

**NOTICE INVITING EOI FOR SELECTION OF SYSTEM INTEGRATOR CUM  
CONSORTIUM PARTNER FOR ADDRESSING RFP FOR IP BASED VIDEO  
SURVEILLANCE SYSTEM FOR COACHES.**

Ref: CORP/MKTG/RailTel/CCTV/2023/01

Date: 11-01-2023



**ITI LIMITED**  
**Corporate Marketing,**  
**F-100, 1st Floor,**  
**Dooravaninagar, Bangalore-560016**  
CIN No: L32202KA1950GOI000640

**Website: [www.itiltd.in](http://www.itiltd.in)**

## 1. Introduction

ITI Limited, a Public Sector Undertaking under the Department of Telecommunications, Ministry of Communications, is a leading Telecom equipment manufacturer and solution provider in India. The major customers are BSNL, BBNL, MTNL, Defense, Paramilitary forces, Railways, Banks, Central & State Govt departments, Institutions and research organizations like ISRO.

ITI Limited has been undertaking various projects in all fields of telecommunications and information technology and also continuously deploying new technologies in the field of Telecom, ICT, Networking, e-Governance etc. ITI has diversified its operation and has been executing projects in the field of Smart Infrastructure (Smart Cities, Safe Cities, Smart Energy Meters, Smart Classrooms, Smart Poles etc), Bharatnet etc. ITI has been executing projects in latest technologies like GPON, OLT, ONT, OFC, HDPE etc.

ITI Limited would like to address the “RFP for Supply, Installation, Testing, Commissioning, Integration with Existing VSS Infra, Operation and Maintenance of IP based Closed Circuit Television (CCTV) Surveillance System at Coaches of Indian Railways”.

In this connection ITI Limited, invites sealed Expression of Interest (EOI) from eligible bidders as consortium partner cum System Integrator for addressing the above tender opportunity and implementing the project as per their scope of work finalized with ITI. ITI will be the lead bidder of consortium.

## 2. Important Dates

<b>Date of EOI Upload</b>	<b>11-01-2023</b>
<b>Due Date for Submission of EOI</b>	<b>25-01-2023 4 PM</b>
<b>Technical Bid Opening</b>	<b>25-01-2023 4.30 PM</b>
<b>Bid security (EMD)</b>	<b>EMD: as per Annexure V through online payment for every package</b>
<b>ITI Contact Person</b>	<b>Chief Manager- Mktg, F-100, 1<sup>st</sup> Floor, East Wing, ITI Limited, Corporate Marketing, Dooravaninagar, Bengaluru– 560016, email: mmurali_crp@itild.co.in Mob: 9482501476</b>

## 3. Scope of Work

Scope of work includes Supply, Installation, Testing, Commissioning, Integration (with existing VSS Infra at RPF Thana/Post, Divisional/Zonal Security control, RailTel’s Data Centers, Command & Control Centre-Delhi, Railway Board etc.), operation and maintenance of IP based CCTV Surveillance System at Coaches of Indian Railways.

For detailed scope of work & Bill of Material pl. refer tender documents, amendments & corrigendum; Tender details references are as below:

Tender Reference Number:

**E-Tender No. RailTel/Tender/OT/CO/NTP/2022-23/VSS/005, Dated 29-12-2022**

Website: <https://www.railtelindia.com/tenders/active-tenders.html>

The tender calls for IP based video surveillance system implementation for different regions as 8 packages individually. The bidders can apply for any number of package in which they wish to perform the role of System Integrator cum Consortium partner. The bidder can opt for the packages they are interested to work with and is required to submit EMD as per the requirement in customer tender. The EMD requirement of each package is enclosed in Annexure V. Bidders will be selected on the basis of highest margin offered to ITI for that particular package.

4(i)	Eligibility Criteria of Applicants	
	a	<p><b><u>Company Profile:</u></b> The Bidder shall be Company incorporated /registered in India under Companies Act 1956/2013/ proprietorship/ partnership firm/ Limited Liability Partnership (LLP). The bidder should be a system integrator for ICT/Data Center/Networking.</p>
	b	<p>The bidder/consortium shall be a company having average annual financial turnover as mentioned for each package in <b>Annexure V</b> during the last 3 financial years plus current financial year up to the date of inviting of customer tender (i.e. 2019-20, 2020-21 and 2021-22)</p> <p>The above requirement can be met by Bidder alone or combined turnover of consortium of two members. Consortium of two members are allowed.</p> <p>Consortium agreement made for this opportunity should be before the EOI bid submission date and clearly defining the roles and responsibilities need to be submitted along with the bid proposal. Consortium agreement should be made in Rs 100/- stamp paper.</p>

	c	<p><b><u>Project Experience:</u></b> Pl refer Annexure V</p> <p>The bidder/consortium must have successfully completed any one of the following categories of work(s) during last 07 years, ending last day of month previous to the one in which tender is invited:</p> <p>Three similar works each costing not less than the amount as per Annexure V or Two similar works each costing not less than the amount as per Annexure V or One similar work each costing not less than the amount equal as per Annexure V</p> <p><b><u>Similar Works:</u></b> Works entailing completion of Supply, Installation, Testing and Commissioning of a project in the field of CCTV/VSS/Security Surveillance/IT/ICT/Telecom for any Government department or Public Sector Units or public listed companies</p> <p>Proof of experience in the form of PO &amp; Completion certificate should be submitted.</p> <p>Bidder interested to work in more than one package need to submit separate EMDs for each package. Also they need to meet the cumulative financial and technical eligibility of interested packages</p>
	d	The bidder/ all members of consortium should have positive net worth as on 31st March, 2022.
	e	Undertaking for willingness to work with ITI as per customer tender/EOI etc. terms and conditions
	f	<p><b><u>Blacklisting</u></b> As on date of submission of the proposal, the bidder/all members of consortium should not have been blacklisted by Central/State Government/ PSU entity in India or similar agencies globally for unsatisfactory past performance, corrupt, fraudulent or any other unethical business practices. Undertaking in this regard to be submitted</p>
	g	Undertaking expressing willingness to sign MOU with ITI
	h	Bidder/ / any member of consortium should have valid Quality Certification – ISO 9001:2015

	i	Undertaking to submit EMD online as per Annexure V package wise (EMD online payment as per customer tender) (while submitting the bid to the customer) as per the requirement of tender & Performance Bank Guarantee (3% of contract value) to customer/ITI (as decided by ITI) as per Customer Tender terms & conditions. Where ITI is exempted from providing EMD & PBG or allowed to submit Corporate Guarantee in place of Bank Guarantee to customer, bidder has to provide EMD (while submitting the bid to the customer) & PBG to ITI as per customer tender terms.
	j	The Bidder to bring OEM for different equipment who meets the OEM eligibility criteria as per customer tender requirement. Undertaking in this regard to be submitted
	k	Bidder shall submit a list of Key technical personnel with the required domain experience who will be associated in this project.
	l	Bidder should undertake to comply all the tender requirements including technical specifications
	m	Bidder should submit write up on Implementation Plan and capability (technical and financial) on how the project will be executed by the bidder
	n	<p>Bidder should submit self-certificate with proper contact detail of clients along with PO reference and amount supplied (Details of End User - Firm Name, Contact person, Designation, Telephone Number, Fax, Official mail id etc.). The same should be issued by authorized signatory of bidder.</p> <p>ITI reserves the right to verify the correctness of the client certificates (PO Copies/Work orders) and any other information submitted by the bidder in his offer.</p> <p>In case of any wrong information submitted by bidder, the bid will be rejected and subsequently the bidder will be blacklisted from doing any business with ITI Limited.</p>

	o	<p>The bidders shall indicate the package for which the bid is submitted.</p> <p>Package 1: Yes/No  Package 2: Yes/No  Package 3: Yes/No  Package 4: Yes/No  Package 5: Yes/No  Package 6: Yes/No  Package 7: Yes/No  Package 8: Yes/No</p>
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<b>4(ii) Gen eral</b>	<b>Please provide compliance for the following clauses</b>	<b>Compliance Yes / No</b>
1	ITI reserves the right to quote & supply ITI manufactured products (in full or partial quantity) if BOM of Tender/Project contains ITI manufactured products.	
2	ITI reserves the right to undertake the supplies up to 50% of the order quantity	
3	ITI reserves the right to undertake services likes installation and commissioning activities, Annual Maintenance Contract (AMC) etc. up to 50%	
4	ITI reserves the rights to split the balance orders (after taking out the ITI portion) in 70%: 30% ratio between H1 and H2 (Highest margin bidders) for speeding up the work, provided H2 bidder matches H1 margins offered, and wherever technically feasible. (Not Applicable for this EOI)	
5	All activities like Proof of concept on “No Cost No Commitment” (NCNC) basis wherever applicable will be the responsibility of bidders	
6	Bidder should be willing to impart required training to ITI engineers for undertaking services & execution of project	
7	Bidder will be responsible for any shortcoming in the BOM and the same should be rectified free of cost	
8	Bidder should be willing to provide ToT for manufacture of offered products in ITI if the bidder is an OEM. Bidder/OEM shall give an undertaking for doing contract manufacturing of their proposed product at ITI manufacturing plant.( Not applicable)	

9	Bidder should be willing to sign an exclusive agreement with ITI for smooth execution of the project	
10	All commercial terms will be as per the customer RFP/PO	
11	<p><b>Earnest Money Deposit (EMD) / Bid Security required</b> for submitting the bid will be borne by the selected bidder.</p> <ul style="list-style-type: none"> <li>• EMD shall not carry interest</li> <li>• EMD to remain valid for a period of forty five days beyond the final bid validity period as per customer tender</li> </ul>	
12	<p><b>Performance Bank Guarantee:</b> PBG as per the customer Terms &amp; Conditions or 3% of PO value (as per Govt. guidelines upto March 2023)</p> <ul style="list-style-type: none"> <li>• PBG to be submitted by successful bidder awarded the PO for an amount of 10% of PO value to ensure due performance</li> <li>• PBG shall be valid till 6 months after the completion of warranty obligations with a claim period of 12 months from the date of expiry of BG</li> <li>• If the PBG validity is going to expire before completion of project (ie; before obtaining NOC/Commissioning Certificate), it will be obligatory to vendor to extend the PBG validity period accordingly</li> </ul>	
13	<p><b>Delivery Schedule:</b></p> <ul style="list-style-type: none"> <li>• Delivery Schedule as per the customer Tender/ PO on back to back basis</li> <li>• Period of execution shall be in line with the customer RFP</li> <li>• The project I&amp;C will be considered as completed after obtaining NOC/Commissioning Certificate from the customer. Further Warranty/AMC shall be supported as per customer RFP.</li> </ul>	
14	LD Clause: LD shall be as per ITI Clauses ( <i>@ 0.5% of order value per week or part thereof subject to a maximum of 10% of the undelivered portion/ the order value (if the item(s) cannot be used unless full supply is made) or to cancel the order and purchase the materials from alternative source at the risk and cost of the supplier</i> ) OR as per the customer PO/tenderclause whichever is higher.	
15	<p><b>Payment Terms:</b></p> <ol style="list-style-type: none"> <li>a. Payment terms will be as per customer tender and will be done through an Escrow account on back-to-back basis.</li> <li>b. Payment to the vendor shall be done after deduction of all <ol style="list-style-type: none"> <li>i. LD/recoveries imposed by customer (if any)</li> <li>ii. ITI's margin</li> </ol> </li> </ol> <p>If there is any issue, vendor have to write to ITI with all the explanation &amp; supporting documents.</p>	

16	<p>The bidder shall give an undertaking for the following:</p> <ol style="list-style-type: none"> <li>a. To extend a fully back to back partnership (as per scope of work of EOJ / Opportunity) exclusively with ITI</li> <li>b. To support ITI as a SI partner and bid in this tender</li> <li>c. To support ITI for preparation of the tender, post bid clarifications, technical presentations and any other requirements as per tender.</li> <li>d. To make all arrangements and carry out Proof of Concept (PoC)/NCNC at bidder's cost</li> <li>e. To submit Bid Security by the successful bidder i.e. after the selection of partner, EMD to be paid online for the customer tender &amp; PBG as decided by ITI on fully back to back basis. If the selected vendor does not submit the required Bid security to ITI before the customer tender due date, the partner will not be considered for the future tenders.</li> <li>f. The selected vendor, during submission of tender to customer, will be required to quote 3 MAF partners for each item, with ITI as one of the MAF partner, if ITI manufactures the same. After awarding the project to ITI, during implementation, the back to back partner shall give the first right of refusal to ITI for supply of items that are in the manufacturing range of ITI.</li> <li>g. To procure the items from ITI that are in the manufacturing range of ITI.</li> </ol>	
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<b>4(iii)</b>	<b>Checklist of documents/information to be submitted:</b>	
	a.	Company Profile
	b.	Certificate of Incorporation as per clause a of 4(i)
	c.	Memorandum & Articles of Association
	d.	Audited financial statements for the last 3 years (i.e. 2019-20, 2020-21, 2021-22) as per clause b of 4(i)
	e.	Auditors Net worth certificate as per clause d of 4(i)
	f.	PO & Client certificate in this regard shall be submitted for proof of experience as per clause c of 4(i)
	g.	Undertaking as per clauses 4(i) e, f, g, i, j, k, l, m, n, and o and 4(ii) 16 in company letter head
	h.	ISO 9001:2015 as per clause h of 4(i)
	j.	GST Registration Certificate or valid exemption certificate
	k.	Copy of PAN Card
	l.	CIN (Corporate Identity Number), if applicable
	m.	Authorization letter in the company letterhead authorizing the person signing the bid for this EOJ and Power of Attorney (POA)



n.	Undertaking in letter head to indemnify ITI from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc.
	Undertakings in Company letter head as per Annexure I
o.	Bidders Details as per Annexure II
p.	Clause by clause compliance of EOI terms with references to supporting documents as per Annexure III
q.	Pre-Contract Integrity Pact as per Annexure-IV a) “Bidders participating in the EOI have to agree to sign Integrity Pact on placement of order / contract” b) “Those bidders who are not willing to sign Integrity Pact will not be considered for bid opening”
r.	Brief technical literature of the offered equipment
s.	EMD Turnover, technical eligibility details as per Annexure – V

4(iv)	<b>Financial Bid</b>
	Consolidated Margin Offered (Scope of work is as per the customer tender) in percentage (%) on ITI billing value (Excluding Taxes) (Please also refer note 10, 11 & 12 below)

**Special Conditions of EOI:**

- a. No advance will be paid to the back-to-back partner, even though ITI is eligible to get advance from the customer being a front end bidder.
- b. While addressing the customer tender, the selected partner will be required to quote 3 MAFs from 3 OEMs for each BoQ item with ITI as one of the MAF partner if ITI manufactures the same.
- c. After awarding the project to ITI, during implementation, the partner shall give the first right of refusal to ITI for supply of items that are in the manufacturing range of ITI.
- d. No advance will be paid to the back-to-back partner, even though ITI is eligible to get advance from the customer being a front end bidder.
- e. Payment terms will be as per customer tender and will be done through an Escrow account on back-to-back basis.
- f. The selected SI, who has partnered with ITI for a particular tender/ project shall not partner with any other lead bidder for the same tender/project

**Note:**

1. The Bidding (For both Technical and Financial Part of the Bid) would be subjected to an On-line / e-Tendering process. The prospective Bidders are requested to go through <https://itilimited.euniwizarde.com/> to understand the entire e-Tendering Process and follow the Registration and Bidding Process on <https://itilimited.euniwizarde.com/> as defined in the document. In case of any clarifications on e-tender portal, bidders may contact the portal helpdesk of <https://itilimited.euniwizarde.com/>.
2. The Technical Bid and financial bid shall be uploaded in e-procurement site of ITI Limited (<https://itilimited.euniwizarde.com/>). For submission of online bid and procedure to be followed, visit <https://itilimited.euniwizarde.com/>.
3. ITI's Tender document can be downloaded from ITI web site [www.itilttd.in](http://www.itilttd.in) or CPP portal [www.eprocure.gov.in](http://www.eprocure.gov.in). For uploading the bid proposal, all vendors have to register in our eProcurement portal (<https://itilimited.euniwizarde.com/>). When submitting the bid please state the tender ID.
4. Any clarifications regarding the tender can be obtained from Chief Manager- Mktg, F-100, I Floor, East Wing, ITI Limited, Corporate Marketing, Dooravaninagar, Bengaluru– 560016, email : [mmurali\\_crp@itilttd.co.in](mailto:mmurali_crp@itilttd.co.in), [gsreenivasulu\\_crp@itilttd.co.in](mailto:gsreenivasulu_crp@itilttd.co.in), [vrsakum\\_crp@itilttd.co.in](mailto:vrsakum_crp@itilttd.co.in), [jaya\\_crp@itilttd.co.in](mailto:jaya_crp@itilttd.co.in) Mob: 9482501476
5. Technical bids will be opened at **4.30 PM on 25-01-2023**
6. Financial Bid opening will be done after the evaluation of Technical bid (Only for technically qualified bidders).
7. Bid should be valid for a period of 180 Days from the date of opening of EOI response.
8. Conditional offers are liable for rejection.
9. The Bidders should give Clause by clause compliance (as per annexure III) of EOI with references to supporting documents; otherwise the offers are liable for rejection.
10. Payment to the successful bidder shall be made after deducting the offered margin and the statutory taxes payable to the Govt (Penalties if any levied by the customer will be passed on to the Successful bidder), only after the receipt of payment from the customer.
11. Margin offered should be firm throughout the contract irrespective of reason, what so ever, including the exchange rate fluctuation.
12. SI will be selected on the highest margin offered to ITI.
13. All terms and conditions of the customer tender/PO will be applicable to the vendor on back to back basis without affecting the margin of ITI
14. **Confidentiality**

- All documents, drawings, samples, data, associated correspondence or other information furnished by or on behalf of the Procuring Entity to the contractor, in connection with the contract, whether such information has been furnished before, during or following completion or termination of the contract are confidential.
- If advised by the Procuring Entity, all copies of such information in original shall be returned on completion of the contractor's performance and obligations under this contract.

**15. Fall Clause:** Fall clause is a price safety mechanism in rate contracts. The fall clause provides that if the rate contract holder reduces its price or sells or even offers to sell the rate contracted goods or services following conditions of sale similar to those of the rate contract, at a price lower than the rate contract price, to any person or organization during the currency of the rate contract, the rate contract price will be automatically reduced with effect from that date for all the subsequent supplies under the rate contract and the rate contract amended accordingly.

The provisions of fall clause will however not apply to the following:

- i. Export/Deemed Export by the supplier;
- ii. Sale of goods or services as original equipment prices lower than the price charged for normal replacement;
- iii. Sale of goods such as drugs, which have expiry date;
- iv. Sale of goods or services at lower price on or after the date of completion of sale/placement of order of goods or services by the authority concerned, under the existing or previous Rate Contracts as also under any previous contracts entered into with the Central or State Government Departments including new undertakings (excluding joint sector companies and or private parties) and bodies.

**16. Price Variation**

A suitable price variation formula should also be followed as per customer tender documents, to calculate the price variation between the base level and scheduled delivery date.

**17. Risk Purchase**

If the vendor fails to adhere to the quality norms, delivery schedules and other terms and conditions contained in this *Tender* after acceptance of purchase order and if no agreement is reached on the revised delivery schedule maximum up to 15 Business Days, then buyer shall have the liberty to procure the material from an alternate source at the Vendor's risk and cost, and the Vendor shall be liable to make good the loss incurred by Buyer in this process

**18. Indemnity:** The vendor to indemnify ITI from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc as charged by the customer. LD/ Penalties incurred on account of delay in supply, product failure during warranty if any and deficiency in Warranty and AMC services attributable to the partner shall be borne by the partner

**19. Arbitration:**

- In case amicable settlement is not reached in the event of any dispute of difference arising out of the execution of the contract or the respective rights and liabilities of the parties or in relation to interpretation of any provision by the contractor in any manner

- touching upon the contract, such dispute or difference shall (Except as to any matters, the decision of which is specifically provided for therein) be referred to the sole arbitration of the arbitrator appointed by ITI.
- The award of the arbitrator shall be binding upon the parties to the dispute.
  - Subject as aforesaid, the provisions of Arbitration and reconciliation Act 1996 (India) or statutory modifications or re-enactments thereof and the rules made there under and for the time being in force shall apply to arbitration proceedings under this clause. The cost of arbitration shall be borne equally by both the parties.
  - Work under the contract shall be continued during the arbitration proceedings.
  - Failure to comply with any of the above conditions can result in termination of the contract, forfeiture of the security deposit, penalty as may be decided by ITI and future blacklisting of the contractor.
20. **Set Off:** Any Sum of money due and payable to the supplier under this contract may be appropriated by the purchaser or any other person contracting through the ITI and set off the same against any claim of the purchaser for payment of a sum of money arising out of this contract or under any other contract made by the supplier with the purchaser.
21. The interested OEM/SI may like to discuss the customer tender related information, EOI Bidding Conditions, Bidding Process and clarifications, if any with the Chief Manager – Marketing and obtain the complete tender document from customer website.
22. Consortium bids are allowed. Consortium of 2 members are allowed.
23. Companies interested to associate with ITI Ltd for this project shall have specialization and experience in Supply, Installation and maintenance of ICT projects. The details of the projects executed by the company shall be given in the EOI response.
24. ITI will not consider any or all of the bids if they are not meeting EOI requirements.
25. Bidders participating in the EOI have to agree to sign Integrity Pact on placement of order / contract.
26. Those bidders not willing to sign Integrity Pact will not be considered for bid opening.
27. **Intellectual Property Rights:**
- All deliverable, outputs, plans, drawings, specifications, designs, reports and other documents and software submitted by the contractor under this contract shall become and remain the property of the procuring entity and subject to laws of copyright and must not be shared with third parties or reproduced, whether in whole or part, without: the procuring entity's prior written consent.
  - The contractor shall, not later than upon termination or expiration of this contract, deliver all such documents and software to the procuring entity, together with a detailed inventory thereof.

- The contractor may retain a copy of such documents and software but shall not use it for any commercial purpose.
28. **Late offer:** Any offer received after the prescribed timeline shall be rejected and shall be returned unopened to the Companies.
29. **Language of offers:** The offers prepared by the Company and all the correspondences and documents relating to the offers exchanged by the companies shall be written in English language.
30. In the event that ITI is required to provide demonstration or working of the product to their buyers, the same shall be arranged by the system integrator at latter's cost and expenditure.
31. **Cost of EOI:** The bidder shall bear all costs associated with the preparation and submission of his offer against this EOI, including cost of presentation for the purposes of clarification of the offer, if so desired by ITI. ITI will, in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.
32. **Purchaser's Right to accept any bid and to reject any or All Bids or to cancel the EOI:** ITI Limited reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids, at any time prior to award of contract without assigning any reason whatsoever and without thereby incurring any liability to the affected bidder or bidders on the grounds of purchaser's action
33. **Amendment of EOI:** At any time prior to the last date for receipt of offers, ITI, may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI document by an amendment. In order to provide prospective bidder reasonable time in which to take the amendment into account in preparing their offers, ITI may, at their discretion, extend the last date for the receipt of offers and/or make other changes in the requirements set out in the Invitation for EOI.
34. **Disclaimer:** ITI and/or its officers, employees disclaim all liability from any loss or damage, whether foreseeable or not, suffered by any person acting on or refraining from acting because of any information including statements, information, forecasts, estimates or projections contained in this document or conduct ancillary to it whether or not the loss or damage arises in connection with any omission, negligence, default, lack of care or misrepresentation on the part of ITI and/or any of its officers, employees.
35. **Accessibility of EOI Document:** Complete EoI document with terms and conditions is provided in the following websites
- (i) <http://www.itiltd.in>

(ii) <https://itilimited.euniwizarde.com/>

(iii) <http://eprocure.gov.in>

**Undertakings (To be in Bidder's Letter Head)**

M/s..... do here by undertake the following

1. are not blacklisted by Central Govt./ any State or UT Govt/ PSU/ organized sector in India
2. to work with ITI as per this EOI and Customer Tender terms and conditions. Also, we agree to implement the project (scope of work as per Tender terms and conditions including investment) covering Warranty & post-warranty services, maintenance etc, in the event of ITI winning the contract on back-to- back basis.
3. to submit EMD in the form of bid security and Performance Bank Guarantee (..... % of contract value) to customer/ITI (as decided by ITI) as per Customer Tender terms & conditions.
4. that we will be equipped with the required manpower with qualifications, certifications and experience as mentioned in the customer tender.
5. to get required certificate& support (warranty & post-warranty/maintenance) in the name of ITI from the OEM as per customer tender requirement.
6. to obtain relevant statutory licenses for operational activities.
7. to sign MoU/Teaming Agreement, Integrity Pact with ITI for addressing the customer tender as per customer's tender terms and conditions.
8. to indemnify ITI from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc as charged by the customer.
9. to support the offered equipment for a minimum period of 7 years including warranty and AMC
10. to supply equipment/components which conform to the latest year of manufacture.
11. The bidder should give certificate stating that all the hardware/ software supplied under the contract shall not contain any embedded malicious codes that could inhibit the desired functions of the equipment or cause the network to malfunction in any manner.

**Bidders Profile**

1.	Name and address of the company			
2.	Contact Details of the Bidder (Contact person name with designation, Telephone Number, FAX, E- mail and Web site)			
3.	Area of business			
4.	Annual Turnover for 3 financial years (Rs in Cr)	2019-20	2020-21	2021-22
5.	IT Turnover for 3 financial years (Rs in Cr)	2019-20	2020-21	2021-22
6.	Net Worth as on 31.03.2022			
7.	Date of Incorporation			
8.	GST Registration number			
9.	PAN Number			
10.	CIN Number, if applicable			
11.	Number of technical manpower in company's rolls			
12.	Package interested to work with ITI	Package 1: Yes/No Package 2: Yes/No Package 3: Yes/No Package 4: Yes/No Package 5: Yes/No Package 6: Yes/No Package 7: Yes/No Package 8: Yes/No		



**Compliance Statement**

<b>S.No</b>	<b>Clause No.</b>	<b>Clause</b>	<b>Compliance (Complied/ Not Complied)</b>	<b>Remarks with Documentary Reference</b>



**PRE-CONTRACT INTEGRITY PACT**

(To be executed on plain paper and submitted along with Technical Bid/ EOI Documents. To be signed by the bidder and same signatory Competent/ Authorized to sign the relevant contract on behalf of the ITI Ltd).

EOI No.....

This Integrity Pact is made on .....day of 2023

BETWEEN:

ITI Limited, .....having its Registered & corporate office at ITI Bhavan, Dooravani Nagar, Bangalore – 560016 India, and established under the Ministry of Communications & IT, Government of India (hereinafter called the Principal), which term shall unless excluded by or is repugnant to the context, be deemed to include its Chairman & Managing Director, Directors, Officers or any of them specified by the Chairman & Managing Director in this behalf and shall include its successors and assigns) **ON THE ONE PART AND**

M/s ..... represented by .....Chief Executive Officer (hereinafter called the bidder(s)/Contractor(s)), which term shall unless excluded by or is repugnant to the context be deemed to include its heirs, representatives, successors and assigns of the bidder/contract **ON THE SECOND PART.**

Preamble

WHEREAS the Principal intends to enter into an MOU of partnering business opportunities of common interest and able to generate synergies in execution of such business for .... (name of the Stores / equipment / items). The Principal, values full compliance with all relevant laws of the land, regulations, economic use of resources and of fairness/ transparency in its relations with its Bidder(s)/ Contractor(s).

In order to achieve these goals, the Principal has appointed an Independent External Monitor (IEM), who will monitor the EOI process and the execution of the contract for compliance with the principles as mentioned herein this agreement.

WHEREAS, to meet the purpose aforesaid, both the parties have agreed to enter into this Integrity Pact the terms and conditions of which shall also be read as integral part and parcel of the EOI Documents and contract between the parties.

NOW THEREFORE, IN CONSIDERATION OF MUTUAL COVENANTS STIPULATED IN THIS PACT THE PARTIES HEREBY AGREE AS FOLLOWS AND THIS PACT WITNESSETH AS UNDER:

#### SECTION 1 – COMMITMENTS OF THE PRINCIPAL

The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:

- a. No employee of the Principal, personally or through family members, will in connection with the EOI for or the execution of the contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the personal is not legally entitled to.
- b. The Principal will, during the EOI process treat all bidder(s) with equity and reason. The Principal will in particular, before and during the EOI process, provide to all bidder(s) the same information and will not provide to any bidder(s) confidential/ additional information through which the bidder(s) could obtain an advantage in relation to the EOI process or the contract execution.
- c. The Principal will exclude from the process all known prejudiced persons. If the principal obtains information on the conduct of any of its employee, which is a criminal offence under IPC/PC Actor if there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary action as per its internal laid down Rules/ Regulations.

#### SECTION 2 – COMMITMENTS OF THE BIDDER / CONTRACTOR

2.1 The Bidder(s)/Contractor(s) commits himself to take all measures necessary to prevent corruption. He commits himself observe the following principles during the participation in the EOI process and during the execution of the contract.

- a. The bidder(s)/contractor(s) will not, directly or through any other person or firm offer, promise or give to any of the Principal's employees involved in the EOI process or the execution of the contract or to any third person any material or other benefit which he/ she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever (during the EOI process or during the execution of the contract).
- b. The bidder(s)/contractor(s) will not enter with other bidders/ contractors into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

- c. The bidder(s)/contractor(s) will not commit any offence under IPC/PC Act, further the bidder(s)/contractor(s) will not use improperly, for purposes of competition of personal gain, or pass onto others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
- d. The Bidder(s)/Contractor(s) of foreign origin shall disclose the name and address of the Agents /representatives in India, if any. Similarly, the Bidder(s)/Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any.
- e. The Bidder(s) f Contractor(s) will, when presenting the bid, disclose any and all payments made, are committed to or intend to make to agents, brokers or any other intermediaries in connection with the award of the contract.
- f. The Bidder(s)/Contractor(s) will not bring any outside influence and Govt bodies directly or indirectly on the bidding process in furtherance to his bid.
- g. The Bidder(s)/Contractor(s) will not instigate third persons to commit offences outlined above or to be an accessory to such offences.

### SECTION 3 – DISQUALIFICATION FROM EOI PROCESS & EXCLUSION FROM FUTURE CONTRACTS

If the Bidder(s)/Contractor(s), during EOI process or before the award of the contract or during execution has committed a transgression in violation of Section 2, above or in any other form such as to put his reliability or credibility in question the Principal is entitled to disqualify Bidder(s)/Contractor(s) from the EOI process.

If the Bidder(s)/Contractor(s), has committed a transgression through a violation of Section 2 of the above, such as to put his reliability or credibility into question, the Principal shall be entitled exclude including blacklisting for future EOI/contract award process. The imposition and duration of the exclusion will be determined by the severity of the transgression. The severity will be determined by the Principal taking into consideration the full facts and circumstances of each case, particularly taking into account the number of transgression, the position of the transgressor within the company hierarchy of the Bidder(s)/Contractor(s) and the amount of the damage. The exclusion will be imposed for a period of minimum one year.

The Bidder(s)/Contractor(s) with its free consent and without any influence agrees and undertakes to respect and uphold the Principal's absolute right to resort to and impose such exclusion and further accepts and undertakes not to challenge or question such exclusion on any ground including the lack of any hearing before the decision to resort to such exclusion is taken. The undertaking is given freely and after obtaining independent legal advice.

A transgression is considered to have occurred if the Principal after due consideration of the available evidence concludes that on the basis of facts available there are no material doubts.

The decision of the Principal to the effect that breach of the provisions of this Integrity Pact has been committed by the Bidder(s)/ Contractor(s) shall be final and binding on the Bidder(s)/ Contractor(s), however the Bidder(s)/Contractor(s) can approach IEM(s) appointed for the purpose of this Pact.

On occurrence of any sanctions/ disqualifications etc arising out from violation of integrity pact Bidder(s)/ Contractor(s) shall not be entitled for any compensation on this account.

Subject to full satisfaction of the Principal, the exclusion of the Bidder(s)/Contractor(s) could be revoked by the Principal if the Bidder(s)/ Contractor(s) can prove that he has restored/ recouped the damage caused by him and has installed a suitable corruption preventative system in his organization.

#### SECTION 4 – PREVIOUS TRANSGRESSION

4.1 The Bidder(s)/ Contractor(s) declares that no previous transgression occurred in the last 3 years immediately before signing of this Integrity Pact with any other company in any country conforming to the anti-corruption/ transparency International (TI) approach or with any other Public Sector Enterprises/ Undertaking in India of any Government Department in India that could justify his exclusion from the EOI process.

4.2 If the Bidder(s)/ Contractor(s) makes incorrect statement on this subject, he can be disqualified from the EOI process or action for his exclusion can be taken as mentioned under Section-3 of the above for transgressions of Section-2 of the above and shall be liable for compensation for damages as per Section- 5 of this Pact.

#### SECTION 5 – COMPENSATION FOR DAMAGE

5.1 If the Principal has disqualified the Bidder(s)/Contractor(s) from the EOI process prior to the award according to Section 3 the Principal is entitled to forfeit the Earnest Money Deposit/Bid Security/ or demand and recover the damages equivalent to Earnest Money Deposit/Bid Security apart from any other legal that may have accrued to the Principal.

5.2 In addition to 5.1 above the Principal shall be entitled to take recourse to the relevant provision of the contract related to termination of Contract due to Contractor default. In such case, the Principal shall be entitled to forfeit the Performance Bank Guarantee of the Contractor or demand and recover liquidated and all damages as per the provisions of the contract agreement against termination.

#### SECTION 6 – EQUAL TREATMENT OF ALL BIDDERS/CONTRACTORS

6.1 The Principal will enter into Integrity Pact on all identical terms with all bidders and contractors for identical cases.

6.2 The Bidder(s)/Contractor(s) undertakes to get this Pact signed by its subcontractor(s)/sub-vendor(s)/ associate(s), if any, and to submit the same to the Principal along with the EOI document/contract before signing the contract. The Bidder(s)/Contractor(s) shall be responsible for any violation(s) of the provisions laid down in the Integrity Pact Agreement by any of its subcontractors/ sub-vendors / associates.

6.3 The Principal will disqualify from the EOI process all bidders who do not sign this Integrity Pact or violate its provisions.

#### SECTION 7 – CRIMINAL CHARGES AGAINST VIOLATING BIDDER(S)/CONTRACTORS

7.1 If the Principal receives any information of conduct of a Bidder(s)/Contractor(s) or subcontractor/ sub-vendor/associates of the Bidder(s)/Contractor(s) which constitutes corruption or if the principal has substantive suspicion in this regard, the principal will inform the same to the Chief Vigilance Officer of the Principal for appropriate action.

#### SECTION 8 – INDEPENDENT EXTERNAL MONITOR(S)

8.1 The Principal appoints competent and credible Independent External Monitor(s) for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this pact.

##### **Details of IEM appointed by IT1 are as under:**

Shri Javeed Ahmad, IPS(Retd.)  
M-1101, Shalimar Gallant Apartment  
Vigyanpuri, Mahanagar, Lucknow-226006

8.2 The Monitor is not subject to any instructions by the representatives of the parties and performs his functions neutrally and independently. He will report to the Chairman and Managing Director of the Principal.

8.3 The Bidder(s)/Contractor(s) accepts that the Monitor has the right to access without restriction to all project documentation of the Principal including that provided by the Bidder(s)/Contractor(s). The Bidder(s)/Contractor(s) will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The Monitor is under contractual obligation to treat the information and documents Bidder(s)/Contractor(s) with confidentiality.

8.4 The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the project provided such meeting could have an impact on the contractual relations between the Principal and the Bidder(s)/Contractor(s). As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding

recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in specific manner, refrain from action or tolerate action.

8.5 The Monitor will submit a written report to the Chairman & Managing Director of the Principal within ..... to ..... weeks from the date of reference or intimation to him by the principal and, should the occasion arise, submit proposals for correcting problematic situations.

8.6 If the Monitor has reported to the Chairman & Managing Director of the Principal a substantiated suspicion of an offence under relevant IPC/PC Act, and the Chairman & Managing Director of the principal has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.

8.7 The word 'Monitor' would include both singular and plural.

## SECTION 9 - FACILITATION OF INVESTIGATION

9.1 In case of any allegation of violation of any provisions of this Pact or payment of commission, the Principal or its agencies shall be entitled to examine all the documents including the Books of Accounts of the Bidder(s)/Contractor(s) and the Bidder(s)/Contractor(s) shall provide necessary information and documents in English and shall extend all help to the Principal for the purpose of verification of the documents.

## SECTION 10 - LAW AND JURISDICTION

10.1 The Pact is subject to the Law as applicable in Indian Territory. The place of performance and jurisdiction shall the seat of the Principal.

10.2 The actions stipulated in this Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extent law in force relating to any civil or criminal proceedings.

## SECTION 11 – PACT DURATION

This Pact begins when both the parties have legally signed it. It expires after 12 months on completion of the warranty/ guarantee period of the project /work awarded, to the fullest satisfaction of the Principal.

If the Bidder(s)/Contractor(s) is unsuccessful, the Pact will automatically become invalid after three months on evidence of failure on the part of the Bidder(s)/Contractor(s).

If any claim is lodged/made during the validity of the Pact, the same shall be binding and continue to be valid despite the lapse of the Pact unless it is discharged/determined by the Chairman and Managing Director of the Principal.

**SECTION 12 - OTHER PROVISIONS**

12.1 This pact is subject to Indian Law, place of performance and jurisdiction is the Registered & Corporate office of the Principal at Bengaluru.

12.2 Changes and supplements as well as termination notices need to be made in writing by both the parties. Side agreements have not been made.

12.3 If the Bidder(s)/Contractor(s) or a partnership, the pact must be signed by all consortium members and partners.

12.4 Should one or several provisions of this pact turn out to be invalid, the remainder of this pact remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

12.3 Any disputes/ difference arising between the parties with regard to term of this Pact, any action taken by the Principal in accordance with interpretation thereof shall not be subject to any Arbitration.

12.4 The action stipulates in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

In witness whereof the parties have signed and executed this Pact at the place date first done mentioned in the presence of the witnesses:

For PRINCIPAL

For BIDDER(S)/CONTRACTOR(S)

.....

.....

Name Designation

Name Designation

Witness

1. ....

1. ....

2. ....

2. ....



**EMD, Turnover & Experience requirement details package wise (Clauses 2(i) b, c and i)**

Sl. No	Package	EMD in Rs (Package wise) Clause 2(i) i	EOI Turnover Value in Rs (for each Package) Clause 2(i) b	Technical Eligibility requirement Clause 2(i) c  The bidder must have successfully completed any one of the following categories of work(s) during last 07 years, ending last day of month previous to the one in which tender is invited
1	Package-1(Northern Region-EMU)	44,94,400/-	13,49,50,174/-	Three similar works each costing not less than the amount of Rs. 10.79 Cr or Two similar works each costing not less than the amount of Rs. 13.48 Cr or One similar work each costing not less than the amount of Rs.21.57 Cr
2	Package-2 (Eastern Region-EMU)	94,45,900/-	56,72,53,086/-	Three similar works each costing not less than the amount of Rs. 45.34 Cr or Two similar works each costing not less than the amount of Rs.56.67 Cr or One similar work each costing not less than the amount of Rs.90.68 Cr
3	Package-3(Western Region-EMU)	97,00,900/-	58,25,68,631/-	Three similar works each costing not less than the amount of Rs. 46.56 Cr or Two similar works each costing not less than the amount of Rs.58.20 Cr or One similar work each costing not less than the amount of Rs.93.12 Cr
4	Package-4(Southern Region-EMU)	50,00,000/-	21,05,16,492/-	Three similar works each costing not less than the amount of Rs. 16.83 Cr or Two similar works each costing not less than the amount of Rs.21.04 Cr or One similar work each costing not less than the amount of Rs.33.65 Cr

Sl. No	Package	EMD in Rs (Package wise) Clause 2(i) i	EOI Turnover Value in Rs (for each Package) Clause 2(i) b	Technical Eligibility requirement Clause 2(i) c  The bidder must have successfully completed any one of the following categories of work(s) during last 07 years, ending last day of month previous to the one in which tender is invited
5	Package-5(Northern Region-Premium)	50,00,000/-	23,65,61,025/-	Three similar works each costing not less than the amount of Rs. 18.91 Cr or Two similar works each costing not less than the amount of Rs.23.64 Cr or One similar work each costing not less than the amount of Rs.37.82 Cr
6	Package-6 (Eastern Region-Premium)	50,00,000/-	18,66,55,575/-	Three similar works each costing not less than the amount of Rs. 14.92 Cr or Two similar works each costing not less than the amount of Rs.18.64 Cr or One similar work each costing not less than the amount of Rs.29.83 Cr
7	Package-7 (Western Region-Premium)	38,03,500/-	11,42,01,750/-	Three similar works each costing not less than the amount of Rs. 91.28 Cr or Two similar works each costing not less than the amount of Rs.114.10 Cr or One similar work each costing not less than the amount of Rs.182.57 Cr
8	Package-8 (Southern Region-Premium)	27,05,300/-	8,12,26,940/-	Three similar works each costing not less than the amount of Rs. 64.93 Cr or Two similar works each costing not less than the amount of Rs.81.16 Cr or One similar work each costing not less than the amount of Rs.129.85 Cr

**Similar Works:**

Works entailing completion of Supply, Installation, Testing and Commissioning of a project in the field of CCTV/VSS/Security Surveillance/IT/ICT/Telecom for any Government department or Public Sector Units or public listed companies Proof of experience in the form of PO & Completion certificate should be submitted. **Bidder interested to work in more than one package need to submit separate EMDs for each package. Also they need to meet the cumulative financial and technical eligibility of interested packages**