

ITI Limited

ITI Bhavan, Dooravani Nagar, Bengaluru – 560016

CIN No: L32202KA1950GOI000640

CORRIGENDUM – 2

Expression of Interest for selection of firms for Technology Transfer for Green Power System (UPS, SMPS & BESS) Manufacturing for Telecom and Other Requirements

Corrigendum Ref: no. ITI/COR/P&T/EOI/2026 /Corg2	Date: 02/09/2026
Corrigendum Ref: no. ITI/COR/P&T/EOI/2026 /Corg1	Date: 20/08/2026
EoI reference no. ITI/COR/P&T/EOI/2026	Date: 06/08/2026

ADDITIONAL CLAIRIFICATIONS

Few additional clarifications are issued suo-moto, considering various queries received on the subject, informally from various potential bidders :-

<u>Sl</u>	<u>Query</u>	<u>Clarification</u>
1.	EoI for selection of ToT partners	This will be limited to selection of Tech Partners with proven product, ready for market deployment, through Joint Manufacture at ITI Ltd. The current ToT agreement will be non-commercial and covering broader aspects of

		Joint Manufacturing, Maintenance & Marketing (3M) Efforts.. The selected Tech Partners shall be affiliated to a designated Manufacturing Plant of ITI Ltd- for further processing.
2.	Commercial Aspects of ToT {CBU, SKD & CKD}	A business agreement will be signed between the designated Manufacturing Plant and the Tech Partner, to address specific tender requirements, which would be based on Order Quantity, ToT Model Adopted (CBU, SKD or CKD), workshare identified between ITI Ltd and Tech Partner; most importantly Tender Compliance & Tender Winnability.
3.	Product Certification Aspects	In case, the Joint Addressing of Tender is through CBU model, existing product certification from the Tech Partner will be utilized. In case of any specific customization efforts or Joint Manufacturing efforts (SKD or CKD), then Product Certification will be taken on either ITI Ltd at the expenses of ITI Ltd or Joint Product, then certification expenses will be on shared basis. These shall be finalised as part of the Tender Specific Business Agreement. It may be noted that certification requirements will vary depending on Tender Requirements from the customer.
4.	Nuances of Business Agreement	Feasibility exists for the following two models, which would be finalised, during finalization of Business Agreement :- (a) Commercial Interest of Tech Partner shall be addressed through costing of Proprietary Articles, specific to the product, tender and mode of Joint Manufacturing Efforts. (b) Royalty could be finalised, to address the funding of R&D efforts.
5.	Training, Infrastructure Upgrade & Tech Support for Reliable Product Manufacturing	The designated ITI Manufacturing Plant will finalise and undertake any CAPEX for upgrading the manufacturing infrastructure, to ensure quality of products, after allocation of Tech Partners, with mutual discussion. However, in order to ensure, product quality and life-cycle reliability, assistance is mandatory for manufacturing, testing, and diagnostics. These aspects will be finalised techno-commercially as part of the Business Agreement, while addressing specific tender.
6.	Scaling up of Mass Production	The designated Manufacturing Plant of ITI Ltd, will function as lead plant & Single Point of Contact from ITI Ltd to the identified Tech Partner (s). Depending on the infrastructure and the spare manufacturing capacity available, the lead plant will coordinate with other ITI plants for mass

		manufacture, based on the specialization, state of machineries and occupancy.
7.	Exclusivity and Non Exclusivity	The Non-Commercial ToT (3M) agreement between ITI Ltd and multiple Tech Parnters with Proven products for Joint Manufacture will be on 'Non-Exclusive Basis'. However, tender specific Business Agreement with designated Manufacturing Plant and a selected Business Partner will be a Commercial Agreement including Work Share, Specific Quantities, ToT Model (CBU, SKD, CKD or a combination), which would be 'on Exclusive Basis', addressing specific Tender Requirements of a Customer.
8.	Product Specifications	The product specifications mentioned at Various Annexure are only to be treated as guideline or type of products covered. There could be certain overlapping requirements. The willing bidders for selection as Tech Partners, may list all Power Equipment under the Static Green Power Solution viz (including but not limited to) UPS, SMPS, BESS, VAR, PCS etc to meet customer requirements that are proven in technology (supported by validated product design, quality certification & supply experience) and ready for ToT (3M) as Joint Efforts with ITI Ltd. The product range could be minimum to maximum, as currently available, notwithstanding the ranges mentioned in the Annexure or confining to specified GR etc, since, varied customers have custom specifications & certification requirements.

- The Revised EOI Schedule is as below,

S.No.	Activity	Old Schedule	Revised Schedule
i	<i>Due Date & Time for Submission of Proposal through Uni Wizard</i>	03/09/2026: 06 PM	09-09-2026: 06 PM
ii	<i>Date & Time of opening of Proposals</i>	04/09/2026 : 03 PM	10-09-2026: 03 PM

There is no change in the other terms and conditions.