

**Notice Inviting EOI for selection of System Integrator for participating in tender for Selection of Next Gen WAN Solution Provider for IT Modernization Project 2.0**

Ref: CORP/MKTG/BSNL/NGWAN/34

Date: 19-03-2025



**ITI LIMITED**  
**Corporate Marketing, Corporate Office, Dooravaninagar, Bangalore-560016**  
CIN No: L32202KA1950GOI000640

**Website: [www.iltld.in](http://www.iltld.in)**

## 1. Introduction

ITI Limited, a Public Sector Undertaking under the Department of Telecommunications, Ministry of Communications, is a leading Telecom equipment manufacturer and solution provider in India. The major customers are BSNL, BBNL, MTNL, Defense, Paramilitary forces, Railways, Banks, Central & State Govt departments, Institutions and research organizations. ITI LTD has a pan India business footprint supported by the network of its Manufacturing units & MSP (Marketing, Services and Project) units at various locations.

ITI Limited has been undertaking various projects in all fields of telecommunications and information technology and also continuously deploying new technologies in the field of Telecom, ICT, Networking, e-Governance etc. ITI LTD has diversified its operation and has been executing projects in the field of Smart Infrastructure, Bharatnet etc. ITI LTD has been executing projects in latest technologies like GPON, OLT, ONT, OFC, HDPE, Solar, 4G LTE etc.

ITI LTD intends to participate in the tender floated by BSNL (here in after referred as “ **Customer**”) titled as “ Tender for Selection of Next-Gen WAN Solution Provider (NGWSP) for IT Modernization Project 2.0 of the Department of Posts(DoP).” This EOI is floated for selection of experienced and eligible System Integrator (SI) along with a SDWAN OEM who can support ITI as a partner, for participating in the BSNL tender. ITI Limited is desirous of bidding for this tender, based on the eligibility criteria defined in the customer RFP.

## 2. Important Dates

Date of EOI Upload	Date: 19-03-2025
Due Date for EOI Submission	Date: 01-04-2025 12.00 PM
Due Date of Bid Opening	Date: 01-04-2025 12.30 PM
ITI LTD Contact Person	<b>Contact details :</b> 1. GM- CM, Corporate Marketing, Corporate Office, ITI Limited, Dooravaninagar, Bengaluru– 560016 email: bindums_crp@itiltd.co.in Mob: 8078535507 2. CMR(Mktg), Corporate Marketing, Corporate Office, ITI Limited, Dooravaninagar, Bengaluru– 560016 email : vrsakum_crp@itiltd.co.in Mob: 9535325537
Mode of submission	The Bid shall be uploaded in e-procurement site of ITI Limited ( <a href="https://itilimited.ewizard.in/">https://itilimited.ewizard.in/</a> ). For submission of online bid and procedure to be followed, visit <a href="https://itilimited.ewizard.in/">https://itilimited.ewizard.in/</a>

### 3. Scope of Work

**BSNL (Customer)** envisages to select the Next-Gen WAN Solution provider ( NGWSP) (successful Bidder) capable of providing the Hardware/ Software Solution on PAN India Basis at the various branches of DoP which includes supply, installation, configuration, commissioning , management, monitoring and maintenance of all the hardware/software during the contract period defined by customer.

The successful Bidder will be required to provide the modern networking infrastructure capable of providing the Next-Gen WAN Solution. NGWSP shall replace end-of-life/end of-support existing routers with Customer Premise Equipment. NGWSP shall supply, install, configure and manage devices at the DoP DCs/DRs and field locations. NGWSP will not only provide network connectivity solution at all Customer's field locations on PAN India basis and at DCs/NDCs/DRs but also provide, operate & manage all hardware/software/physical components deployed (including adequate capacity Routers, servers, Cross connect (for Data Centers), and related Hardware at Data Centers, & all field locations over the duration of the engagement in addition to providing security solution. After installation, testing and commissioning and one year free warranty period, the bidder also has to provide Comprehensive Annual Maintenance for a period of five years. Project implementation, migrations, roll-out, monitoring, acceptance etc. will be managed through the portal so developed for this purpose.

#### **Broad Responsibilities/scope of work of successful bidder (NGWSP)**

- a. Supply of Hardware (CPE, switches etc.), network elements at all the postal circles and central locations (DC/DR etc.).
- b. Supply of necessary software with perpetual licenses till the end-of-life/end-of-use of the hardware. License should be available till the End of Life/End of Use of hardware. However support/software updates shall be available at no additional cost to BSNL during the contract period.
- c. Managed Services of entire DoP Network at all the postal circles and central locations (DC/DR etc.).
- d. Deployment of Resident Engineers at all the postal circles and central location specified by BSNL/DoP. All common reports shall be prepared by NGWSP and submitted to DoP/BSNL as prescribed in tender document or prescribed from time to time.
- e. Provision of Incident Management Portal for all DoP locations.
- f. Provision of Network Operation Center (NOC) for all DoP locations.
- g. Coordination with NSP & LSP for all DoP locations for the mentioned work in this document.
- h. Coordination with BSNL vendor who is managing existing DoP network for seamless migration to new solution without affecting DoP operations.
- i. NMS of the NGWSP should be integrated with NMS of DOP/BSNL/LSP/NSP through API.
- j. In case of change of links (due to change in service provider or due to change in the nature of the link) NGWSP will carry out the commissioning of the links including associated works at no additional cost to BSNL.
- k. The prospective Bidder should also set up a functional NOC, which should be well established product inuse. Bidder should establish the NOC in BSNL premises. Space and Infra for such

equipment will be provided by BSNL. NoC resources will sit in BSNL premises wherever NoC is established. All NoC tools will also be deployed at BSNL premises.

1. Any other work as per the requirement of the project.

The detailed scope of work can be downloaded from customer tender document, corrigenda, clarification and addenda from the website <https://etenders.gov.in> vide ref: BSNL Tender Enquiry No.: MM/EB-I/DoP-NGWSP/T-840/2025 Dated 17.03.2025.

**All the terms and conditions of the above Customer tender and its amendments/corrigendum's will be applicable on back to back basis to the selected System Integrator(s) along with their OEMs in this EoI.**

#### 4. Eligibility Criteria

4(i)	Eligibility Criteria of Applicants	
	<p>A.</p> <p>a. The Bidder must be a legal entity registered in India under the Company Act, 1956/2013 and must have a registered office in India.</p> <p>b. Bidder to be a System Integrator who can arrange the OEMs of the SD WAN and other project related components meeting the technical requirements of the customer tender and should be able to provide Manufacturer Authorization Form (MAF). Authorization from the OEMs regarding the same has to be submitted as part of the bid.</p> <p>c. Consortium of only 2 members including lead bidder is allowed. Bidder can form consortium either with an SDWAN OEM or with a System Integrator. The System Integrator(s) should work exclusively with ITI Ltd for the subject tender. Lead bidder and SDWAN OEM (applicable in case of being a consortium member to ITI) should have at least 3 years of operations in India as on bid submission date.</p> <p>In case of consortium, Consortium Agreement on Rs.100 Stamp paper to be</p>	<ol style="list-style-type: none"> <li>1. Certificate of Incorporation</li> <li>2. Memorandum &amp; Articles of Association</li> <li>3. Company Profile</li> <li>4. MAF from SDWAN OEM(Manufacturer Authorization Form (MAF) authorizing ITI Ltd , addressed to BSNL with BSNL customer tender reference, for addressing the Customer tender. Authorization from the OEMs) as per format enclosed in Annexure VII. MAF from OEMs for other project components to be submitted by the selected bidder prior to BSNL tender submission</li> <li>5. Consortium agreement as per Annexure – VI</li> </ol>

	<p>signed by all members of the Consortium for the subject business opportunity (specifying subject EOI, EOI name &amp; Ref, Consortium member roles &amp; responsibilities of each of the Consortium member) to be submitted along with the bid as per format enclosed in Annexure – VI).</p> <p>For addressing the BSNL tender, The lead bidder/SDWAN OEM of the Consortium has to sign a Consortium Agreement with ITI Limited as per BSNL tender format after the Finalization of Partner and before bid submission to customer tender which will be decided by ITI. The consortium partner of ITI has to be exclusive for this tender.</p>	
B.	<p><b><u>Turnover</u></b></p> <p>Bidder/consortium should have a minimum average annual turnover from IT/ITeS/Networking Services or Active/Passive Network Component/Data Center business of Rs.90 Cr for the last three financial years (2023-24, 2022-23, 2021-22).</p> <p>Note: * Bidder's Parent/subsidiary/group company turnover will not be considered in turnover criteria</p>	<p>Audited financial statements for the last 3 years (2021-22 2022-23 and 2023-24) by CA &amp; Auditors certificate for proof of average annual turnover from IT/ITeS/Networking Services or Active/Passive Network Component/Data Center business as per clause 4(i) C</p>
C	<p><b><u>Networth</u></b></p> <p>The Net worth of the Bidder/ each member of Consortium should be positive during last financial year 2023-24</p>	<p>Auditors Net worth certificate for 2023-24 as per clause 4(i) D</p>
D.	<p><b><u>Experience:</u></b></p> <p>The Bidder/consortium shall have successfully implemented and maintained projects (**including ongoing projects) of *Similar/related work, in the period after 01-04-2019:</p> <p>i. One project with value not less Rs. 200 Cr. OR</p>	<ul style="list-style-type: none"> <li>• Work Order + Work Completion Certificates from the client; OR Work Order + Phase Completion Certificate from the client showing successful completion of supply and installation.</li> <li>• Annexure IV to be submitted with the project details</li> </ul>

	<p>ii. Two projects with value not less Rs. 125 Cr. Each. OR iii. Three projects with value not less Rs. 100 Cr. each</p>	
	<p><b>Note:</b></p> <p>a. *Similar/related work shall mean &amp; include works of implementing LAN project, WAN project, Turnkey IT project and its O &amp; M. The above works if executed for Central Govt. / State Govt. / PSU / Public Sector Banks / Private Scheduled Banks / all licensed Insurance companies / other TSPs (i.e. Access service provider having unified license (basic and CMTS) issued by DOT) / Category-A ISPs as per DOT / Private Sector organizations having turnover of more than Rs. 500 Cr. in FY'22 or FY'23 only are acceptable.</p> <p>b. Projects with only software or application development or e-governance MSP shall not qualify as similar/related works.</p> <p>c. **Ongoing projects shall also be considered towards eligibility. In case of ongoing projects, the System Integrator/ Service Provider must provide a certificate from the project head of Central Govt. / State Govt. / PSU / Public Sector Banks / Private Scheduled Banks / all licensed Insurance companies / other TSPs (i.e. Access service provider having unified license (basic and CMTS) issued by DOT) / Category-A ISPs as per DOT / Private Sector organization having turnover of more than Rs. 500 Cr. in FY'22 or FY'23 client specifying the</p>	<p><i>The supporting documents such as Work order/Purchase order &amp; completion certificate with the name of client contact person, postal address, email id and telephone numbers to be provided as per clause 4(i) R</i></p>

	<p>details of the project and the percentage of work completed so far.</p> <p>d. <b>**In ongoing projects where there is a core equipment as well as access equipment/Nodes, the completion of project for consideration towards experience eligibility criteria will be taken if core equipment &amp; at least 50% of access equipment/Nodes are put to use by customer/client.</b></p> <p>e. <b>**In ongoing projects where there is only access equipment/Nodes, the completion of Project for consideration towards experience eligibility criteria, will be taken if at least 70% of access equipment/Nodes are put to use by customer/client.</b></p> <p>Hence, bidders must submit the experience certificates from End User organizations which shall clearly indicate the above achievement &amp; stages. The certificates issued must have linkage to the Work Order issued to bidder and contact details (Email ID, Mobile Number) of the officer of certificate issuing entity for verification, if required by tender inviting authority.</p>	
E.	<p><b>OEM Eligibility requirement:</b></p> <p><b>i. SDWAN</b> OEM should have manufactured, supplied and successfully commissioned by themselves or through SIs at least 8,100 SDWAN CPEs as mentioned in the tender document with the same or higher specifications in any one of the last five years ending on the previous day of BSNL tender issue date. These installations must have been done inside the country.</p>	<ol style="list-style-type: none"> <li>1. Copies of work orders/award letters along with certificates of successful completion of the similar job/ services executed by the OEM themselves or through SIs during last five years ending on date of previous day of BSNL tender issue date as a supporting document shall be attached with techno-commercial bid.</li> <li>2. In addition to the above, copy of the end user Satisfactory Commissioned Certificate along with location of deployment and end user contact details including end customer mail id, contact</li> </ol>

		<p>ii. The SDWAN OEM must have 2 support centres per BSNL Zone (North, South, East and West Zone) with local logistics support and adequate spares for the equipment supplied in existence for last 1 year. The documented proof in this regard should be attached with the bid. This is to ensure immediate delivery of spare parts. The bidder should furnish the details of the physical address and telephone number (s) of the spares depot(s). In case the support centers are available, OEM need to give an undertaking to establish support centers as per tender requirement within two months of receipt of contract.</p>	<p>number also need to be submitted along with the bid</p> <p>3. Work Experience Details as per Annexure IV</p> <p>4. Details of support centers of the SDWAN OEM/Undertaking to set up support centers</p>
F	<p>Bidder to bring the OEMs of various components as per SoR of BSNL tender who is meeting the following conditions:</p> <p>(i) All the Networking products proposed should be supported by malicious code free certificate. Malicious code free Letter should be signed by Authorised signatory of OEMs as per their format.</p> <p>(ii) The Networking OEM should not be blacklisted in India in the last 5 (Five) years.</p> <p>(iii) The test facility of the OEM should be within India.</p> <p>(iv) The <b>products</b> being quoted by the bidder should not be declared as at end-of-sale and end-of-support by the respective OEM (Original Equipment manufacturer).</p> <p>(v) The bidder should also submit valid letter from the OEMs confirming authorization for bidder to bid against this tender specifically. The OEM shall also undertake that the support</p>	<p>Undertaking by bidder accepting to the given conditions to be submitted along with the bid.</p> <p>The required certificates from OEMs for these requirements have to be submitted by the selected bidder prior to the BSNL tender submission</p>	



		<p>including spares, patches, upgrades/updates, etc. for the quoted products/software shall be available for minimum 8 years from the date of start of warranty period.</p> <p>(vi) The OEM must have R&amp;D centre in India with TAC centre in India along with India Toll free number.</p>	
	G	<p>Proposed EMS/NMS Solution OEM eligibility requirement:</p> <p>i) Proposed EMS/NMS Solution OEM should have valid &amp; genuine CMMI L3 certificate to ensure its process efficiency, promote quality product and service development &amp; decrease risk in software. OEM shall facilitate the validation of CMMI L3 Certificate from CMMI Institute from CMMI PARS portal.</p> <p>ii) Proposed EMS/NMS solution must have deployment reference of monitoring &amp; managing 9,000+ nodes across deployments in Govt./PSU/Large Enterprise. Out of these at least 1 deployment should have been delivered for Openshift &amp; Openstack monitoring to ensure product credentials.</p> <p>iii) NMS software application should have qualified Security verification certificate for OWASP Top 10 vulnerability guidelines by Government agency from the list of CERT-IN empanelled Information Security Auditing organization for testing and issuing the certificate /clearance.</p> <p>iv) The proposed NMS/EMS tool should be available on TTP (Trusted Telecom Portal) as approved product. .</p> <p>v) As per Department of Telecommunications latest amendment to the Order 2017 for Public Procurement</p>	<p>The following required certificates from OEMs for these requirements have to be submitted along with the bid</p> <ol style="list-style-type: none"> <li>1. Valid CMMI L3 certificate</li> <li>2. MAF from OEM</li> <li>3. Deployment experience proof including purchase orders &amp; satisfactory completion certificate</li> <li>4. Security verification certificate for OWASP Top 10 vulnerability guidelines</li> <li>5. Certificate from TTP(Trusted Telecom Portal) as approved product</li> <li>6. Proof of Intellectual Property Rights/Copyright for NMS software OEM should reside in India</li> </ol>

		<p>(Preference to Make in India) dated 21st October, 2024. The Intellectual Property Rights/Copyright for NMS software OEM should reside in India. OEM shall facilitate the validation of IPR/source code copyright for all the hardware &amp; software OEMs from copyright.gov.in to check the authenticity of the source code. The Indian Copyright Act, 1957 classifies software as a "literary work," allowing for copyright protection. "Copyright in India for software design and development" means that under Indian law, the original source code and design elements of a software program are considered intellectual property, protected by Copyright.</p>	
	H	<p><b>Blacklisting :</b> Bidder/each member of the Consortium and its OEM shall submit a self-declaration that they are not blacklisted/debarred with Ministry of Communication or BSNL or debarring order issued by Department of Expenditure (DOE), Ministry of Finance (MOF) covering all central Ministries/ Departments as per provision of OM No.F.1/20/2018-PPD by Department of Expenditure (DoE), MoF dated on 2nd Nov 2021 as on Bid submission date.</p> <p>If the bidder(s) or its OEM is/are found to have been blacklisted by any authorities mentioned above at any stage of the tender or during supply, action shall be taken as per tender terms and conditions.</p>	<p>Undertaking as per Annexure I -Appendix II to be submitted along with the bid</p>
	I	<p><b>Compliance to PMI Policy</b></p> <p>i. The Public Procurement (Preference to Make in India) (PPP-MII) guidelines, issued vide No. P-45021/2/2017-PP (B.E.-II)- Part IV (Vol-II) dated 19.07.2024 and DoT Gazette Notification dated 21.10.2024, along with subsequent</p>	<p>Self-declaration regarding Local Content (LC) as per Annexure I -Appendix IV and Auditor Certificate for local content of the complete bid.</p> <p>The bidder shall submit a separate Form-1 for overall local content of the total bid package, along with declaration specifying</p>

	<p>amendments, if any, shall be applicable to this tender. Preference shall be given to local suppliers as defined in the Public Procurement (Preference to Make in India) Order, 2017, as amended from time to time.</p> <p>The bidder must source notified items mandatorily from Class-I local suppliers. The overall local content of bidder shall be calculated as per Clause 2(e) of the DPIIT PPP-MII order, which states: "For contracts involving the supply of multiple items, the weighted average of all items shall be taken while calculating the local content"</p> <p>ii. The bidder shall submit a separate Form-1 for overall local content of the total bid package, along with declaration specifying the local content of individual SOR items. Additionally, the bidder shall submit Form-1 for each SOR item, as issued by the respective OEMs. The declaration relating to the percentage of local content must be certified by the statutory auditor or cost auditor of the respective OEM or bidder, as applicable.</p>	<p>the local content of individual SOR items. Additionally, the bidder shall submit Form-1 for each SOR item, as issued by the respective OEMs.</p> <p>The declaration relating to the percentage of local content must be certified by the statutory auditor or cost auditor of the respective OEM or bidder, as applicable.</p>
J	<p><b>Certificate as per Rule 144(xi) of GFR 2017</b></p> <p>Bidder/each member of the Consortium and OEM or their beneficial owners, if from a country which shares a land border with India will be eligible to bid/participate in tender only if they are registered with the competent authority as specified in Annexure-1 of F.No.7/10/2021- PPD(1) dated 23<sup>rd</sup> February 2023 from Department of Expenditure, Ministry of Finance OR if they do not fall under above category, they shall submit an undertaking as per prescribed Performa in Annexure I Appendix III</p>	<p>Annexure I Appendix III to be submitted along with the bid</p>
K	<p><b>Tax Registration:</b></p> <p>i. The Bidder should have valid Goods and Services Tax (GST) number. In</p>	<ul style="list-style-type: none"> <li>• GST Registration Certificate</li> <li>• Copy of PAN</li> </ul>

		<p>case of multiple GST numbers, all the numbers can be provided as an Annexure.</p> <p>ii. The Bidder should have valid PAN No</p>	
	L	<p><b>Mandatory requisites</b></p> <p>The Bidder must have back-to-back support agreements with the OEMs for customer end equipment's including all associated hardware and software.</p> <p>*Undertaking mentioning the details of OEMs for this project must be included along with the bid.</p>	<p>Manufacturer Authorization Form (MAF) in original from OEMs in favour of ITI (on OEMs letter head) must be enclosed with the bid.</p> <p>MAFs must clearly indicate the reference of this BSNL tender and support for supply, warranty and post warranty support for period of minimum Eight years for their products/services. MAF format as per Annexure VII</p>
	M	<p>The SDWAN Solution shall be as per TEC GR TEC GR TEC/GR/IT/SDW-001/01//MAY-19 read along with any latest amendments. Documentary proof for the TEC Certification / Compliance to the TEC GR has to be submitted as part of the bid. In case of any conflict of the provisions of this tender with that of TEC GR, the provisions as mentioned in this tender shall prevail.</p>	<p>TEC Certification / Compliance to the TEC GR requirement to be submitted along with the bid</p>
	N	<p>The Bidder/each member of the Consortium &amp; OEM should not be TSP i.e. should not have its own authorization for access Service under unified license (Basic and CMTS) issued by Department of Telecom or Part of a group in which any of the group company hold authorization for Access Service under unified license (Basic and CMTS) issued by Department of Telecom.</p>	<p>Undertaking in Letter Head signed by Authorized signatory for the same to be submitted as part of the bid.</p>
	O	<p>Bidder/each member of the Consortium or promoters holding an equity stake of 10% or more in any company operating in India that holds authorization for Access Services under a Unified License (Basic and CMTS) issued by the Department of Telecommunications (DoT) (i.e., Telecom</p>	<p>Undertaking in Letter Head signed by Authorized signatory for the same to be submitted as part of the bid.</p>

		<p>Service Providers), or vice versa, shall not be eligible to participate.</p> <p>Note: It may please be noted that this condition will be applicable to only the members of the Consortium along with ITI while submitting the bid to customer tender.</p>	
	P	<p><b>Non-Disclosure Agreement (NDA)</b>  The successful bidder is required to sign and submit a mutual Non-Disclosure Agreement (NDA) with Purchaser (here ITI) as per the format available in Section of the Tender document on a non-judicial stamp paper of Rs.100/- at the time of award of APO/PO. Bidder may also have to sign NDA with Department of Post.</p>	<p>Undertaking in Letter Head signed by Authorised signatory for signing the NDA be submitted along with the bid</p>
	Q	<p>Bidder shall submit a list of Key technical personnel with the required domain experience.</p>	<p>Certification with list of Key technical personnel with the required domain experience to be submitted</p>
	R	<p>Bidder should submit write up on Project Implementation Plan and capability (Technical and Financial) which includes the following</p> <ol style="list-style-type: none"> <li>1. Detailed plan regarding equipment manufacturing, testing and delivery within stipulated time by the OEM.</li> <li>2. Implementation plan for integration of Bidder s NOC with NOC of DOP, BSNL and other NGWSP.</li> <li>3. Detailed project implementation plan &amp; migration plan.</li> <li>4. Detailed plan for deployment of bidders manpower, management of spares and other O&amp;M resources.</li> </ol>	<p>Project Implementation Plan and capability write up to be submitted along with the bid</p>

S	<p>i) As per BSNL tender, all bidders meeting the eligibility criteria will be required to conduct a Proof of Concept (PoC) at 10 customer locations informed by BSNL limited for a maximum period of four weeks to demonstrate the effectiveness and functionality of the proposed solution. The cost of the said PoC would be borne by the bidder.</p> <p>ii) In case any bidder fails to successfully demonstrate the network solution as defined in the tender owing to some OEM functionality testing or any other reasons whatsoever, the same bid stands rejected. The financial bids will be opened only for those bidders who are deemed techno commercially responsive and successfully demonstrate the PoC.</p>	<p>Undertaking in Letter Head for acceptance of PoC free of cost signed by Authorized signatory has to be submitted</p>
T	<p>A <b>self-certificate with proper contact detail of customers</b> (Details of customers &amp; End User - Firm Name, Contact person, Designation, Telephone Number, Fax, Official mail id, place of deployment with commissioning details etc.) <b>for the experience proof submitted</b> along with PO reference and value of the project.</p> <p>The same should be issued by authorized signatory of bidder.</p> <p>ITI LTD reserves the right to verify the correctness of the client certificates (PO Copies/Work orders) and any other information submitted by the bidder in his offer. In case of any wrong information submitted by bidder, the bid will be rejected and subsequently the bidder will be blacklisted from doing any business with ITI Limited. <b>The experience details to be filled as per Annexure – IV</b></p>	<p>Self-certificate regarding the same to be enclosed</p>

<b>4(ii) Checklist of documents/information to be submitted by bidder</b>		
a.	All eligibility documentary proof as per clause 4(i)	
b.	Authorization to ITI Limited from the OEMs for addressing the tender	
c.	Quality Certificate – ISO 9001:2015	
d.	CIN (Corporate Identity Number), if applicable	
e.	Authorization letter in the company letterhead authorizing the person signing the bid for this EOI and Power of Attorney (POA) on Rs.100/- stamp paper along with board of resolution	
f.	List of Directors / CEO / COO including their name (s) and address(s) Director Identification Number [DIN] of all the Directors. Corporate Identity Number [CIN].	
g.	Undertakings (in Company letter head) for acceptance of terms and conditions as per Annexure I -Appendix I.	
h.	Undertaking (in Company letter head) to be submitted by bidder as per Annexure I - Appendix II	
i.	Undertaking(in Company letter head) from Bidder/s and OEM regarding no land border sharing as per Annexure I -Appendix III	
j.	Bidders Details as per Annexure II	
k.	Clause by clause compliance to all Terms & Conditions of all the Sections of this EOI (including its corrigendum/amendments), duly Signed and Stamped on the Letter Head of their Organization as per Annexure III & Compliance for all the clauses of <b>4(iii)</b>	
l.	Brief technical literature of the offered equipment	
m.	CONSORTIUM AGREEMENT format as per Annexure VI	
n.	Pre-Contract Integrity Pact as per Annexure-V	

**5. Financial Bid:**

Financial Bid as per format is attached as separate excel sheet , which has to be filled and enclosed as Financial Bid separately	As per Annexure – VIII A & VIII B
---	-----------------------------------

**6. Special Conditions of EOI:**

- a. No advance will be paid to the back-to-back partner, even though ITI is eligible to get advance from the customer being a front end bidder.
- b. The selected SI, who has partnered with ITI for this tender/ project shall not partner with any other lead bidder for the same tender/project
- c. If the bidder is selected, during the final tender submission, the price to be quoted shall not be more than quoted price in the EoI.

<b>4(iii) General</b>	<b>Please provide compliance for the following clauses</b>	<b>Compliance</b>
1	ITI LTD reserves the right to quote & supply ITI LTD manufactured products (in full or partial quantity) if BOM of Tender/Project contains ITI LTD manufactured products.	
2	ITI LTD reserves the right to undertake services likes installation and commissioning activities, Annual Maintenance Contract (AMC) etc.	
3	All activities like Proof of concept/demo on “No Cost No Commitment” (NCNC) basis wherever applicable will be the responsibility of bidders	
4	Bidder should be willing to impart required training to ITI /BSNL engineers for undertaking services & execution of project	
5	Bidder will be responsible for any shortcoming in the BOM and the same should be rectified free of cost	
6	Bidder should be willing to sign an exclusive agreement with ITI LTD for smooth execution of this project	
7	Bidder must co-ordinate with OEM to submit the MAF in the name of ITI LTD and must work with ITI LTD	
7	All commercial terms (proportionate to the scope of work) will be as per the customer Tender/PO.	
8	<b>Earnest Money Deposit (EMD) :</b> The Bidder shall furnish EMD of Rs. 2 Cr in the form of Bank Guarantee as per Customer tender requirement, at the time of customer tender submission.	



9	<p>PBG: The selected bidder has to provide PBG as per customer RFP while placing the contract after winning the customer tender will be borne by the selected bidder.</p> <p>Note: ITI LTD reserves the right to verify the genuineness of the BG with the bidder's bank.</p>	
10	<p><b>Delivery Schedule:</b></p> <ul style="list-style-type: none"> <li>• Delivery Schedule as per the end customer Tender/ PO on back to back basis (proportionate to the scope of work)</li> <li>• Period of execution shall be in line with the end customer</li> <li>• The project I&amp;C will be considered as completed after obtaining NOC/Commissioning Certificate from the end customer.</li> <li>• Further Warranty/AMC shall be supported as per end customer.</li> </ul>	
10	<p><b>LD Clause:</b> LD (proportionate to the scope of work) shall be as per ITI LTD Clauses (<i>@ 0.5% of order value per week or part thereof subject to a maximum of 10% of the undelivered portion/ the order value (if the item(s) cannot be used unless full supply is made) or to cancel the order and purchase the materials from alternative source at the risk and cost of the bidder</i>) OR as per the end customer PO/tender clause whichever is higher.</p>	
11	<p><b>Payment Terms:</b></p> <ol style="list-style-type: none"> <li>a. Payment terms will be as per end customer tender/PO and will be done through an Escrow account on back-to-back basis preferably.</li> <li>b. Payment to the partner shall be done after deduction of all <ol style="list-style-type: none"> <li>i. LD/recoveries imposed by end customer (if any) (proportionate to the scope of work), and</li> <li>ii. ITI LTD's margin &amp; statutory dues</li> </ol> </li> </ol> <p>If the partner is in disagreement with the deductions, the partner will have to write to ITI LTD with all the explanation &amp; supporting documents</p>	

**7. Technical Bid Evaluation:**

- a. The process of evaluation will be as below: All the bids will be scrutinized for technical and financial eligibilities, undertakings and compliance to EOI terms and conditions. The PO copies/experience certificates submitted by the bidders will be cross verified with the issuing authorities/clients. During evaluation, ITI Ltd may call bidders for a detailed presentation
- b. Financial Bid opening will be done after the evaluation of Technical bid (Only for technically qualified bidders).

**8. Financial Bid Evaluation**

- a. The financial evaluation and comparison of responsive bids shall be done on the basis of **total cost** (all-inclusive cost) on the prices of the goods offered along with all applicable taxes, packing, Forwarding, Freight and Insurance charges etc. as arrived in Col. 13 or 14 of the respective price schedules in Financial Bid Format as per Annexure VIIIA-document

after arithmetical correction in the manner laid down in clause 8 above but **excluding** taxes which are creditable. Further, bidder is also required to mention the taxes (if any) applicable on the movement of goods.

- b. The offers of the bidders will be evaluated on the total package basis after deduction of total Buy Back Cost quoted in Table F [i.e. total Cost quoted in Table A1, A2, B1, B2, C1, C2, D1, D2 and E after deduction of total Cost quoted in Table F of the Price schedule given in Annexure VIIIA.
- c. ITI will be selecting the partner as per the total project cost quoted in Annexure VIII B to this EOI based on the following Formula:

Sl. No	Description	Price/Margin
A	Total Project Cost as per Annexure VIII A in INR (without Taxes) i.e (A1+A2+B1+B2+C1+C2+D1+D2+E-F) of Annexure - VI A (without Taxes)	
B	Quote margin to ITI as a percentage of A	
C	Absolute value of Margin = A*B	0
D	Overall Quoted price = A-C	0.00

- a. During evaluation bidders with least “D” will be considered as L1
- b. The bid having higher value of “B” will be selected in case of tied D
- c. If the bidder is selected, during the final tender submission, the price to be quoted shall not be more than price “A” and the margin offered to ITI shall not be less than “B”
- d. The lowest quoted bidder (least “D”) considering the above cost calculation will be selected for addressing the customer tender.

**9. Note:**

- a. The Bidding (For Technical Part of the Bid) would be subjected to an Online / e-Tendering process. The prospective Bidders are requested to go through <https://itilimited.ewizard.in/> to understand the entire e-Tendering Process and follow the Registration and Bidding Process on <https://itilimited.ewizard.in/> as defined in the document. In case of any clarifications on e-tender portal, bidders may contact the portal helpdesk of <https://itilimited.ewizard.in/>.
- b. The Technical Bid shall be uploaded in e-procurement site of ITI Limited (<https://itilimited.ewizard.in/>). For submission of online bid and procedure to be followed, visit <https://itilimited.ewizard.in/>.

- c. ITI's Tender document can be downloaded from ITI web site [www.itiltd.in](http://www.itiltd.in) or CPP portal [www.eprocure.gov.in](http://www.eprocure.gov.in). For uploading the bid proposal, all bidders have to register in our eProcurement portal (<https://itilimited.ewizard.in/>). When submitting the bid please state the tender ID.
- d. Any clarifications regarding the tender can be obtained from GM-Corporate Marketing, Corporate Office, ITI Limited, Dooravaninagar, Bengaluru- 560016 email: : bindums\_crp@itiltd.co.in, vrsakum\_crp@itiltd.co.in, Mob: 8078535507, / 9535325537
- e. Technical bids will be opened at **12.30 PM on 01-04-2025**
- f. All the bids will be scrutinized as per eligibility conditions and compliance to the EOI terms & conditions.
- g. Financial Bid opening will be done after the evaluation of Technical bid (Only for technically qualified bidders).
- h. ITI and the selected partner along with OEM for SDWAN equipment can mutually discuss and explore the possibility for the Transfer of Technology to ITI in case of winning the contract for which the terms and conditions can be dealt separately.
- i. Bid offered should be valid for a period of 180 Days from the date of opening of EOI response.
- j. Conditional offers are liable for rejection.
- m. The Bidders should give Clause by clause compliance (as per annexure III) of EOI with references to supporting documents; otherwise the offers are liable for rejection.
- n. The bidder to indemnify ITI LTD from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc as charged by the customer.
- o. In the event that ITI LTD is required to provide demonstration or working of the product to their buyers, the same shall be arranged by the bidder at latter's cost and expenditure.
- p. ITI LTD reserves the right to suspend or cancel the EOI process at any stage, to accept, or reject any, or all offers at any stage of the process and / or to modify the process, or any part thereof, at any time without assigning any reason, without any obligation or liability whatsoever.
- q. Bidders, whose Purchase Order(s) for any Project of ITI LTD was/were cancelled on risk & cost basis for nonperformance or non-submission of performance guarantee in last 2 years, are not eligible to participate in this tender.
- r. Any existing vendor/partner of ITI Ltd. willing to participate in this EOI/RFP must have a good track record with ITI or submit a Performance Clearance Certificate from the respective concerned ITI unit/office.
- s. **Cost of EOI:** The bidder shall bear all costs associated with the preparation and submission of his offer against this EOI, including cost of presentation for the purposes of clarification of the offer, if so desired by ITI LTD. ITI LTD will, in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.

- t. **Amendment of EOI:** At any time prior to the last date for receipt of offers, ITI LTD, may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI document by an amendment. In order to provide prospective bidder reasonable time in which to take the amendment into account in preparing their offers, ITI LTD may, at their discretion, extend the last date for the receipt of offers and/or make other changes in the requirements set out in the Invitation for EOI.
- u. ITI LTD will not consider any or all of the bids if they are not meeting EOI requirements.
- v. ITI LTD may at its discretion reject any offers received for selection without assigning any reasons.
- w. This EOI will be available on Govt & ITI Ltd website: “<http://www.italtd.in/> ” under its Tender/EOI Section.
- x. In case of consortium, all the required documents as per EOI including eligibility documents, undertakings, declaration etc is applicable to consortium partner and to be submitted as part of the bid proposal. “Bidder” refers in the EOI to be read as Sole bidder/consortium.

## **8. Other Terms and conditions:**

### **I. Confidentiality**

All documents, drawings, samples, data, associated correspondence or other information furnished by or on behalf of the customer to the bidder, in connection with the customer PO, whether such information has been furnished before, during or following completion or termination of the customer PO are confidential.

If advised by the Customer, all copies of such information in original shall be returned on completion of the bidder’s performance and obligations under this customer PO.

### **II. Transparency**

All customers are responsible and accountable to ensure transparency, fairness, equality, competition and appeal rights. This involves simultaneous, symmetric and unrestricted dissemination of information to all likely bidders, sufficient for them to know and understand the availability of bidding opportunities and actual means, processes and time limits prescribed for completion of registration of bidders, bidding, evaluation, grievance redressal, award and management of contracts.

It implies that such officers must ensure that there is consistency, predictability, clarity, openness, and equal opportunities in processes.

### **III. Indemnity:** Bidder to indemnify ITI LTD from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc as charged by the customer. LD/ Penalties incurred on account of delay in supply, product failure during warranty if any and deficiency in Warranty and AMC services shall be borne by the bidder

#### IV. **Arbitration:**

In case amicable settlement is not reached in the event of any dispute of difference arising out of the execution of the contract or the respective rights and liabilities of the parties or in relation to interpretation of any provision by the bidder in any manner touching upon the contract, such dispute or difference shall (Except as to any matters, the decision of which is specifically provided for therein) be referred to the sole arbitration of the arbitrator appointed by ITI LTD.

- The award of the arbitrator shall be binding upon the parties to the dispute.
- Subject as aforesaid, the provisions of Arbitration and reconciliation Act 1996 (India) or statutory modifications or re-enactments thereof and the rules made there under and for the time being in force shall apply to arbitration proceedings under this clause. The cost of arbitration shall be borne equally by both the parties.
- Work under the contract shall be continued during the arbitration proceedings.
- Failure to comply with any of the above conditions can result in termination of the contract, forfeiture of the security deposit, penalty as may be decided by ITI LTD and future blacklisting of the bidder.
- The arbitration location will be at Bengaluru

V. **Set Off:** Any Sum of money due and payable to the bidder under this customer PO may be appropriated by the customer or any other person contracting through the ITI LTD and set off the same against any claim of the customer for payment of a sum of money arising out of this EOI or under any other EOI/contract made by the bidder with the customer.

VI. The interested bidder may like to discuss the customer tender related information, EOI Bidding Conditions, Bidding **Process and clarifications, if any with the GM Marketing.**

#### VII. **Intellectual Property Rights:**

- All deliverable, outputs, plans, drawings, specifications, designs, reports and other documents and software submitted by the bidder under this customer PO shall become and remain the property of the customer and subject to laws of copyright and must not be shared with third parties or reproduced, whether in whole or part, without: the customer's prior written consent.
- The bidder shall, not later than upon termination or expiration of this customer PO, deliver all such documents and software to the customer, together with a detailed inventory thereof.
- The bidder may retain a copy of such documents and software but shall not use it for any commercial purpose.

VIII. **Language of offers:** The offers prepared by the Company and all the correspondences and documents relating to the offers exchanged by the companies shall be written in English language.

#### IX. **PROGRESS REPORT:**

Selected partner shall, compile, prepare and submit on time, periodical progress reports (monthly or as required by ITI LTD) on the progress of Business orders, delivery and implementation of services on related projects where ITI LTD products & services are to be utilized.

**X. TERMINATION FOR DEFAULT:**

Any of the following events shall constitute an event of default by the bidder entitling the Competent Authority to terminate the contract.

- If the bidder fails to perform any obligation(s) under the Contract
- If bidder, does not remedy his failure within a period of 30 days (or such longer period as the ITI LTD may authorize in writing) after receipt of the default notice from the ITI LTD
- If selected bidder fails to fulfill its part of the work to the satisfaction of ITI LTD, then ITI LTD shall have the right to terminate the contract.

The contract shall not be terminated for failure to discharge responsibilities due to force majeure situations or failure by ITI LTD to meet conditions precedent.

**XI. FORCE MAJEURE:**

If at any time, during the continuance of this contract, the performance in whole or in part by either party of any obligations under this contract shall be prevented or delayed by reason of any war, or hostility, acts of the public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restriction, strikes, lockouts or act of God (Hereinafter referred to as events) provided notice of happenings, of any such eventuality is given by the either party to the other within 21 days from the date of occurrence thereof, neither party shall by reason of such event be entitled to terminate this and contract shall be resumed as soon as practicable after such event may come to an end or cease to exist, and the decision of the ITI LTD as to whether the deliveries have been so resumed or not shall be final and conclusive, provided further that if the performance in whole or part of any obligation under this contract is prevented or delayed by reason of any such event for a period exceeding 60 days either party may, at its option terminate the contract.

**XII. TERMINATION FOR INSOLVENCY:**

ITI LTD may at any time terminate the contract by giving written notice to the bidder, without compensation if the bidder becomes unwilling, bankrupt or otherwise insolvent

- XIII. ITI's Right to accept any bid and to reject any or All Bids or to cancel the EOI:** ITI LTD reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids, at any time prior to award of contract without assigning any reason whatsoever and without thereby incurring any liability to the affected bidder or bidders on the grounds of ITI's action.

- XIV. **Amendment of EOI:** At any time prior to the last date for receipt of offers, ITI LTD, may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI document by an amendment. In order to provide prospective bidder reasonable time in which to take the amendment into account in preparing their offers, ITI LTD may, at their discretion, extend the last date for the receipt of offers and/or make other changes in the requirements set out in the Invitation for EOI.
- XV. **Disclaimer:** ITI LTD and/or its officers, employees disclaim all liability from any loss or damage, whether foreseeable or not, suffered by any person acting on or refraining from acting because of any information including statements, information, forecasts, estimates or projections contained in this document or conduct ancillary to it whether or not the loss or damage arises in connection with any omission, negligence, default, lack of care or misrepresentation on the part of ITI LTD and/or any of its officers, employees.

**Undertakings (To be in Bidder's Letter Head)**

M/s..... do here by undertake the following

1. to work exclusively with ITI complying to the EOI and Customer Tender terms and conditions including corrigenda, amendments, prebid clarifications, agreements etc. Also, we agree to implement the project complying to the Technical specifications (scope of work as per Customer Tender terms and conditions including investment) covering Warranty & post-warranty services, maintenance etc, in the event of ITI LTD winning the contract on back-to-back basis.
2. Submit Earnest Money Deposit (EMD) of Rs.2 Cr in the form of Bank Guarantee/online transfer required for submitting the customer tender prior to bid submission
3. Submit PBG as per Customer requirement to be borne by the selected bidder at the time of placement of order as per customer tender terms.

Note: In case where ITI LTD is exempted from providing EMD & PBG or allowed to submit Corporate Guarantee in place of Bank Guarantee to customer, bidder shall provide EMD (while submitting the bid to the customer) & PBG as per customer terms to ITI LTD.

4. To support ITI LTD for preparation of the EOI/tender, post bid clarifications, technical presentations and any other requirements as per end customer requirement.
5. To submit OEMs MAF in the name of ITI and other OEM related certificates as per customer RFP formats and all other technical documents/certificates/data sheets/solution as per customer tender requirement
6. That we will be equipped with the required manpower with qualifications, certifications and experience as mentioned in the BSNL tender.
7. The Bidder to bring OEMs, who meets the OEM eligibility criteria as tender requirement To get required certificate& support (warranty & post-warranty/maintenance) in the name of ITI LTD from the OEM as per customer tender requirement.
8. we do also hereby irrevocably and unconditionally agree and undertake to save and keep ITI Ltd, including its respective directors, officers, and employees and keep them harmless from and against any claim, demand, losses, liabilities or expenses of any nature and kind whatsoever and any damage caused from and against all suits and other actions that may be instituted taken or preferred against ITI Ltd by whomsoever and all losses, damages, costs, charges and expenses arising out of non-compliance with or non-adherence to any statutory / regulatory requirements and / or any other law for the time being in force.



9. Should not be insolvent, in receivership, bankrupt or being wound up, not have had their business activities suspended and not be the subject of legal proceedings for any of the foregoing.
10. Should not be involved in any litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment.
11. To make all arrangements and carry out Proof of Concept (PoC) at bidder's cost
12. To obtain relevant statutory licenses/certifications for operational activities at own cost.
13. To sign MoU/Teaming Agreement, Integrity Pact with ITI LTD for addressing the customer tender as per customer's tender terms and conditions.
14. To indemnify ITI LTD from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc as charged by the customer.
15. To support the offered equipment for the period including warranty and AMC as per customer tender conditions.
16. To supply equipment/components which conform to the latest year of manufacture.
17. Certify that all the hardware/ software supplied under the contract shall not contain any embedded malicious codes that could inhibit the desired functions of the equipment or cause the network to malfunction in any manner.
18. We declare that the information and documents submitted along with the EOI/customer tender are correct and we are fully responsible for the correctness of the information and documents, submitted by us.
19. We understand that if the contents of the certificate submitted by us are found to be forged/false at any time during process for evaluation of EOI/tenders, it shall lead to forfeiture of the Bid Security and may also lead to any other action provided in the contract including banning of business for a period of upto two years. Further, we and all our constituents understand that our offer shall be summarily rejected.
20. Undertake that these rates are the best rates quoted by them and they shall not offer lower rates to any of the competitors. In case lower rates are offered to any of the competitors the same shall be extended to ITI.
21. that they are not supplying the similar systems or subsystems at a price lower than that offered in the present bid to any other Ministry/Department of the Government of India and if the similar system has been supplied at a lower price, then the details regarding the cost, time of supply and quantities be included as part of the commercial offer. In case of non-disclosure, if it is found at any stage that the similar system or subsystem was supplied by the Bidder to any other Ministry/Department of the Government of India at a lower price, then that very price,

will be applicable to the present case and with due allowance for elapsed time, the difference in the cost would be refunded to the buyer, if the contract has already been concluded.

22. All the cyber security products to be supplied in this tender should comply with orders issued by Government of India from time to time. Bidder should submit an undertaking in this regard stating the same.
23. That the bid is valid for a period of 180 days from the date of opening of bid.

(Signature and Stamp of the Bidder)

**Annexure-I  
Appendix II**

Bidder to submit the following undertakings (To be in Bidder's Letter Head)

The bidder M/s .....

- a) Must not be insolvent, in receivership, bankrupt or being wound up, not have its affairs administered by a court or a judicial officer, not have its business activities suspended and must not be the subject of legal proceedings for any of these reasons.
- b) that they are not blacklisted/debarred with Ministry of Communication or BSNL or debarring order issued by Department of Expenditure (DOE), Ministry of Finance (MOF) covering all central Ministries/ Departments as per provision of OM No.F.1/20/2018-PPD by Department of Expenditure (DoE), MoF dated on 2nd Nov 2021 as on Bid submission date. If the bidder(s) or its OEM is/are found to have been blacklisted by any authorities mentioned above at any stage of the tender or during supply, action shall be taken by BSNL as per tender terms and conditions

(Signature and Stamp of the Bidder)

**Annexure-I**  
**Appendix III**

Declaration w.r.t. Rule 144 (xi) to GFR 2017  
Certificate to be submitted by Bidders & their OEMs (On Company s Letter Head)

Reference 1 : BSNL Tender Enquiry No issued on Reference

2: Department of Expenditure Office Memorandums (OMs) No. 7/10/2021- PPD(1) dated 23rd February 2023 and its subsequent clarification, if any.

3. ITI EOI Ref:..... dated .....

I, in capacity of authorized signatory of M/s ----Name of the company-- ) having Regd. office at .....being a participant bidder in BSNL T.E cited at reference 1 above, do hereby declare that I have read and understood all the clauses regarding Restrictions under Rule 144(xi) of the General Financial Rules (GFRs) 2017 on grounds of Defense of India and National Security issued vide OM cited at reference 2 above, on procurement from bidders from a country or countries which shares a land border with India. It is declared that we fulfill all the requirements in this regard and are eligible to be considered for the Tender Enquiry under reference 1 above. Further, we undertake that we will also abide by all the requirements of cited OMs during the entire contract period.

(Name of the authorized signatory)

Signature

Designation in Company

Seal / Stamp of Company

Counter signed by Company Secretary of the Company with seal / stamp

**FORM-1**

**Format for Self declaration regarding Local Content (LC) for Telecom Product, Services or Works** to be submitted on non-judicial stamp paper of the value Rs. 100/-

Date:

I \_\_\_\_\_ S/o, D/o, W/o, Resident of \_\_\_\_\_ do hereby solemnly affirm and declare as under:

That I agree to abide by the terms and conditions of Department of Telecommunications, Government of India issued vide Notification No:\_\_\_\_\_ dated\_\_\_\_\_. That the information furnished hereinafter is correct to the best of my knowledge and belief and I undertake to produce relevant records before the procuring entity or any other authority so nominated by the Department of Telecommunications, Government of India for the purpose of assessing the LC.

That the LC for all inputs which constitute the said Telecom Product/Services/Works has been verified by me and I am responsible for the correctness of the claims made therein.

That in the event of the LC of the Telecom Product/Services/Works mentioned herein is found to be incorrect and not meeting the prescribed LC norms, based on the assessment of an authority so nominated by the Department of Telecommunications, Government of India, I and my Statutory auditor or cost auditor (if applicable) will be liable for actions as specified in Clause (9) of the DPIIT PPP-MII Order dated 19.07.2024 for all incorrect/false facts and figures.

I agree to maintain detailed breakup / information (separately for each product) to substantiate my claim for LC in the Company's record for a period of 2 years and shall make this available for verification to any authority. I shall also maintain records of local content pertaining to items bought from other domestic manufacturers / traders.

[Please provide following information]

- i) Name and details of the local supplier (Registered Office, Manufacturing unit location, nature of legal entity)
- ii) Date on which this certificate is issued
- iii) Telecom Product/Services/Works for which the certificate is produced
- iv) Procuring agency to whom the certificate is furnished
- v) Percentage of LC claimed (Item wise & Total Bid wise). Attach a sheet for item wise LC. (Calculations for arriving at above LC content are also attached herewith along with a certificate from Cost Auditor/Statutory Auditor of Company (or Practicing Cost Accountant or Practicing Chartered Accountant in case of bidders other than Companies)

- vi) Name and contact details of the unit of the manufacturer
- vii) Sale Price of the product
- viii) Ex-Factory Price of the product
- ix) Freight, insurance and handling
- x) Total Bill of Material
- xi) List and total cost value of inputs used for manufacture of the Telecom product/Services/Works
- xii) List and total cost of inputs which are locally sourced. Please attach LC certificates from local suppliers, if the input is not produced in-house.
- xiii) List and cost of inputs which are imported, directly or indirectly

I hereby certify that, having read all the provisions of the above order and principles / basis of calculations, the local content calculation does not include the following:

- a) Imported items sourced locally from resellers/distributors.
- b) The license fees / royalties paid/ technical charges paid out of India
- c) Procurement / supply of repackaged / refurbished/rebranded imported products

I hereby also certify to the best of my knowledge and belief that all the particulars furnished above are correct and complete. I agree to comply with the terms and conditions of the DPIIT PPP-MII order dated 19.07.2024 and DoT PPP-MII Notification dated.....

I understand that any incorrect declaration regarding the local content or failure to substantiate the claim of LC will result in penalties as specified in Clause (9) of the DPIIT PPP-MII Order dated 19.07.2024.

I further certify and take personal responsibility that I have applied my mind to the calculations and principles of LC as specified in this order and I shall, having declared the LC shall not seek recourse to change it on any ground. Any changes made by me on any grounds in a bid in LC after bid submission shall make my bid non-responsive and I shall hold myself liable for civil/criminal action arising out of any such change.

I understand and agree that any such post bid change in LC content shall also be a valid ground for blacklisting of the firm from future contracts/bids.

Signature:

Name:

Designation:

Address:

Email Address:

Mobile No.:

Place:

Date:

**Bidders Profile**

1.	Name and address of the company			
2.	Contact Details of the Bidder (Contact person name with designation, Telephone Number, FAX, E-mail and Web site)			
3.	Area of business			
4.	Date of Incorporation			
5.	Annual Turnover for 3 financial years (Rs in Cr)	2021-22	2022-23	2023-24
6.	Net worth for the year 2023-24 (Rs in Crs)			
7.	GST Registration number			
8.	PAN Number			
9.	CIN Number, if applicable			
10.	Number of technical manpower in company's rolls			

(Signature and Stamp of the Bidder)

**Compliance Statement**

<b>S.No</b>	<b>Clause No.</b>	<b>Clause</b>	<b>Compliance (Complied/ Not Complied)</b>	<b>Remarks with Documentary Reference</b>
1.				
2.				
3.				
4.				
5.				

Note: Bidders are requested to comply every clause as per EOI, Corrigendum, Addenda which is published along with the EOI. The relevant supporting documents need to be referred with respective clauses mentioned.

(Signature and Stamp of the Bidder)

**Work Experience Details – project wise**

<b>Sl. No</b>	<b>Information Required</b>	<b>Details</b>
1	Name & Scope of work of the project	
2	Entity for which the project was undertaken (Customer Name & Contact Details including email ID, Contact number)	
3	Project Cost	
4	PO No & Date	
5	Date of commencement	
6	Commissioning Date	
7	Role of bidder	
8	Brief Description of the project	
9	Commissioning Date	
10	Role of bidder	
11	Brief Description of the project	

(Signature and Stamp of the Bidder)



**PRE-CONTRACT INTEGRITY PACT**

(To be executed on plain paper and submitted along with Technical Bid/ EOI Documents. To be signed by the bidder and same signatory Competent/ Authorized to sign the relevant contract on behalf of the ITI Ltd).

EOI No.....

This Integrity Pact is made on .....day of 2025

BETWEEN:

ITI Limited, .....having its Registered & corporate office at ITI Bhavan, Dooravani Nagar, Bangalore – 560016 India, and established under the Ministry of Communications & IT, Government of India (hereinafter called the Principal), which term shall unless excluded by or is repugnant to the context, be deemed to include its Chairman & Managing Director, Directors, Officers or any of them specified by the Chairman & Managing Director in this behalf and shall include its successors and assigns) ON THE ONE PART  
AND

M/s ..... represented by .....Chief Executive Officer (hereinafter called the bidder(s)/Contractor(s)), which term shall unless excluded by or is repugnant to the context be deemed to include its heirs, representatives, successors and assigns of the bidder/contract ON THE SECOND PART.

Preamble

WHEREAS the Principal intends to enter into an MOU of partnering business opportunities of common interest and able to generate synergies in execution of such business for .... (name of the Stores / equipment / items). The Principal, values full compliance with all relevant laws of the land, regulations, economic use of resources and of fairness/ transparency in its relations with its Bidder(s)/ Contractor(s).

In order to achieve these goals, the Principal has appointed an Independent External Monitor (IEM), who will monitor the EOI process and the execution of the contract for compliance with the principles as mentioned herein this agreement.

WHEREAS, to meet the purpose aforesaid, both the parties have agreed to enter into this Integrity Pact the terms and conditions of which shall also be read as integral part and parcel of the EOI Documents and contract between the parties.

NOW THEREFORE, IN CONSIDERATION OF MUTUAL COVENANTS STIPULATED IN THIS PACT THE PARTIES HEREBY AGREE AS FOLLOWS AND THIS PACT WITNESSETH AS UNDER:

#### SECTION 1 – COMMITMENTS OF THE PRINCIPAL

The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:

- a. No employee of the Principal, personally or through family members, will in connection with the EOI for or the execution of the contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the personal is not legally entitled to.
- b. The Principal will, during the EOI process treat all bidder(s) with equity and reason. The Principal will in particular, before and during the EOI process, provide to all bidder(s) the same information and will not provide to any bidder(s) confidential/ additional information through which the bidder(s) could obtain an advantage in relation to the EOI process or the contract execution.
- c. The Principal will exclude from the process all known prejudiced persons. If the principal obtains information on the conduct of any of its employee, which is a criminal offence under IPC/PC Actor if there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary action as per its internal laid down Rules/ Regulations.

#### SECTION 2 – COMMITMENTS OF THE BIDDER / CONTRACTOR

2.1 The Bidder(s)/Contractor(s) commits himself to take all measures necessary to prevent corruption. He commits himself observe the following principles during the participation in the EOI process and during the execution of the contract.

- a. The bidder(s)/contractor(s) will not, directly or through any other person or firm offer, promise or give to any of the Principal's employees involved in the EOI process or the execution of the contract or to any third person any material or other benefit which he/ she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever (during the EOI process or during the execution of the contract).
- b. The bidder(s)/contractor(s) will not enter with other bidders/ contractors into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

- c. The bidder(s)/contractor(s) will not commit any offence under IPC/PC Act, further the bidder(s)/contractor(s) will not use improperly, for purposes of competition of personal gain, or pass onto others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
- d. The Bidder(s)/Contractor(s) of foreign origin shall disclose the name and address of the Agents /representatives in India, if any. Similarly, the Bidder(s)/Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any.
- e. The Bidder(s) f Contractor(s) will, when presenting the bid, disclose any and all payments made, are committed to or intend to make to agents, brokers or any other intermediaries in connection with the award of the contract.
- f. The Bidder(s)/Contractor(s) will not bring any outside influence and Govt bodies directly or indirectly on the bidding process in furtherance to his bid.
- g. The Bidder(s)/Contractor(s) will not instigate third persons to commit offences outlined above or to be an accessory to such offences.

### SECTION 3 – DISQUALIFICATION FROM EOI PROCESS & EXCLUSION FROM FUTURE CONTRACTS

If the Bidder(s)/Contractor(s), during EOI process or before the award of the contract or during execution has committed a transgression in violation of Section 2, above or in any other form such as to put his reliability or credibility in question the Principal is entitled to disqualify Bidder(s)/Contractor(s) from the EOI process.

If the Bidder(s)/Contractor(s), has committed a transgression through a violation of Section 2 of the above, such as to put his reliability or credibility into question, the Principal shall be entitled exclude including blacklisting for future EOI/contract award process. The imposition and duration of the exclusion will be determined by the severity of the transgression. The severity will be determined by the Principal taking into consideration the full facts and circumstances of each case, particularly taking into account the number of transgression, the position of the transgressor within the company hierarchy of the Bidder(s)/Contractor(s) and the amount of the damage. The exclusion will be imposed for a period of minimum one year.

The Bidder(s)/Contractor(s) with its free consent and without any influence agrees and undertakes to respect and uphold the Principal's absolute right to resort to and impose such exclusion and further accepts and undertakes not to challenge or question such exclusion on any ground including the lack of any hearing before the decision to resort to such exclusion is taken. The undertaking is given freely and after obtaining independent legal advice.

A transgression is considered to have occurred if the Principal after due consideration of the available evidence concludes that on the basis of facts available there are no material doubts.

The decision of the Principal to the effect that breach of the provisions of this Integrity Pact has been committed by the Bidder(s)/ Contractor(s) shall be final and binding on the Bidder(s)/ Contractor(s), however the Bidder(s)/Contractor(s) can approach IEM(s) appointed for the purpose of this Pact.

On occurrence of any sanctions/ disqualifications etc arising out from violation of integrity pact Bidder(s)/ Contractor(s) shall not be entitled for any compensation on this account.

Subject to full satisfaction of the Principal, the exclusion of the Bidder(s)/Contractor(s) could be revoked by the Principal if the Bidder(s)/ Contractor(s) can prove that he has restored/ recouped the damage caused by him and has installed a suitable corruption preventative system in his organization.

#### SECTION 4 – PREVIOUS TRANSGRESSION

4.1 The Bidder(s)/ Contractor(s) declares that no previous transgression occurred in the last 3 years immediately before signing of this Integrity Pact with any other company in any country conforming to the anti-corruption/ transparency International (TI) approach or with any other Public Sector Enterprises/ Undertaking in India of any Government Department in India that could justify his exclusion from the EOI process.

4.2 If the Bidder(s)/ Contractor(s) makes incorrect statement on this subject, he can be disqualified from the EOI process or action for his exclusion can be taken as mentioned under Section-3 of the above for transgressions of Section-2 of the above and shall be liable for compensation for damages as per Section- 5 of this Pact.

#### SECTION 5 – COMPENSATION FOR DAMAGE

5.1 If the Principal has disqualified the Bidder(s)/Contractor(s) from the EOI process prior to the award according to Section 3 the Principal is entitled to forfeit the Earnest Money Deposit/Bid Security/ or demand and recover the damages equivalent to Earnest Money Deposit/Bid Security apart from any other legal that may have accrued to the Principal.

5.2 In addition to 5.1 above the Principal shall be entitled to take recourse to the relevant provision of the contract related to termination of Contract due to Contractor default. In such case, the Principal shall be entitled to forfeit the Performance Bank Guarantee of the Contractor or demand and recover liquidate and all damages as per the provisions of the contract agreement against termination.

## SECTION 6 – EQUAL TREATMENT OF ALL BIDDERS/CONTRACTORS

- 6.1 The Principal will enter into Integrity Pact on all identical terms with all bidders and contractors for identical cases.
- 6.2 The Bidder(s)/Contractor(s) undertakes to get this Pact signed by its subcontractor(s)/sub-empaneled partner(s)/ associate(s), if any, and to submit the same to the Principal along with the EOI document/contract before signing the contract. The Bidder(s)/Contractor(s) shall be responsible for any violation(s) of the provisions laid down in the Integrity Pact Agreement by any of its subcontractors/ sub-empaneled partners / associates.
- 6.3 The Principal will disqualify from the EOI process all bidders who do not sign this Integrity Pact or violate its provisions.

## SECTION 7 – CRIMINAL CHARGES AGAINST VIOLATING BIDDER(S)/CONTRACTORS

- 7.1 If the Principal receives any information of conduct of a Bidder(s)/Contractor(s) or subcontractor/ sub-empaneled partner/associates of the Bidder(s)/Contractor(s) which constitutes corruption or if the principal has substantive suspicion in this regard, the principal will inform the same to the Chief Vigilance Officer of the Principal for appropriate action.

## SECTION 8 – INDEPENDENT EXTERNAL MONITOR(S)

- 8.1 The Principal appoints competent and credible Independent External Monitor(s) for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this pact.

### **Details of IEM appointed by ITI are as under:**

Shri Atul Jundall, IFS (Retd.)  
3/10 Vishesh Khand Opp. Little Friend School Gomti Nagar, Lucknow-226010(UP)

- 8.2 The Monitor is not subject to any instructions by the representatives of the parties and performs his functions neutrally and independently. He will report to the Chairman and Managing Director of the Principal.
- 8.3 The Bidder(s)/Contractor(s) accepts that the Monitor has the right to access without restriction to all product documentation of the Principal including that provided by the Bidder(s)/Contractor(s). The Bidder(s)/Contractor(s) will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The Monitor is under contractual obligation to treat the information and documents Bidder(s)/Contractor(s) with confidentiality.

8.4 The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the project provided such meeting could have an impact on the contractual relations between the Principal and the Bidder(s)/Contractor(s). As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in specific manner, refrain from action or tolerate action.

8.5 The Monitor will submit a written report to the Chairman & Managing Director of the Principal within ..... to ..... weeks from the date of reference or intimation to him by the principal and, should the occasion arise, submit proposals for correcting problematic situations.

8.6 If the Monitor has reported to the Chairman & Managing Director of the Principal a substantiated suspicion of an offence under relevant IPC/PC Act, and the Chairman & Managing Director of the principal has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.

8.7 The word 'Monitor' would include both singular and plural.

#### SECTION 9 - FACILITATION OF INVESTIGATION

9.1 In case of any allegation of violation of any provisions of this Pact or payment of commission, the Principal or its agencies shall be entitled to examine all the documents including the Books of Accounts of the Bidder(s)/Contractor(s) and the Bidder(s)/Contractor(s) shall provide necessary information and documents in English and shall extend all help to the Principal for the purpose of verification of the documents.

#### SECTION 10 - LAW AND JURISDICTION

10.1 The Pact is subject to the Law as applicable in Indian Territory. The place of performance and jurisdiction shall the seat of the Principal.

1.2 The actions stipulated in this Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extent law in force relating to any civil or criminal proceedings.

#### SECTION 11 – PACT DURATION

This Pact begins when both the parties have legally signed it. It expires after 12 months on completion of the warranty/ guarantee period of the project /work awarded, to the fullest satisfaction of the Principal.

If the Bidder(s)/Contractor(s) is unsuccessful, the Pact will automatically become invalid after three months on evidence of failure on the part of the Bidder(s)/Contractor(s).

If any claim is lodged/made during the validity of the Pact, the same shall be binding and continue to be valid despite the lapse of the Pact unless it is discharged/determined by the Chairman and Managing Director of the Principal.

**SECTION 12 - OTHER PROVISIONS**

12.1 This pact is subject to Indian Law, place of performance and jurisdiction is the Registered & Corporate office of the Principal at Bengaluru.

12.2 Changes and supplements as well as termination notices need to be made in writing by both the parties. Side agreements have not been made.

12.3 If the Bidder(s)/Contractor(s) or a partnership, the pact must be signed by all consortium members and partners.

12.4 Should one or several provisions of this pact turn out to be invalid, the remainder of this pact remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

12.3 Any disputes/ difference arising between the parties with regard to term of this Pact, any action taken by the Principal in accordance with interpretation thereof shall not be subject to any Arbitration.

12.4 The action stipulates in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

In witness whereof the parties have signed and executed this Pact at the place date first done mentioned in the presence of the witnesses:

For PRINCIPAL

For BIDDER(S)/CONTRACTOR(S)

.....

.....

Name Designation

Name Designation

Witness

1. ....

2. ....

1. ....

2. ....



**CONSORTIUM AGREEMENT**  
**(On Rs. 100 Non-Judicial Stamp Paper)**

In compliance to Clause No.4(i)A of EOI No. .... dated..... a consortium has been formed on <Date> between ..... (herein referred to as “Lead Bidder” ) having registered & corporate office at .....and Company .....(herein referred to as “Consortium partner”) having registered & Corporate Office at ..... to meet various eligibility conditions and experience criteria specified in the EOI. No..... dated..... for the subject EOI titled “**Notice Inviting EOI for selection of System Integrator for participating in tender for Selection of Next Gen WAN Solution Provider for IT Modernization Project 2.0**” for participating in the BSNL tender vide ref no. Tender Enquiry No.: MM/EB-I/DoP-NGWSP/T-840/2025 Dated 17.03.2025

It has been agreed among bidder and the consortium partner(s)..... that is designated to submit the Bid on behalf of this consortium and henceforth called as Bidder. Lead Bidder and the Bidder have been used interchangeably. It is also confirmed that all the members of the said consortium meet the eligibility conditions as specified in the above referred EOI and have authorized the Lead bidder by way of duly executed power of attorney in his favor to act on their behalf.

The roles & responsibilities of the consortium members are as follows:

1. Roles & responsibilities of Lead Bidder
2. Roles & responsibilities of Consortium Partner

It has also been agreed that in its capacity as lead Bidder, will interact with ITI Ltd for all obligations. The Lead bidder and consortium partner(s) shall be liable for due performance of the contract jointly and severally, whereas the responsibility of Consortium Partner(s) other than lead bidder, shall be limited to such Consortium Partner(s) share of obligations in the contract for products and /or services as defined in the agreement signed between the Lead Bidder and Consortium Partner(s) and is in accordance with the Tender requirements.

Lead bidder and all consortium partner(s) agree to submit the Performance bank guarantee against the APO of the subject tender as follows:

- (a) Performance security of 2% of APO Value by the Lead Bidder of the Consortium and Performance Security of remaining 1% of APO Value to be submitted equally by remaining consortium partner(s).
- (b) 2/3rd of the AMC Performance security by the Lead Bidder of the Consortium and remaining 1/3rd of the AMC Performance Security to be submitted equally by remaining consortium partner(s).

The details of Bidder and consortium partner(s) are as under: -

<Lead Bidder>:-

<Details containing Registered office & correspondence address>

<Consortium Partner>:-

<Details containing Registered office & correspondence address>

IN WITNESS WHEREOF the parties have caused this AGREEMENT to be executed by their duly authorized officers as of the day first above written

For <*Lead Bidder's Name*>

For<*Consortium Partner*>

Signature of Authorized Signatory

Signature of Authorized Signatory

Name:-

Name:-

Designation:-

Designation:-

Contact Phone:-

Contact Phone:-

Email-ID:-

Email-ID:-

Date:-

Date:-

Witness-1

Witness-1

Signature:-

Signature:-

Name:-

Name:-

Designation:-

Designation:-

Contact Phone:-

Contact Phone:-

Email-ID:-

Email-ID:-

Date:

Date:

**Manufacturer Authorization Form****To**

AGM (MMT)  
 2nd Floor, MMT Section,  
 Bharat Sanchar Bhawan, HCM Lane, Janpath,  
 New Delhi- 110001.

**Sub: Manufacturer Authorizations Letter for Tender for Selection of Next-Gen WAN Solution Provider (NGWSP) for IT Modernization Project 2.0 of the Department of Posts (DoP).**

**Ref:** Tender Enquiry No.: MM/EB-I/DoP-NGWSP/T-811/2024 issued on 30.09.2024

Sir,

We, <OEM Name> having our registered office at <OEM address>, hereinafter referred to as OEM are an established manufacturer of the following items quoted by **ITI Limited, Bangalore** having their registered office at **Registered Corporate Office, ITI Limited, Doorvani Nagar, Bangalore - 560016**, hereinafter referred to as Bidder:

<b>Sl No</b>	<b>Description of Items/Product</b>	<b>Make</b>	<b>Model</b>

We <OEM Name> authorize **ITI Limited, Bangalore** to quote our above-mentioned item(s) for above mentioned tender.

We confirm that we have understood the delivery & installation timelines defined in the tender and there won't be any delay in delivery, installation and support from our side. We commit the support of the offered equipment during supply, warranty and post warranty period including spares, patches, upgrades/updates, etc for the quoted product/software minimum 8 years from the date of start of warranty period.

We hereby declare that the products being quoted by the bidder is not declared as at "end-of-sale" and "end-of-support".

Thanking You

For <OEM/Manufacturer name>

< (Authorized Signatory of OEM)>

Name:

Designation:

Contact Details:

Seal of the Company

Date:

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
1	A1-Routers																	
	Branch Type																	
1.	Categories-1 & 2	1 Gbps	21															

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
1.2	Categories-1 & 2	400 Mbps	188															
1.3	Categories-3 & 4	100 Mbps	7630															
1.4	Categories-5		18969															
1.5	Data Centre	50 Gbps	4															

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
	Total Cost (A1)																	
2	A2-Routers installation and commissio																	

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
	ning Charges																	
	Branch Type																	
2.1	Categories-1 & 2		21															
2.2	Categories-1 & 2		188															



Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
2.3	Categories-3 &4		7630															
2.4	Categories-5		18969															
2.5	Data Centre		4															

Name of the Bidder																				
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate		
					Packing		CGST		SGST		IGST									
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount								
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18		
Total Cost (A2)																				
3	B1-Managed LAN Switches																			
	Type of LAN Switch /																			

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
	Transceivers																	
	LAN Switch																	
3.1	8 ports		200															
3.2	16 ports		200															
3.3	24 ports		200															

Name of the Bidder																			
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate	
					Packing		CGST		SGST		IGST								
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount							
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18	
3.4	48 ports		2430																
3.5	Aggregator - 24 Ports		900																
	<b>Transceiver</b>																		
3.6	1-Gig Copper Transceiver		100																

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
3.7	1-Gig Fibre Transceiver		100															
<b>Total Cost (B1)</b>																		
4	B2-Managed LAN installation and																	

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
	commissioning Charges																	
	Type of LAN Switch / Transceivers																	
	LAN Switch																	

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
4.1	8 ports		2000															
4.2	16 ports		2000															
4.3	24 ports		2000															
4.4	48 ports		2430															
4.5	Aggregator - 24 Ports		900															

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
	Transceiver																	
4.6	1-Gig Copper Transceiver		100															
4.7	1-Gig Fibre Transceiver		100															
<b>Total Cost (B2)</b>																		



Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12=11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
5	C1 - Outdoor Unit (ODU)																	
	ODU compatibility																	
5.1	4G compatible		6000															

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12=11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
5.2	4G and 5G compatible		1000															
<b>Total Cost (C1)</b>																		
6	C2 - Outdoor Unit (ODU) installation and																	

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
	commissioning charges																	
6.1	ODU compatibility																	
6.2	4G compatible		6000															

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
6.3	4G and 5G compatible		1000															
<b>Total Cost (C2)</b>																		
7	Any other Item if found necessary (D1)																	

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
<b>Total Cost (D1)</b>																		
8	Installation and commissioning Charges for other items																	

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12=11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
	at S. No 7 above (D2)																	
Total Cost (D2)																		

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12= 11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
9	CAMC Charges for Equipment (A1+B1+C1+D1)																	
9.1	1st Year																	

Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12=11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
9.2	2nd Year																	
9.3	3rd Year																	
9.4	4th Year																	



Name of the Bidder																		
S. No.	Item	Throughput	Qty	Basic Unit Price excluding all taxes & charges	FF		GST						All-inclusive Unit cost	Total price inclusive of all levies and charges including GST	Total price inclusive of all levies and charges excluding GST	Full 8 digit HSN for goods and 6 digit SAC for services	TDS section	TDS rate
					Packing		CGST		SGST		IGST							
					Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount						
1	2		3	4	5	6=5x4	7	8=7x(4+6)	9	10 = 9x(4+6)	11	12=11x(4+6)	13=4+6+[(8+10) or 12]	14=3x13	15	16	17	18
9.5	5th Year																	

E- Resident Engineers

Item	Qty	Per Resource annual charges (Price quoted inclusive of all the taxes except GST) in Rs. for 1st Year 25-26	Per Resource annual charges (Price quoted inclusive of all the taxes except GST) in Rs. for 2nd Year 26-27	Per Resource annual charges (Price quoted inclusive of all the taxes except GST) in Rs. for 3rd Year 27-28	Per Resource annual charges (Price quoted inclusive of all the taxes except GST) in Rs. for 4th Year 28-29	Per Resource annual charges (Price quoted inclusive of all the taxes except GST) in Rs. for 5th Year 29-30	Per Resource annual charges (Price quoted inclusive of all the taxes except GST) in Rs. for 6th Year 30-31	Total Charges for 6 years (Price quoted inclusive of all the Taxes except GST) in Rs.
	<b>A</b>	<b>B1</b>	<b>B2</b>	<b>B3</b>	<b>B4</b>	<b>B5</b>	<b>B6</b>	<b>C=A x (B1+B2+B3+B4+B5+B6)</b>
Resident Engineer	105							
		<b>Total Cost (E)</b>						

<b>F- Buy Back Cost of CPE</b>				
<b>Type of CPE (Router)</b>	<b>Make &amp; Type of Routers</b>	<b>No. of CPE (Routers ) required to buy back</b>	<b>Per CPE (Router) buy back cost (Prices shall be inclusive of all the taxes except GST) in INR</b>	<b>Total CPE (Router) buy back cost (Prices shall be inclusive of all the taxes except GST) in INR</b>
		A	B	$C = A \times B$
CPE (Router) Type-1	HP MSR 50-40 Router	141		
CPE (Router) Type-2	HP MSR 30-20 / 3024 Router	8147		
CPE (Router) Type-3	HP MSR 20-20 / 2003 Router	20974		
<b>Total Cost (F)</b>				

Total Project Cost ( <b>A1+A2+B1+B2+C1+C2+D1+D2+E-F</b> ) in Rs. (Round off to Rupees)	
--	--

Total Project Cost ( $A1+A2+B1+B2+C1+C2+D1+D2+E-F$ ) in words (Round off to Rupees)

**Notes for bidder:**

1. Bidder must mandatorily quote for all GST components (CGST, SGST, and IGST) as required. If a bidder quotes in-correct GST rates and becomes successful, then basic unit price will be adjusted so as to allow correct GST rate but keeping the all-inclusive rate same as quoted by bidder
2. The bidder who submits the offer with concessional Goods and Services Tax (GST) shall submit the proof of applicable concessional GST. In case the concessional GST is not creditable to BSNL it should be included in the price of the goods/services.
3. In case, dealer is registered under compounding scheme or any rule/notification where the BSNL is not eligible for input tax credit then the bidder should not disclose any amount in column 7 to 12
4. %age Rate of FF,P & I should be shown of Basic Unit Price excluding all taxes & charges ( i.e. as %age of Col.4)
5. The FF P& I amount quoted shall not be subject to change after bid evaluation/ ordering on account of change of Copper, Lead base price, changes in duties & taxes of item, etc.
6. Bidder must mandatorily mention full 8 digit HSN or 6 digit SAC
7. The Bidder shall quote the cost of CAMC for a period of 5 years for all the elements from the date of completion of the project and on the expiry of the warranty. The Bidders shall quote the CAMC prices as a percentage of the quoted equipment cost for each of the years as per SOR items

Declaration by bidder:

1. "We hereby declare that in quoting the above prices, we have taken into account the entire credit on inputs available under the GST Act introduced w.e.f. 1 July 2017 and further extended on more items till date".
2. "We hereby certify that HSN/ SAC shown in column 14 or 15 are correct & credit of GST for the amount shown in column 14 above are admissible per GST Laws."

**Annexure VIII B**

<b><u>FINANCIAL BID</u></b>		<b><u>Annexure - VIII B</u></b>
Notice Inviting EOI for selection of System Integrator for participating in tender for Selection of Next-Gen WAN Solution Provider for IT Modernization Project 2.0 Ref: CORP/MKTG/BSNL/NGWAN/34 Date: 19-03-2025		
Bidder Name	<div style="border: 1px solid black; background-color: #c8e6c9; width: 100%; height: 40px;"></div>	
<b>Bid Format</b>		
Sl. No	Description	Price/Margin

A	Total Project Cost as per Annexure VIII A in INR (without Taxes) i.e (A1+A2+B1+B2+C1+C2+D1+D2+E-F) of Annexure- VI A (without Taxes)	
B	Quote margin to ITI as a percentage of A	
C	Absolute value of Margin = A*B	0
D	Overall Quoted price = A-C	0.00
<p>During evaluation bidders with least “D” will be considered Note: Schedule of Requirement &amp; Scope of Work as per Tender document</p> <p>Note:</p> <p>1 ITI’s Tender document can be downloaded from ITI web site www.itiltd.in or CPP portal www.eprocure.gov.in. For uploading the bid proposal, all vendors have to register in our e-procurement portal (https://itilimited.euniwizarde.com/). When submitting the bid please state the tender ID.</p> <p>2 To be submitted online https://itilimited.euniwizarde.com/</p> <p>3 During evaluation bidders with least “D” will be considered as L1</p> <p>4 The bid having higher value of “B” will be selected in case of tied D</p> <p>5 If the bidder is selected, during the final tender submission, the price to be quoted shall not be more than price “A” and the margin offered to ITI shall not be less than “B”</p> <p>6 The lowest quoted bidder(least “D”) considering the above cost calculation will be selected for addressing the customer tender</p>		