CORRIGENDUM-II

Corrigendum Ref: SKILL/2026/Kakinara/02 Date: 05.09.2026

Sub: Corrigendum to EOI No:- ITI/MSP-GHY/SKILL/2026/30, Date: 31-08-2026 for Selection of Anchor Implementation Partner (AIP) for implementation of SKILL project under PM-SETU in Kakinara Cluster Andhra Pradesh

Sl No	Present Clause	Revised Clause
1	Consortium Bidding not allowed	Consortium bidding is allowed (01 lead member + 3 JV members) In case of a consortium, the lead member shall independently meet the minimum turnover requirement.
2	EMD payable is Rs. 82,00,000 (Rupees Eighty Two Lakh only)	EMD payable is Rs. 68,00,000 (Rupees Sixty Eight Lakh only)
3	Additional clause	Tender Document Fee payable towards end customer's RFP is Rs.1,36,000/- (Rupees One lakh thirty six thousand Only)
4	Bidder should have average annual turnover of minimum Rs.65 Crore during last three (3) audited years, ending 31st March of the previous financial year. [(FY2022-23, FY2023-24, FY2024-25) or (FY2023-24, FY2024-25, FY2025-26)].	Bidder should have average annual turnover of minimum Rs.150 Crore during last three (3) audited years, ending 31st March of the previous financial year. [(FY2022-23, FY2023-24, FY2024-25) or (FY2023-24, FY2024-25, FY2025-26)].
5	Additional clause	As per ITB - data sheet attached herewith
6	Additional qualification criteria	Bidder should be: (i) Industry Partners (credible companies or manufacturers with established operations in India), including Public Sector Undertakings (OR) (ii) Industry associations or Consortia (OR) (iii) Industry-led foundations (CSR/philanthropy arms of corporates) (OR) (iv) Academic institutions promoted/operated by industry (e.g., corporate universities, sectoral skilling institutions) In the case of a Consortium, the Lead Member and each Consortium Member must also be a legally registered entity
7	The bidder must have successfully delivered and deployed at least: (a) One project with minimum 122 Cr OR	Clause is deleted

	(b) Two project with 76 Cr each OR (c) 03 Projects of minimum 61 Cr each during the last 5 years in any Central or State Govt. / PSU / Autonomous Institution during last 5 years Ongoing projects shall also be considered towards eligibility provided the bidder has substantially implemented/ completed the project at least 80% (Eighty percent) of the project (value) which is also certified by the project head.	
8	Chapter – I Introduction and background at page no: 3	Revised as per annexure
9	Chapter – IV Objective and Scope of Work at page no:10	Revised as per annexure
10	Due date: 07.09.2026 10:00 AM	Revised due Date: 10.09.2026 10:00 AM

Other criteria and scope of work will be as per but not limited to the RFP published by Director, Skill Development, Employment & Training Department, Vijayawada for Cluster – 5 on https://dgt.gov.in › pm-setu-states › uts-clusters-rfps

All other Statements, Clauses, Terms & Conditions as mentioned in the said
EOI No:- ITI/MSP-GHY/SKILL/2026/30, Date: 31-08-2026 will remain unchanged.

Sd/-

AGM (MSP-Guwahati)

Request For Proposal (RFP) to invite Industry Partners for upgradation of ITIs in Cluster-5 under Component-I of the PM-SETU Scheme

Section 3. ITB-Data Sheet

The following specific information for the Selection of AIP under this RFP shall complement, supplement, or amend the provisions of the Instructions to Bidders (ITB. In the event of any conflict between the provisions of the ITB and those specified in this Data Sheet, the provisions of the Data Sheet shall prevail.

ITB Reference	Details
ITB 1 (b)	The Authority is: Director, Skill Development, Employment & Training Department, Andhra Pradesh Name of Cluster- Cluster-5 with Hub ITI as Govt. ITI, Kakinada and Spoke ITIs as 1. Govt. ITI, Rajamahendravaram 2. Govt. ITI, Jaggampeta and 3. Govt. ITI, K.R.Puram under the PM-SETU in the State of Andhra Pradesh.
ITB 1 (d)	Estimated Project Cost for this specific Cluster Rs.34 crores (Rupees thirty four crores only)
ITB 6	Prior to participation in the Bidding Process, the Bidder shall pay to the DET a sum of Rs.1,36,000/- (Rupees One lakh thirty six thousand Only), (@ 0.04% of estimated cost as per G.O.Ms.No.4, Dt.17.02.2005 of the ITE&C Dept., Govt. of AP issued for APTS) in the form of a demand draft issued by a Scheduled Bank in India, drawn in favour of The Director, Skill Development, Employment and Training, Andhra Pradesh, as the cost towards the Bid process ("Document Fee").
ITB 7(a)	The amount of Bid security (EMD) shall be Rs.68,00,000/- (Rupees sixty eight lakhs only) through Demand Draft in favour of The Director, Skill Development, Employment and Training, Andhra Pradesh (2% as per Clause-6.2.6 (iv) at Page-63 in the Manual for Procurement of Consultancy and Other Services (Updated June 2022) of Ministry of Finance, Dept. of Expenditure, Govt. of India), refundable no later than 180 (one hundred and eighty) days from the Bid Due Date, except in the case of the selected Bidder whose Bid Security shall be retained till it has provided a Performance Security.
ITB 10	A) **Technical Proposal / Envelop**: List of documents to be uploaded online **A. Technical Proposal Envelop:** 1. Copy of Incorporation/Registration Certificate of Bidder. 2. Copy of GST Registration Certificate and PAN Card. 3. Copy of Document Fee (Demand Draft) 4. Copy of Bid Security / EMD Document (Demand Draft) 5. Form Tech -1: Letter comprising the Technical Proposal 6. Form Tech -2 : Details of the Bidder 7. Form Tech- 3 : Declaration Regarding Conflict of Interest 8. Form Tech -4 : Self-Certification of Eligibility and Non-Blacklisting 9. Form Tech -5: Certification of Turnover /Financial Capacity 10. Form Tech -6: Power of Attorney for Signing of Bid 11. Form Tech 6A: Power of Attorney for Lead Member of Consortium (I applicable)

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	12. Form Tech -7 : CA Certificate for Number of Employees 13. Form Tech -8: Strategic Investment Plan (SIP) Submission Format 14. Form Tech -9A : SIP Implementation & Evaluation Matrix 15. Form Tech -9B : Five-Year Investment Plan Budget for ITI Consortium 16. The details of information obtained from field visits (mentioned at 5, 6 and 7 at Section 5-Terms of Reference) shall have to be uploaded by the bidder along with the bid in the proforma prescribed at Template-1 and Template-2 in Appendix-2 (Scheme Guidelines), duly attested by the concerned Head of the Institute. 17. Any Other Document(s) specifically mentioned in the RFP / ATC **B. FinancialProposal Envelop in PDF** Form Fin 1: Details of Source of funding for Five Years Investment Plan Form Fin 2: Industrial Share Percentage (Cluster-wise) **<u>The original hard copies of all the uploaded documents specific to the proposal shall reach to the following on or before bid due date:</u>** **NAME: Smt. B. Thulasi** **DESIGNATION: Inspector of Training,** **ADDRESS: O/o The Director, Dept. of Skill Development, Employment & Training, Govt. ITI Campus, Siddhartha Nagar, Vijayawada – 520 008.** **TELEPHONE NO: 7013532284** **E-MAIL ADDRESS: <u>apcet.pmsetu@gmail.com</u>**
ITB 12(b)	Bidders shall submit their queries/clarifications online or by email prior to the Pre-Bid Meeting, to be held on the date specified in Section 1.
ITB 13(a)	Proposals shall be valid for 180 calendar days from the last date of submission of proposal
ITB 20 (e)	The minimum technical score (Xt) required to pass is: 70 Marks
ITB 22 (b)	Days shall be five (05) business days
ITB 27 (a)	The Performance Security shall be 5% of the financial Share of industry

CHAPTER 1 – INTRODUCTION

ITI Limited, a Public Sector Undertaking under the Department of Telecommunications, Ministry of Communications & IT, is a leading Telecom equipment manufacturer and solution provider in India. The major customers are BSNL, BBNL, MTNL, Defence, Paramilitary Forces, Railways, Banks, Central & State Govt. departments, Institutions and Research organizations like ISRO.

ITI Limited has been undertaking various projects in all fields of telecommunications and information technology and also continuously deploying new technologies in the field of Telecom, ICT, Networking, e-Governance etc.

ITI brings together deep expertise in ICT infrastructure, software platform deployment, education technology, data analytics, and e-governance to support Central and State Government initiatives aligned with Digital India, National Education Policy (NEP) 2020, and Samagra Shiksha. The organization acts as an implementation and technical support agency for Central and State Government departments, public sector undertakings, and autonomous bodies.

The Ministry of Skill Development and Entrepreneurship (MSDE) has been entrusted with coordinating all skill development initiatives across the country. Its mandate includes bridging the gap between the demand and supply of skilled manpower, strengthening the vocational and technical training ecosystem, and fostering skill upgradation, innovation, and future-readiness—addressing both current and emerging job opportunities.

The PM- SETU is a Centrally Sponsored Scheme launched to strengthen India's vocational training ecosystem at an unprecedented scale. It emerges from the Government's Budget 2024–25 announcements regarding the upgradation of ITIs and National Institutes for the training of trainers. The Budget for 2025–26 expanded this vision to establish five National Centers of Excellence (NCOEs) for skilling with global partnerships. The scheme's total outlay is Rs 60,000 crore (Central share Rs 30,000 crore; State share Rs 20,000 crore; and Industry sharers 10,000 crore) over a five- year period.

The scheme's objective is to upgrade 1,000 Government ITIs as aspirational skilling institutions and five (5) National Skill Training Institutes (NSTIs) as NCOE, in line with the goal of a "Viksit Bharat" (Developed India) by 2047.The scheme directly responds to these imperatives by reimagining ITIs as "government-owned, industry- managed" aspirational institutes that deliver demand driven training and employment outcomes.

This document focuses on the first component of the scheme i.e. Upgradation of 1,000 ITIs in Hub-and-Spoke clusters under the PM-Setu Scheme..

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1.1 Background

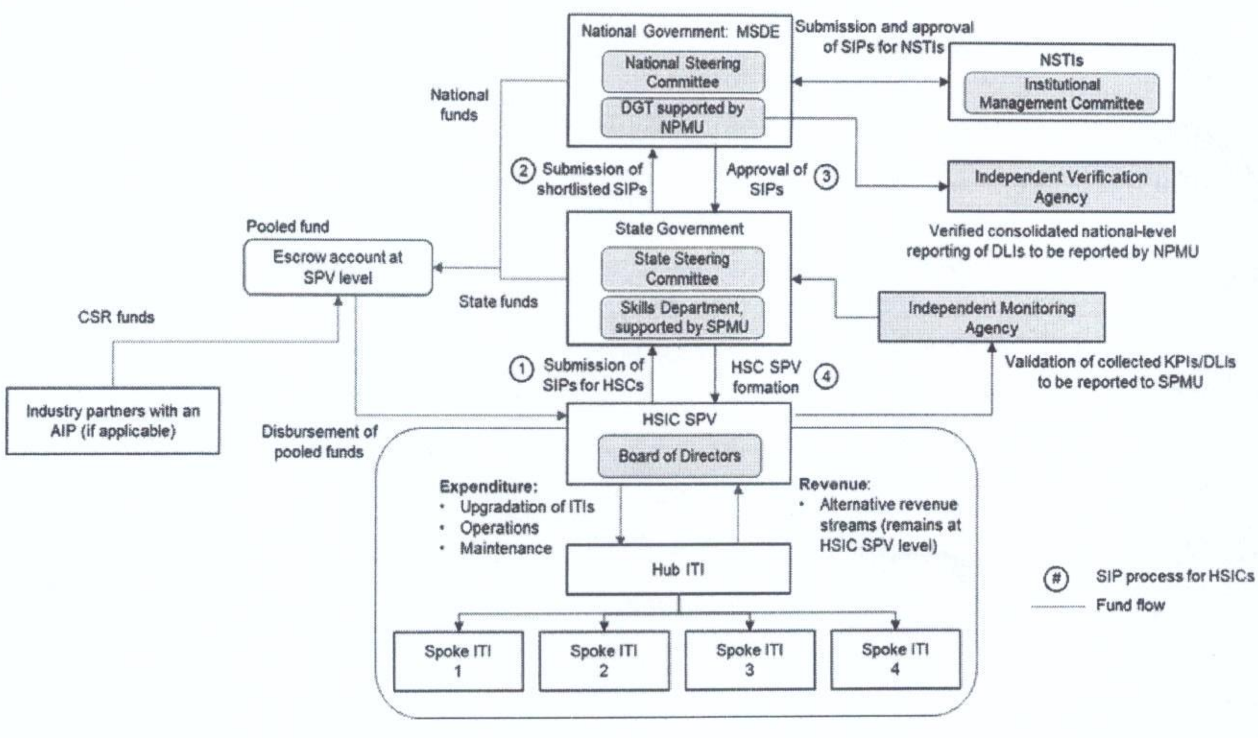
ITI Limited proposes to participate in PM SETU program for Up-gradation and Transformation of ITIs under the **Kakinada Cluster in Andhra Pradesh,** pursuant to its proposed role as a Anchor Industry Partner(AIP) to the concerned Cluster SPV and other competent authorities.

For effective execution of the project, ITI Limited intends to identify and empanel/select a technically competent and financially capable Anchor Industry **Partner (AIP)** having demonstrated experience in planning, designing, supplying, installing, integrating, commissioning, operating and maintaining large-scale education, skill development, digital infrastructure and technology-enabled projects.

Accordingly, ITI Limited proposes to float an **Expression of Interest (EOI)** to invite eligible organisations, consortiums and implementation partners to express their interest in participating in the implementation of the PM-SETU Patancheru Cluster project.

The selected PIP shall work in coordination with **ITI Limited**, the Kakinada **Cluster SPV**, identified **Hub and Spoke ITIs**, Government authorities, industry partners, OEMs and other stakeholders.

PM-Setu Scheme Flow Chart



CHAPTER 4 – OBJECTIVE & SCOPE OF WORK

Broad Scope of Work of the Anchor Industry Partner (AIP)

The selected Anchor Industry Partner (AIP) shall provide end-to-end implementation support for the approved scope of the PM-SETU.

The scope shall include, but not be limited to, the following.

The objective of this assignment is to engage a capable, credible and technically competent Anchor Industry Partner (AIP) to support the transformation of the identified ITI Cluster (Cluster-5) under the PM-SETU through a structured Special Purpose Vehicle (SPV).

The engagement seeks to establish a long-term, collaborative partnership in which the AIP contributes industry knowledge, technology outlook, and strategic guidance so that the upgraded TIs evolves into modern, industry-responsive institutions that consistently deliver high-quality training and improved employment outcomes for trainees. More specifically, the assignment aims to:

1. Strengthen the linkage between training and industry demand, ensuring that it is remain relevant to current and emerging labour-market requirements.
2. Promote the introduction of modern technology and good industrial practices within training systems, thereby improving quality, safety, and productivity awareness among trainees.
3. Enhance employability prospects of trainees by ensuring stronger connections with employers, apprenticeship pathways, and opportunities for real-world exposure.
4. Support institutional modernization and better governance, including improved planning, monitoring, and decision-making processes in alignment with scheme guidelines.
5. Encourage innovation, entrepreneurship, and skill upgradation, particularly in sectors with growth potential in the region.
6. Contribute to long-term sustainability of the upgraded ITIs, by promoting efficient utilization of resources and strengthening the overall capability of the institutions to operate as industry-aligned centres of excellence.

Through this assignment, the Government intends to create a structured PPP framework where the AIP acts as a strategic partner, bringing an industry perspective into planning, management and continuous improvement of training delivery, while ensuring compliance with regulatory norms and the broader objectives of the PM-SETU programme.

Scope of the Assignment:

The Anchor Industry Partner (AIP), acting through the Special Purpose Vehicle (SPV), shall be responsible for planning, implementation, coordination, and operational management of the identified ITI cluster under the PPP framework.

The AIP is expected to bring strategic leadership, industry knowledge, co-investment, and sustained commitment (minimum five years) to transform ITIs into industry aligned training centres.

The scope shall include, but not be limited to, the following:

Strategic Planning & Governance

(i) Lead the preparation of a five-year Strategic Investment Plan (SIP) for the cluster, detailing infrastructure upgrades, new courses, staffing, and outcomes targets.

(ii) Serve on the SPV Board along with government nominees.

(iii) Participate in SPV sub-committees, including Curriculum, Infrastructure, Placement, etc.

(iv) Align ITI operations with current and emerging industry skill requirements.

Infrastructure Upgradation

(i) Design and implement upgradation of classrooms, labs, workshops, hostels, IT networks, and other facilities across Hub and Spoke ITIs.

(ii) Procure, install, and maintain industry-grade equipment, tools, and simulators aligned with sector requirements.

(iii) Advise on sector-specific lab layouts and provide access to industry facilities for practical exposure and internships.

Curriculum Design & Training

(i) Co-develop and update curricula in collaboration with DGT and industry experts, ensuring alignment with NSQF and National Occupational Standards.

(ii) Introduce new trades in emerging sectors (e.g. EV, renewable energy, AI/ML, advanced manufacturing, etc.).

(iii) Implement competency-based training, modular courses, blended learning, and workplace-linked training formats.

(iv) Integrate on-the-job training (OJT), apprenticeships, and practical exposure aligned with local job demand.

Faculty and Staff Development

(i) Work with existing ITI instructors to enhance their skills through industry immersion, ToT programs, and pedagogy enhancement.

(ii) Recruit additional trainers or subject-matter experts as needed.

(iii) Provide modern teaching aids and continuous professional development support.

Financial Co-investment & Revenue Models

(i) Contribute a minimum of 17% of project costs for operational and capital expenses beyond the government share.

(ii) Participate in revenue-generation initiatives, including paid training, consultancy services, shared lab usage, and industry-paid assessments or certifications.

Operational Management

(i) Manage day-to-day operations of the Hub-and-Spoke cluster through the SPV, including budgeting, accounting, procurement, asset maintenance, and hiring contractual staff if required.

(ii) Implement efficient administrative processes and ICT systems (student management, learning management, accounting).

Placement, Industry Linkages & Apprenticeship

(i) Leverage industry networks to arrange campus placements, apprenticeships, and internships.

(ii) Organize job fairs, industry visits, and employer engagement events.

(iii)Facilitate the establishment of Apprenticeship cells and career counselling support in ITIs.

Quality, Standards & Monitoring

(i) Ensure training adherence to NCVET, NSQF, and other regulatory standards.

(ii) Pursue accreditation or quality certifications.

(iii)Implement KPIs and monitoring frameworks (enrolment, pass rates, placements) and submit regular reports to State and Central Governments.

Innovation & Long-Term Sustainability

(i) Introduce innovations such as incubators, entrepreneurial cells, online labs, or virtual reality training.

(ii) Plan for the financial sustainability of ITIs beyond the project period through revenue models, alumni networks, and industry sponsorships.

Anchor Industry Partner (AIP) Role

(i) Provide strategic vision, investment, and leadership.

(ii) Chair the SPV board and nominate members to the board.

(iii) Commit to a multi-year partnership (minimum 5 years) and help secure additional industry involvement, including technical partnerships.

Government Support (DGT / State)

(i) Up to 83% of project expenditure will be borne by the Government (GoI: 50% and GoAP:33%).

(ii) Provide policy, administrative, and managerial support, including access to infrastructure and staff.

(iii)Facilitate regulatory approvals, curriculum alignment, and SPV autonomy per scheme guidelines.

The Anchor Industry Partner shall be responsible for selection of Project Implementation Partner (PIP) under the as per scope of PM –Setu operational guidelines.

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