



Amendment 4

Ref: CORP/MKTG/BSNL/CNOC/2024/27/Amend04

Date: 12/05/2025

Sub: Notice Inviting EOI for selection of consortium partner for participating in the Tender for implementation of CNOC for Amended BharatNet Program

Ref: CORP/MKTG/BSNL/CNOC/2024/27 Date: 10-01-2025

Sl No	Present Clause	Revised Clause
1	<p>4(i) E. The Sole Bidder/ Consortium in the last five years, must have successfully completed at least One IT/ITES project with a value of INR 312 crore. Or Two IT/ITES project with a value of INR 195crore. Or Three IT/ITES project with a value of INR 156 crore.</p> <p>Note: IT/ITES work shall mean & include works of implementing LAN project/WAN project/Turnkey IT project and its O & M.</p>	<p>4(i) E. The Sole Bidder/ Consortium in the last ten years, must have successfully completed at least</p> <p>One IT/ITES or Telecom project with a value of INR 312 crore.</p> <p>Or</p> <p>Two IT/ITES or Telecom project with a value of INR 195 crore.</p> <p>Or</p> <p>Three IT/ITES project with a value of INR 156 crore.</p> <p>Note: IT/ITES or Telecom work shall mean & include works of implementing LAN project/WAN project/Turnkey IT project/Telecom project and its O & M.</p>
2	<p>4(i) F. Bidder to bring eligible OEM who meets the below mentioned eligibility requirements as per customer tender. Supporting documents including MAF for these to be submitted along with bid</p>	<p>4(i) F. Bidder to bring eligible OEM who meets the below mentioned eligibility requirements as per customer tender. Supporting documents including OEM customer credentials for the OEMs whose deployment experience is asked in the EOI, to be submitted along with bid. OEM MAFs may be arranged at the time of customer tender submission and undertaking regarding the same need to be submitted along with the bid</p>
3	QCBS Evaluation	<p>QCBS based evaluation is deleted. Hence the following clauses of the EOI are deleted</p> <ul style="list-style-type: none">• Clause 4(ii)• Clause 3(ii)I• Clause 8 including 8.1 To 8.4

SI No	Present Clause	Revised Clause
4	<p>10. Evaluation:</p> <p>a. The process of evaluation will be as below: All the bids will be scrutinized for technical and financial eligibilities, undertakings and compliance to EOI terms and conditions. The PO copies/experience certificates submitted by the bidders will be cross verified with the issuing authorities/clients.</p> <p>b. Financial Bid opening will be done after the evaluation of Technical bid (Only for technically qualified bidders).</p>	<p>10. Evaluation:</p> <p>a. The process of evaluation will be as below: All the bids will be scrutinized for technical and financial eligibilities, undertakings and compliance to EOI terms and conditions. The PO copies/experience certificates submitted by the bidders will be cross verified with the issuing authorities/clients.</p> <p>b. Financial Bid opening will be done after the evaluation of Technical bid (Only for technically qualified bidders)</p> <p>c. Bidder will be selected based on the financial bid format as per Annexure-I</p>
5	6. Financial Bid:	Revised Financial Bid Format uploaded (as excel) and enclosed as per Annexure-1 of the amendment. Bidders may upload the revised financial bid format (excel), while submitting the bid proposal. Format of financial Bid is as per Annexure -I
6	<p>7.a.</p> <p>No advance will be paid to the back-to-back partner, even though ITI is eligible to get advance from the customer being a front end bidder.</p>	<p>7.a.</p> <p>No advance will be paid to the back-to-back partner, even though ITI is eligible to get advance from the customer being a front end bidder.</p> <p>Note: Any deviation to this will be as per Govt of india guidelines</p>

Other terms & conditions are remaining same as per EOI including corrigendum.

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Annexure –I

1. Financial Bid:

Name of Bidder:

Sl. No	Description	Price/Margin
A	Submit Lumpsum details for supply and service items as per Schedule of Requirements (SoR) and Scope of Work (SoW) in INR (without Taxes)	
B	Quote margin to ITI as a percentage of A	
C	Absolute value of Margin = A*B	0
D	Overall Quoted price = A-C	0.00

During evaluation bidders with least “D” will be selected

Note: SoR & SoW as per Tender document

- During evaluation bidders with least “D” will be considered as L1
- The bid having higher value of “B” will be selected in case of tied D
- If the bidder is selected, during the final tender submission, the price to be quoted shall not be more than price “A” and the margin offered to ITI shall not be less than “B” and there is provision of ITI project management charges to be included in the price bid at the time of customer tender submission
- The lowest quoted bidder (least “D”) considering the above cost calculation will be selected for addressing the customer tender.
- “The price quoted at ‘A’ is an indicative price, however, during customer tender submission, the final price to be quoted will be mutually discussed wherever possible between ITI & Selected partner so as to arrive as a winning bid for this tender”