notice or by Guarantor change in the constitution of the Bank or the firm of Contractors / Suppliers or by any other reasons whatsoever and our liability hereunder shall not be impaired or discharged by any extension of time or variations or alterations made, given, conceded or agreed with or without our knowledge or consent, by or between parties to the said within written contract. 'NOT WITHSTANDING' anything contained hereinbefore, our liability under this Guarantee is EMD), restricted to Rs. (Amount of Rupees (in words). Our Guarantee shall remain in force until ______ (date of validity of the Guarantee). Unless demands or claims under this Bank Guarantee are made to us in writing on or before _____ (date should be 1 month after the above validity period of Bank Guarantee), all rights of Beneficiary under this Bank Guarantee shall be forfeited and we shall be released and discharged from all liabilities there under. Signature of the Bank's authorized Signatory with Seal Place: Date: Branch Code: Address of the Bank: Telephone: Fax No:

Road, Saidapet, Chennai - 600 015would constitute a default on the part of the Tenderer and that this Bank Guarantee is liable to be invoked and encashed within its validity by the Beneficiary in case of any occurrence of a default on the part of the Tenderer and that the

PERFORMANCE BANK GUARANTEE – BANKER'S UNDERTAKING

(As per terms and conditions of the Tender)

We,	(Name of the Bank) hereby agree				
unequivocally and unconditionally t	to pay immediately on demand in writing from the ITI				
Limited, 3 rd Floor, Panagal Building,	No. 1, Jeenis Road, Saidapet, Chennai - 600 015 or any				
officer authorized by it in this behalf any amount up to and not exceeding Rs					
Rupees					
	(in words) to the said ITI Ltd, Chennai on behalf				
	who have				
entered into a contract for the suppl					
	dated				
-	and binding on this Bank up to and inclusive of and shall not be terminable by notice or by change in the				
whatsoever and our liability hereund of time or variations or alterations	rm of Contractors / Suppliers or by any other reason der shall not be impaired or discharged by any extension made, given conceded or agreed, with or without our en parties to the said within written contract.				
,	tained hereinbefore, our liability under this Guarantee is (Amount of EMD), Rupees				
	(in words).				
	ce until (date of validity of the				
	ms under this Bank Guarantee are made to us in writing				
on or before (do	ate should be 1 month after the above validity period of				
Bank Guarantee), all rights of Benefic	ciary under this Bank Guarantee shall be forfeited and we				
shall be released and discharged from	n all liabilities there under.				
	Signature of the Bank's authorized Signatory With Official Seal				
Place:					
Date:					
Branch Code:					
Address of the Bank:					
Telephone:					
Fax No:					

TENDER CONDITIONS ACCEPTANCE LETTER

(To be submitted by BIDDER on their company letter head)

Ref:	Date:
То	
The Deputy General Manager,	
ITI LIMITED,	
3 rd Floor, Panagal Building,	
No: 1, Jeenis Road, Saidapet,	
Chennai - 600 015,	
Tamil Nadu	
Dear Sir,	
Sub: Acceptance of Terms and conditio	ns of the Tender
Tender Ref No.:	
Name of the work:	
'Tender / Work' from the website	the tender document(s) for the above mentioned (s) namely: https://eprocure.gov.in/eprocure/app, I and I / We have not tampered the tender document dated
2. I / We have completely read the cust	omer tender for the subject work.
3. I / We hereby certify that I / We learns/conditions/clauses of the tender	have carefully read, understood, and accept all the and I / We shall abide by them.
- , ,	to time by your department/organization too has also bmitting the acceptance letter.
5. I / We hereby unconditionally accept document(s) / corrigendum(s) in totalit	the tender conditions of the above-mentioned tender y / entirely.
be at liberty to reject this tender/bid in	re found violated, your department/organization shall ncluding the forfeiture of the full said earnest money ave any claim/right against it in satisfaction of this
	Yours faithfully,

(Signature of the Bidder, with Official Seal)

DECLARATION FOR NO CLAIM / NO OBJECTION

(To be submitted by BIDDER on their company letter head)

Ref:	Date:
То	
The Deputy General Manager,	
ITI LIMITED,	
3 rd Floor, Panagal Building,	
No: 1, Jeenis Road, Saidapet,	
Chennai - 600 015,	
Tamil Nadu	
Dear Sir,	
Sub: Declaration of No Claim / No Objection.	
Tender Ref No.:	
Name of the work:	
We, M/s	(name of BIDDER) hereby declare that
we solely agree not to claim any kind of compensation	ation or not to raise any objection for ITI
Limited, 3 rd Floor, Panagal Building, No. 1, Jeenis F	Road, Saidapet, Chennai - 600 015 at any
stage of evaluation if this EOI has been canceled reference to the above said tender.	I by ITI or tender of end customer with
	Yours faithfully,
(:	Signature of the Bidder, with Official Seal)

ACCEPTANCE TO GRANT ADDITIONAL CREDIT PERIOD

(To be submitted by BIDDER on their company letter head)

Ref:	Date:
То	
The Deputy General Manager,	
ITI LIMITED,	
3 rd Floor, Panagal Building,	
No: 1, Jeenis Road, Saidapet,	
Chennai - 600 015,	
Tamil Nadu	
Dear Sir,	
Sub: Acceptance of providing additiona	l credit period to ITI.
Tender Ref No.:	
Wo M/c	(name of RIDDER) bereby declare that
	(name of BIDDER) hereby declare that redit period to ITI Limited, 3 rd Floor, Panagal Building,
	600 015 with reference to the above said tender.
	Yours faithfully,
	(Signature of the Bidder, with Official Seal)

PRE-CONTRACT INTEGRITY PACT

(This agreement has to be submitted in Rs.20/- NON-JUDICIAL stamp paper along with bid)

GENERAL

WHEREAS the BIDDER is a private company/ public company/ Government undertaking/ partnership company (*strike off whichever is not applicable*), constituted in accordance with the relevant law in the matter and

WHEREAS the BUYER is a CPSU Company under the Department of Telecommunications, Ministry of Communications & IT, Government of India.

NOW, THEREFORE,

To avoid all forms of corruption by following a system that is fair, transparent, and free from any influence/prejudiced dealings prior to, during, and subsequent to the currency of the contract to be entered into with a view to: -

Enabling the **BUYER** to select/ empanel a technology partner for the marketing/ manufacturing of (name of the product) through the EoI in a transparent and corruption free manner, and Enabling **BIDDER** to abstain from bribing or Indulging in any corrupt practice in order to secure the contract by providing assurance to them that their competitors will also abstain from bribing and other corrupt practices and the **BUYER** will commit to preventing corruption, in any form, by its officials by following transparent procedures.

The parties hereto hereby agree to enter into this Integrity Pact and agree as follows:

1. Commitments of the BUYER

1.1. The **BUYER** undertakes that no official of the **BUYER**, connected directly or indirectly with the contract, will demand, take a promise for or accept, directly or through intermediaries, any bribe, consideration, gift, reward, favour or any material or immaterial benefit or any other advantage from the **BIDDER**, either for themselves

or for any person, 'organization or third party related to the contract in exchange for an advantage in the bidding process, bid evaluation, contracting or implementation process related to the contract.

- 1.2. The **BUYER** will during the pre-contract stage, treat all **BIDDER**s alike, and will provide to all **BIDDER** the same information and will not provide any such information to any particular **BIDDER** which could afford an advantage to that particular **BIDDER** in comparison to other **BIDDER**s.
- 1.3. All the officials of the **BUYER** will report to the appropriate Government office any attempted or completed breaches of the above commitments as well as any substantial suspicion of such a breach.
- 2. In case any such preceding misconduct on the part of such official(s) is reported by the BIDDER to the BUYER with full and verifiable facts and the same is prima facie found to be correct by the BUYER, necessary disciplinary proceedings, or any other action as deemed fit, including criminal proceedings may be initiated by the BUYER and such a person shall be debarred from further dealings related to the contract process. In such a case while an enquiry is being conducted by the BUYER the proceedings under the contract would not be stalled.

3. Commitments of BIDDER

- 3.1 The **BIDDER** commits itself to take all measures necessary to prevent corrupt practices, unfair means and illegal activities during any stage of its bid or during any pre-contract or post-contract stage in order to secure the contract or in furtherance to secure it and in particular commit itself to the following:
 - a) The BIDDER will not offer, directly or through intermediaries, any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER, connected directly or indirectly with the bidding process, or to any person, organization or third party related to the contract in exchange for any advantage in the bidding, evaluation, contracting and implementation of the contract.
 - b) The **BIDDER** further undertakes that it has not given, offered or promised to give, directly or indirectly any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the **BUYER** or otherwise in procuring the Contract or forbearing to do or having done any act in relation to the obtaining or, execution of the contract or any other contract with the Government for showing or forbearing to show favour or disfavor to any person in relation to the contract or any other contract with the Government.
 - c) **BIDDER** shall disclose the name and address of agents and representatives and Indian **BIDDER** shall disclose their foreign principals or associates.

- d) **BIDDER** shall disclose the payments to be made by them to agents/ brokers or any other intermediary, in connection with this bid/contract.
- e) The **BIDDER** further confirms and declares to the **BUYER** that the **BIDDER** is the original manufacturer/ integrator and has not engaged any individual or firm or company whether Indian or foreign to intercede, facilitate or in any way to recommend to the **BUYER** or any of its functionaries, whether officially or unofficially to the award of the contract to the **BIDDER**, nor has any amount been paid, promised or intended to be paid to any such individual, firm or company in respect of any such, intercession, facilitation or recommendation.
- f) The BIDDER either while presenting the bid or during pre-contract negotiations or before signing the contract, shall 'disclose any payments he has made, is committed to or intends to make to officials of the BUYER or their family members, agents, brokers or any other intermediaries in connection with the contract and the details of services agreed upon for such payments.
- g) The **BIDDER** will not collude with other parties interested in the contract to impair the transparency, fairness and progress of the bidding process, bid evaluation, contracting and implementation of the contract.
- h) The **BIDDER** will not accept any advantage in exchange for any corrupt practice, unfair means and illegal activities.
- The BIDDER shall not use improperly, for purposes of competition or personal gain, or pass on to others, any information provided by the BUYER as part of the business relationship, regarding plans, technical proposals and business details, including information contained in any electronic data carrier. The BIDDER also undertakes to exercise due and adequate care lest any such information is divulged.
- j) The **BIDDER** commits to refrain from giving any complaint directly or through any other manner without supporting it with full and verifiable facts.
- k) The **BIDDER** shall not instigate or cause to instigate any third person to commit any of the actions mentioned above.
- If the BIDDER or any employee of the BIDDER or any person acting on behalf of the BIDDER, either directly or indirectly, is a relative of any of the officers of the BUYER, or alternatively, if any relative of an officer of the BUYER has financial interest/stake in the BIDDER's firm, the same shall be disclosed by the BIDDER at the time of filing of tender. The term 'relative' for this purpose would be as defined in Section 6 of the Companies Act 1956.
- m) The **BIDDER** shall not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of the **BUYER**.

4. Previous Transgression

4.1The **BIDDER** declares that no previous transgression occurred in the last three years immediately before signing of this Integrity Pact, with any other company in any country in respect of any 'corrupt practices envisaged hereunder or with any Public-Sector Enterprise in India or any Government Department in India that could justify **BIDDER**'s exclusion from the tender process.

4.2The **BIDDER** agrees that if it makes incorrect statement on this subject, **BIDDER** can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason.

5. Sanctions for Violations

5.1Any breach of the aforesaid provisions by the **BIDDER** or anyone employed by it or acting on its behalf (whether with or without the knowledge of the **BIDDER**) shall entitle the **BUYER** to take all or any one of the following actions, wherever required: -

- a) To immediately call off the pre-contract negotiations without assigning any reason or giving any compensation to the **BIDDER**. However, the proceedings with the other **BIDDER**(s) would continue.
- b) To immediately cancel the contract, if already signed, without giving any compensation to the **BIDDER**.
- c) To cancel all or any other Contracts with the BIDDER. The BIDDER shall be liable to pay compensation for any loss or damage to the BUYER resulting from such cancellation/rescission.
- d) To recover all sums paid in violation of this Pact by the **BIDDER**(s) to any middleman or agent or broker with a view to securing the contract.
 - 5.2 The BUYER will be entitled to take all or any of the actions mentioned above, also on the Commission by the BIDDER or anyone employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER), of an offence as defined in Chapter IX of the Indian Penal code, 1860 or Prevention of Corruption Act, 1988 or any other statute enacted for prevention of corruption.
 - 5.3 The decision of the **BUYER** to the effect that a breach of the provisions of this Pact has been committed by the **BIDDER** shall be final and conclusive on the **BIDDER**. However, the **BIDDER** can approach the Independent Monitor(s) appointed for the purposes of this Pact.

6. <u>Independent Monitors</u>

- 6.1 The **BUYER** appoints Independent Monitor (hereinafter referred to as Monitor) for this Pact in consultation with the Central Vigilance Commission.
- 6.2The task of the Monitor shall be to review independently and objectively, whether and to what extent the parties comply with the obligations under this Pact.

6.3The Monitor shall not be subject to instructions by the representatives of the parties and perform their functions neutrally and independently.

6.4Both the parties accept that the Monitor have the right to access all the documents relating to the project/procurement, including minutes of meetings.

6.5As soon as the Monitor notices, or has reason to believe, a violation of this Pact, he will so inform the Authority designated by the **BUYER**.

6.6The **BIDDER**(s) accept(s) that the Monitor has the right to access without restriction to all Project documentation of the **BUYER** including that provided by the **BIDDER**. The **BIDDER** will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The Monitor shall be under contractual obligation to treat the information and documents of the **BIDDER** with confidentiality.

6.7The **BUYER** will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the parties. The parties will offer to the Monitor the option to participate in such meetings.

6.8The Monitor will submit a written report to the designated Authority of **BUYER** within 8 to 10 weeks from the date of reference or intimation to him by the **BUYER**/ **BIDDER** and, should the occasion arise, submit proposals for correcting problematic situations.

7 <u>Facilitation of Investigation</u>

7.1In case of any allegation of violation of any provisions of this Pact or payment of commission, the **BUYER** or its agencies shall be entitled to examine all the documents including the Books of Accounts of the **BIDDER** and the **BIDDER** shall provide necessary information and documents in English and shall extend all possible help for the purpose of such examination.

8 <u>Law and Place of Jurisdiction</u>

8.1This Pact is subject to Indian Law. The place of performance and jurisdiction is the seat of the **BUYER** i.e. in the courts of Chennai.

9 Other Legal Actions

9.1The actions stipulated in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

10 Validity

10.1The validity of this Integrity Pact shall be from date of its signing and extend up to the contract period with the **BUYER** in case a contract is signed. In case **BIDDER** is

unsuccessful, this Integrity Pact shall expire after six months from the date of the signing of the contract.

10.2Should one or several provisions of this Pact turn out to be invalid, the remainder of this Pact shall remain valid. In this case, the parties will strive to come to an agreement to their original intentions.

11 The parties hereby sign this Integrity Pact:

BUYER SIGN	BIDDER SIGN	
Name of Officer:	Name of Bidder:	
Designation:	Designation:	
ITI Limited,	(Address)	
3 rd Floor, Panagal Building,		
No.1, Jeenis Road, Saidapet,		
Chennai – 600 015.		
Place:	Place:	
Date:	Date:	
Witness 1:	Witness 1:	
Witness 2:	Witness 2:	

PRICE BID

Tender Ref No:	, dated	
Due Date of Submission:	_	
Nature of Work:		
OFFERED NET MARGIN (NET OF TAX)	TO ITI:	
Description of the job	Net margin to ITI over quoted price to end customer (in percentage figure)	Net margin to ITI over quoted price to end customer (in percentage words)
The BOQ (Bill of Quantity) for which EOI process) will be finalized after th support (if not mentioned in the mai the BIDDER as per the mutual unders customer.	e finalization of this EOI only. n tender / EOI/ NIT), if requir	Post warranty AMC ed, is to be provided by
	Signature of autho	rized person of the bidder
Place: Date:		
Full Name in Block Letter:		
Seal of the company		

Procedure for Submission of Tender

The bidder is required to submit soft copies of their bid electronically on the ITI e-wizard portal using a valid Digital Signature Certificate. Below mentioned Instructions are meant to guide the bidders for registration on the e-Wizard Portal, prepare their bids in accordance with the requirements, and submit their bids online on the ITI e-wizard Portal. For more information, a bidder may visit the ITI e-wizard Portal http://itilimited.euniwizard.com

1. REGISTRATION PROCESS ON ONLINE PORTAL

- a. Bidder to enroll on the e-Procurement module of the portal http://itilimited.euniwizard.com by clicking on the link "Bidder Enrolment" as per portal norms.
- b. The bidder is to choose a unique username and assign a password for their accounts. Bidders are advised to register their valid email addresses and mobile numbers as part of the registration process. These would be used for any communication from the e-wizard portal.
- c. Bidders must provide the details of PAN number, registration details, etc. as applicable, and submit the related documents. The user id will be activated only after the submission of complete details. The activation process will take a minimum of 24 working hours. After completion of the registration payment, you can also send your acknowledgment copy to our help desk mail id ewizrdhelpdesk@gmal.com for activation of your account.
- d. Bidder to register upon enrolment their valid Digital Signature Certificate (DSC: Class III Certificates with signing key and encryption usage) issued by any Certifying Authority recognized by CCA India with their profile.
- e. A bidder should register only one valid DSC. Please note the bidders are responsible for ensuring that they do not lend their DSC to others, which may lead to misuse. Foreign bidders are advised to refer to "DSC details for Foreign Bidder" for the digital signature requirement on the portal.
- f. Bidder then logs in to the site through the secured log in by entering their user ID/ password and the password of the DSC/e-Token.

2. Tender Document Search

- a. Various built-in option is available in the e-wizard Portal to facilitate bidder to search active tenders by several parameters. These parameters include Tender ID, organization, location, date, value, etc.
- b. There is also an option of the advance search for tenders, wherein the bidder may combine a number of search parameters such as organization name, a form of contract, location, date, other keywords, etc. to search for a tender published on the Online Portal.
- c. Once the bidders have selected the tenders they are interested in, they may download the required documents/tender schedules. These tenders can be moved to the respective 'Interested Tenders' folder. This would enable the online portal to inform the bidders through SMS/e-mail in case there is any corrigendum issued to the tender document.

d. The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification/help from the Helpdesk.

3. Bid Preparation

- a. Bidder should take into account any corrigendum published on the tender document before submitting their bids.
- b. Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid.
- c. Please note the number of covers in which the bid documents have to be submitted and the number of documents including the names and content of each of the documents that needs to be submitted. Any deviation from these may lead to rejection of the bid.
- d. Bidder, in advance, should get ready the bid documents to be submitted in the tender document/schedule and generally, they can be in ODF/XLS/PNG, etc. formats. Documents in PDF format with a maximum of Five (5) MB files can be uploaded.

4. Bid Submission

- a. Bidder to log into the site well in advance for bid submission so that he/she uploads the bid in time i.e., on or before the bid submission time. Bidder will lbe responsible for any delay due to other issues.
- b. The bidder is to digitally sign and upload the required bid documents one by as indicated in the tender document.
- c. Bidder Bidders must pay required payments (from fee, EMD, Tender Processing fee etc.) as mentioned before submitting the bid
- d. Bidder to select the payment option mode as specified in the schedule (EMD/FORM FEE section) to pay the form fee/EMD wherever applicable and enter details of instruments.
- e. A standard BoQ format has been provided with the tender document to be filled by all the bidders. Bidders to note that they should necessarily submit their financial bids in the prescribed format and no other format is acceptable.
- f. The server time (which is displayed on the bidder dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, the opening of bids, etc. The bidder should follow this time during bid submission.
- g. All the documents being submitted by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data, which cannot be viewed by unauthorized persons until the time of bid opening.
- h. The uploaded tender documents become readable only after the tender opening by the authorized bid openers.
- i. Upon the successful and timely submission of bids, the portal will give a successful bid submission message & bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
- j. Kindly have all relevant documents in a single PDF file.
- k. The off-line tender shall not be accepted and no request in this regard will be entertained whatsoever.

5. Amendment of bid document

At any time prior to the deadline for submission of proposals, the institution reserves the right to add/modify/delete any portion of this document by the issuance of a Corrigendum, which will be published on the website and will also be made available to the all the Bidder who has been issued the tender document. The corrigendum shall be binding on all bidders and will form part of the bid documents.

6. Instruction to Bidders

a. Process for bid submission through ITI Ewizard portal is explained in the bidder manual. Bidder are requested to download the bidder manual from the home page of the website https://itilimited.euniwizard.com steps are as follow:

(Home page Downloads Bidder Manuals).

- b. The tender will be received online through the portal https://itilimited.euniwizard.com. In the technical Bids, the bidders are required to upload all the documents in.pdf format.
- c. Possession of a Valid Class III Digital Signature Certificate (DSC) in the form of smart card/e-Token in the company's mane is a prerequisite for registration and participating in the bid submission activities through https://itilimited.euniwizard.com. A Digital Signature Certificate can be obtained from the authorized certifying agencies, details of which are available on the website https://itilimited.euniwizard.com. Under the link 'DSC help'

Tenderers are advised to follow the instructions provided in the 'User Guide and FAQ' for the e-Submissions of the bids online through the ITI e-wizard Portal for e- Procurement at https://itilimited.euniwizard.com.

- d. The bidder has to "Request the Tender" to the portal before the "Date for Request tender document", to participate in bid submission.
- **7.** All entries in the tender should be entered in online technical & and commercial formats without any ambiguity
- **8.** Any order resulting from this e-tender shall be governed by the terms and conditions mentioned therein.
- 9. No deviation to the technical and commercial terms & and conditions is allowed.
- **10.** The tender inviting authority has the right to cancel this e-tender on the due date of receipt of the bids

Assistance on ewizard portal

Gagan: 8448288987

Chaitanya: 8448288985 Sujatha: 8448288989

Rangaswamy: 8448288994