Short term EOI for Selection of Business Associate for Survey of executed/being executed OFC laying work, collection of Geo Tagged Information using suitable technology with an accuracy of +/-1M and GIS Mapping of these OFC Routes of Bharat Net Ph-II covering the geographical area of Non EPC Blocks in Business Areas of UP(East) circle along with preparation of GIS Mapped diagrams.

<table>
<thead>
<tr>
<th><strong>EoI / Tender (EOI) Reference</strong></th>
<th>ITI/MSP/LKO/GIS-MAPING /20-21/ Dated: 20th January 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Due Date and Time for submission of EOI</strong></td>
<td>27 January 2021 Up to 11:30 Hrs. on the Due Date</td>
</tr>
<tr>
<td><strong>Time of the Sale of EoI Document</strong></td>
<td>Up to 11:00 Hrs. on the Due Date</td>
</tr>
<tr>
<td><strong>Cost of Tender Document in shape of e-Transfer/ DD in favor of ITI Limited Lucknow</strong></td>
<td>Rs.4720/- (Inclusive of GST) (Rupees Four Thousand Seven Hundred Twenty only) [Non Refundable]</td>
</tr>
<tr>
<td><strong>EMD</strong></td>
<td>Declaration in Form U</td>
</tr>
<tr>
<td><strong>Tender Document Issued to</strong></td>
<td>M/s</td>
</tr>
<tr>
<td><strong>Signatures and Date of the issue of the EOI Document</strong></td>
<td></td>
</tr>
</tbody>
</table>
### EOI INDEX

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Items</th>
<th>Page No.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Technical Bid &amp; Eligibility of Bidder</td>
<td>3</td>
</tr>
<tr>
<td>2</td>
<td>Bank Mandate</td>
<td>4</td>
</tr>
<tr>
<td>3</td>
<td>Undertaking for unconditional Acceptance of Terms and Conditions</td>
<td>7</td>
</tr>
<tr>
<td>4</td>
<td>Integrity Pact</td>
<td>9</td>
</tr>
<tr>
<td>5</td>
<td>Bid Evaluation Process/Methodology</td>
<td>18</td>
</tr>
<tr>
<td>6</td>
<td>Matrix of Technical Bid Evaluation</td>
<td>20</td>
</tr>
<tr>
<td>7</td>
<td>Technical Presentation</td>
<td>22</td>
</tr>
<tr>
<td>8</td>
<td>Bid Rejection Criteria</td>
<td>23</td>
</tr>
<tr>
<td>9</td>
<td>Form U Bid securing declaration form</td>
<td>23</td>
</tr>
<tr>
<td>10</td>
<td>Schedule of Quoting the rates (Financial Bid)</td>
<td>24</td>
</tr>
<tr>
<td>11</td>
<td>Financial Bid Format for Margin offered to ITI</td>
<td>25</td>
</tr>
<tr>
<td>12</td>
<td>Annexure Z</td>
<td>26</td>
</tr>
</tbody>
</table>
Short term Expression of Interest (EOI) for Selection of Business Associate for Survey of executed/being executed OFC laying work, collection of Geo Tagged Information using suitable technology with an accuracy of +/-1M and GIS Mapping of these OFC Routes of Bharat Net Ph-II, covering the geographical area of Non EPC Blocks in Business Areas of UP (East) circle along with preparation of GIS Mapped diagrams.

Ref: ITI/MSP/LKO/GIS-MAPING /20-21/ ` Dated:20.01.2021

ITI Limited, a Central Public Sector Undertaking, under Department of Telecommunication, Ministry of Communications, Govt. Of India, is into the business of manufacturing telecom equipment, handling projects related to Telecom and IT. It has 6 manufacturing units across the country. Through its various offices (MSPs) spread across the country, it is addressing business opportunities arising from the wide spectrum of Customers vide its EoI no. : ITI/CORP-CM-ITiSP dated 1/6/2020 and its corrigendum and clarifications issued thereof. ITI Limited has started a process of empanelling business associates to address such opportunities. Now, ITI Limited, is looking forward to address a business opportunity and intends to address the tender from BSNL (ref: BSNL/ UPE/MM/ GIS Mapping/2020 dated 23/12/2020) for which it is floating this EOI to select a business associate from its Empanelled Business Associates/Partners under Category II. The offers are to be submitted by such Empanelled Business Associates through online mode.

**Due Date and time for Submission of EOI on or before 11:30 Hrs, 27.01.2021**

<table>
<thead>
<tr>
<th>1</th>
<th>Technical Bid</th>
<th>Enclose Documentary Proof of e-transfer of Tender Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>1(i).</td>
<td>Eligibility of Bidder</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A</td>
<td>Should be empanelled with ITI Limited under Category II; Class A/Class B as on the date of publication of this tender.</td>
</tr>
<tr>
<td></td>
<td>B</td>
<td>Willing to submit the required amount of Performance Bank Guarantee as may be required by the end Customer.</td>
</tr>
<tr>
<td></td>
<td>C</td>
<td>Undertakings as asked in bid.</td>
</tr>
<tr>
<td>1(ii)</td>
<td>The Bidder need to submit the following:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A</td>
<td>Compliance to all terms of the tender floated by BSNL as per reference given above</td>
</tr>
</tbody>
</table>
B Undertaking to work with ITI as per EOI/Tender terms and conditions including Warranty & post-warranty services and implementing the project in the event of ITI winning the contract.

C Undertaking (on Letterhead) for submitting DD/E-Transfer and bearing all expenses towards preparation of PBG as required by endcustomer.

D Declaration with respect to EMD in Form U

E Manpower details to be furnished

F Undertaking to obtain relevant statutory licenses, copyrights etc. for operational activities.

G To submit Power of attorney authorizing the person signing the bid for this EOI

H Support center details to be furnished

2 Financial Bid Bidder has to quote as per the Financial bid format. Price should not be submitted with the Technical Bid.

BANK MANDATE
We are furnishing the Bank Mandate for making payment towards Tender Document Fee of Rs. 4720/- through RTGS.

<table>
<thead>
<tr>
<th>S.NO</th>
<th>ITEM</th>
<th>DETAILS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>ADDRESS:</td>
<td>ITI LIMITED, R.O. ITI BHAWAN, VIBHUTI KHAND, GOMTINAGAR, LUCKNOW-226010</td>
</tr>
<tr>
<td>2</td>
<td>TEL NO:</td>
<td>0522-2720301</td>
</tr>
<tr>
<td>3</td>
<td>FAX NO:</td>
<td>0522-2720302</td>
</tr>
<tr>
<td>4</td>
<td>EMAIL ID:</td>
<td><a href="mailto:rsrivastava_rbl@itiltd.co.in">rsrivastava_rbl@itiltd.co.in</a></td>
</tr>
<tr>
<td>5</td>
<td>NAME OF BANK:</td>
<td>PUNJAB NATIONAL BANK</td>
</tr>
<tr>
<td>6</td>
<td>A/C NO:</td>
<td>39260087020000067</td>
</tr>
<tr>
<td>7</td>
<td>TYPE OF A/C (SB/CURRENT):</td>
<td>CURRENT</td>
</tr>
<tr>
<td>8</td>
<td>TYPE OF PAYMENT (RTGS/CHEQUE):</td>
<td>RTGS</td>
</tr>
<tr>
<td>9</td>
<td>IFSC CODE:</td>
<td>PUNB0619300</td>
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<tr>
<td>10</td>
<td>MICR NO:</td>
<td>226024042</td>
</tr>
<tr>
<td>11</td>
<td>GST NO:</td>
<td>09AAACI4625C2ZW</td>
</tr>
<tr>
<td>12</td>
<td>PAN NO:</td>
<td>AAACI4625C</td>
</tr>
</tbody>
</table>

Note: In case of any clarification please contact Mr.RakeshSrivastava, Chief Manager
Services Mobile; 8840262344).

**Other terms**
1. ITI personnel will be involved in the Project management.
2. Payment to the successful bidder shall be made on receipt of payment from end customer and after obtaining satisfactory working certificate, receipt of materials and after deducting the offered margin to ITI, operational expenses payable to customer, taxes payable to the Govt., penalties if any levied by the customer, PBG and Bank Charges for PBG preparation etc.
3. Clause by clause compliance of EOI with supporting documents is the part of Technical Bid
4. Successful bidder has to sign agreement covering the terms and conditions of the customer in case ITI gets the order.

ITI Limited reserves the right to accept or reject in part or full any or all the EOI without assigning any reasons therefore and without incurring any liability to the respondents.

AGM[CM & MSP NZ II] ITI LIMITED
ITI BHAWAN VIBHUTI KHAND
GOMTI NAGAR LUCKNOW-226010

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The following clauses/conditions are to be considered for Response to EOI:

1] For tenders involving ITI manufacturing products, ITI may provide the required quotes etc.

2] ITI reserves the right to undertake partial supplies of the mentioned quantity.

3] ITI reserves the right to undertake services like installation & Commissioning activities, Annual Maintenance Contract (AMC) etc.

4] The successful bidder will support ITI fully in preparation and submission of bid to end client as this EOI is for selecting the business associate to address the tender floated by BSNL (Tender No. BSNL/UPE/MM/GIS Mapping/2020 dated 23/12/2020 and all its corrigendums). The detailed bid document of end client is available on the client (BSNL’s) website. Bidder may satisfy himself before addressing this requirement as he will have to meet/comply to all terms and conditions of the project as imposed by end customer on ITI on back to back basis.

5] All activities like Proof of concept on “No Cost No Commitment” (NCNC) basis wherever applicable will be the responsibility of Business Associate.

6] Business Associate should be willing to impart required training to ITI Engineers for undertaking services & execution of project.

7] Business Associate will be responsible for any short coming in the SOR/BOM and the same should be rectified free of cost.

8] Business Associate should be willing to sign an exclusive agreement with ITI for smooth execution of the project.

11] All commercial terms will be as per the EOI/PO.

12] All expenses towards Earnest Money Deposit (EMD) / Bid security /PBG required for submitting the bid will be borne by the selected
Subject: EOI/Tender Notice ITI/MSP/LKO/GIS-MAPING /20-21/ dated 20.01.2021 for “Short term EOI for Selection of Business Associate for Survey of executed/being executed OFC laying work, collection of Geo Tagged Information using suitable technology with an accuracy of +/-1M and GIS Mapping of these OFC Routes of Bharat Net Ph-II covering the geographical area of Non EPC Blocks in Business Areas of UP(East)circle along with preparation of GIS Mapped diagrams.

Dear Sir,

Having examined the EoI/ Tender document, we, the undersigned, to your notice for Short term Expression of Interest (EOI) for Selection of Business Associate for GIS Mapping Work.

We confirm that the information contained in this response or any part thereof, including its exhibits, and other documents and instruments delivered or to be delivered to ITI Limited is true, accurate, verifiable and complete. This response includes all information necessary to ensure that the statements therein do not in whole or in part mislead the Buyer in its short-listing process.

We fully understand and agree to comply that on verification, if any of the information provided here is found to be misleading the short listing process, we are liable to be dismissed from the selection process or termination of the agreement during the project, if selected to do so.

We agree for unconditional acceptance of all the terms and conditions set out in the EoI/Tender document including annexures and corrigendum if any and also agree to abide by this tender response for a period of 210 days from the date fixed for bid opening.

We hereby declare that in case the agreement is awarded to us, we shall submit
the Performance Guarantee in the form of bank guarantee in the format to be provided by ITI Limited.

We agree that ITI Limited is not bound to accept any tender response that they may receive. We also agree that ITI Limited reserves the right in absolute sense to reject all or any of the services specified in the tender response.

It is hereby confirmed that I/We are entitled to act on behalf of our company/corporation/Firm/organization and empowered to sign this document as well as such other documents, which may be required in this connection.

We understand that it will be the responsibility of our organization to keep ITI Limited informed of any changes in respect of authorized person and we fully understand that ITI Limited shall not be responsible for non-receipt or non-delivery of any communication and/or any missing communication in the event reasonable prior notice of any change in the authorized person of the company is not provided to ITI Limited.

Dated this Day of 2021

(Signature and Name) (In the capacity of)

Duly authorized to sign the EoI/Tender for and on behalf of the bidder:

(Name and Address of Company) Seal/Stamp of bidder
INTEGRITY PACT

PURCHASE ORDER No.

THIS Integrity Pact is made on...............day of .................20 .

BETWEEN:

ITI Limited having its Registered & Corporate Office at ITI Bhavan, Dooravaninagar, Bangalore – 560 016 and established under the Ministry of Communications, Government of India (hereinafter called the Principal), which term shall unless excluded by or is repugnant to the context, be deemed to include its Chairman & Managing Director, Directors, Officers or any of them specified by the Chairman & Managing Director in this behalf and shall also include its successors and assigns) ON THE ONE PART

AND:

.......................................................... represented by..................................................Chief Executive Officer (hereinafter called the Contractor(s), which term shall unless excluded by or is repugnant to the context be deemed to include its heirs, representatives, successors and assigns of the contractor ON THE SECOND PART.

Preamble

WHEREAS the Principal intends to award, under laid down organizational procedures, contract for .................................................. of ITI Limited. The Principal, values full compliance with all relevant laws of the land, regulations, economic use of resources and of fairness/ transparency in its relations with its Contractor(s).
In order to achieve these goals, the Principal has appointed an Independent External Monitor (IEM), who will monitor the tender process and the execution of the contract for compliance with the principles as mentioned herein this agreement.

WHEREAS, to meet the purpose aforesaid, both the parties have agreed to enter into this Integrity Pact the terms and conditions of which shall also be read as integral part and parcel of the Tender Documents and contract between the parties.

NOW THEREFORE, IN CONSIDERATION OF MUTUAL COVENANTS STIPULATED IN THIS PACT THE PARTIES HEREBY AGREE AS FOLLOWS AND THIS PACT WITHNESSETH AS UNDER:

SECTION 1 – COMMITMENTS OF THE PRINCIPAL

1.1 The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:

a. No employee of the Principal, personally or through family members, will in connection with the tender for or the execution of the contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the personal is not legally entitled to.

b. The Principal will, during the tender process treat all bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all bidder(s) the same information and will not provide to any bidder(s) confidential/additional information through which the bidder(s) could obtain an advantage in relation to the tender process or the contract execution.

c. The Principal will exclude from the process all known prejudiced persons.
SECTION 2 – COMMITMENTS OF THE BIDDER/CONTRACTOR

2.1 The Contractor(s) commits himself to take all measures necessary to prevent corruption. He commits himself observe the following principles during the participation in the tender process and during the execution of the contract.

The contractor(s) will not, directly or through any other person or firm offer, promise or give to any of the Principal’s employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.

The contractor(s) will not enter with other contractors into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

The contractor(s) will not commit any offence under IPC/PC Act, further the contractor(s) will not use improperly, for purposes of competition of personal gain, or pass onto others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.

The Contractor(s) of foreign original shall disclose the name and address of the agents/representatives in India, if any. Similarly, the Bidder(s)/Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any.
The Contractor(s) will, when presenting the bid, disclose any and all payments made, are committed to or intend to make to agents, brokers or any other intermediaries in connection with the award of the contract.

The Contractor(s) will not bring any outside influence and Govt bodies directly or indirectly on the bidding process in furtherance to his bid.

The Contractor(s) will not instigate third persons to commit offences outlined above or to be an accessory to such offences.

SECTION 3 – DISQUALIFICATION FROM TENDER PROCESS & EXCLUSION FROM FUTURE CONTRACTS

3.1 If the Contractor(s), during tender process or before the award of the contract or during execution has committed a transgression in violation of Section 2, above or in any other form such as to put his reliability or credibility in question the Principal is entitled to disqualify Contractor(s) from the tender process.

3.2 If the Contractor(s), has committed a transgression through a violation of Section 2 of the above, such as to put his reliability or credibility into question, the Principal shall be entitled exclude including blacklisting for future contract award process. The imposition and duration of the exclusion will be determined by the severity of the transgression. The severity will be determined by the Principal taking into consideration the full facts and circumstances of each case, particularly taking into account the number of transgression, the position of the transgressor within the company hierarchy of the Contractor(s) and the amount of the damage. The exclusion will be imposed for a period of minimum one year.

The Contractor(s) with its free consent and without any influence agrees and undertakes to respect and uphold the Principal’s absolute right to resort to and impose such exclusion and further accepts and undertakes not to challenge or question such exclusion on any ground including the lack of any hearing before the decision to resort to such exclusion is taken. The undertaking is given freely and after obtaining independent legal advice.
A transgression is considered to have occurred if the Principal after due consideration of the available evidence concludes that on the basis of facts available there are no material doubts.

The decision of the Principal to the effect that breach of the provisions of this Integrity Pact has been committed by the Bidder(s)/ Contractor(s) shall be final and binding on the Bidder(s)/ Contractor(s), however the Bidder(s)/ Contractor(s) can approach IEM(s) appointed for the purpose of this Pact.

On occurrence of any sanctions/ disqualifications etc arising out from violation of integrity pact Bidder(s)/ Contractor(s) shall not entitled for any compensation on this account.

subject to full satisfaction of the Principal, the exclusion of the Contractor(s) could be revoked by the Principal if the Contractor(s) can prove that he has restored/ recouped the damage caused by him and has installed a suitable corruption preventative system in his organization.

SECTION 4 – PREVIOUS TRANSGRESSION

4.1 The Contractor(s) declares that no previous transgression occurred in the last 3 years immediately before signing of this Integrity Pact with any other company in any country conforming to the anti-corruption/ transparency International (TI) approach or with any other Public Sector Enterprises/ Undertaking in India of any Government Department in India that could justify his exclusion from the tender process.

4.2 If the Contractor(s) makes incorrect statement on this subject, he can be disqualified from the tender process or action for his exclusion can be taken as mentioned under Section-3 of the above for transgressions of Section-2 of the above and shall be liable for compensation for damages as per Section- 5 of this Pact.

SECTION 5 – COMPENSATION FOR DAMAGE

5.1 If the Principal has disqualified the Bidder(s)/ Contractor(s) from the tender process prior to the award according to Section 3 the Principal is entitled to forfeit the Earnest Money Deposit/Bid Security/ or demand and recover the damages
equitant to Earnest Money Deposit/Bid Security apart from any other legal that may have accrued to the Principal.

5.2 In addition to 5.1 above the Principal shall be entitled to take recourse to the relevant provision of the contract related to termination of Contract due to Contractor default. In such case, the Principal shall be entitled to forfeit the Performance Bank Guarantee of the Contractor or demand and recover liquidate and all damages as per the provisions of the contract agreement against termination.

SECTION 6 – EQUAL TREATMENT OF ALL BIDDERS/CONTRACTORS

The Principal will enter into Integrity Pact on all identical terms with all bidders and contractors for identical cases.

The Bidder(s)/Contractor(s) undertakes to get this Pact signed by its subcontractor(s)/sub-vendor(s)/associate(s), if any, and to submit the same to the Principal along with the tender document/contract before signing the contract. The Bidder(s)/Contractor(s) shall be responsible for any violation(s) of the provisions laid down in the Integrity Pact Agreement by any of its subcontractors/sub-vendors/associates.

The Principal will disqualify from the tender process all bidders who do not sign this Integrity Pact or violate its provisions.

SECTION 7 – CRIMINAL CHARGES AGAINST VIOLATING BIDDER(S)/CONTRACTOR(S)

7.1 If the Principal receives any information of conduct of a Contractor(s) or subcontractor/sub-vendor/associates of the Contractor(s) which constitutes corruption or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer of the Principal for appropriate action.

SECTION 8 – INDEPENDENT EXTERNAL MONITOR(S)

The Principal appoints competent and credible Independent External Monitor(s) for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extend the parties comply with the obligations under this pact.
The Monitor is not subject to any instructions by the representatives of the parties and performs his functions neutrally and independently. He will report to the Chairman and Managing Director of the Principal.

8.3 The Contractor(s) accepts that the Monitor has the right to access without restriction to all product documentation of the Principal including that provided by the Contractor(s). The Bidder(s)/Contractor(s) will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The Monitor is under contractual obligation to treat the information and documents Contractor(s) with confidentiality.

8.4 The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the project provided such meeting could have an impact on the contractual relations between the Principal and the Contractor(s). As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in specific manner, refrain from action or tolerate action.

The Monitor will submit a written report to the Chairman & Managing Director of the Principal within a reasonable time from the date of reference or intimation to him by the principal and, should the occasion arise, submit proposals for correcting problematic situations.

If the Monitor has reported to the Chairman & Managing Director of the Principal a substantiated suspicion of an offence under relevant IPC/PC Act, and the Chairman & Managing Director of the Principal has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.

The word ‘Monitor’ would include both singular and plural.
Details of the Independent External Monitor appointed by the Principal at present is furnished below:

Shri Javeed Ahmad, IPS (retd.)
M-1101, Shalimar Gallant Apartment
Vigyanpuri Mahanagar
LUCKNOW – 226 006

Any changes to the same as required / desired by statutory authorities is applicable.

SECTION 9 – FACILITATION OF INVESTIGATION

9.1 In case of any allegation of violation of any provisions of this Pact or payment of commission, the Principal or its agencies shall be entitled to examine all the documents including the Books of Accounts of the Bidder(s)/Contractor(s) and the Bidder(s)/Contractor(s) shall provide necessary information and documents in English and shall extend all help to the Principal for the purpose of verification of the documents.

SECTION 10 – LAW AND JURISDICTION

The Pact is subject to the Law as applicable in Indian Territory. The place of performance and jurisdiction shall the seat of the Principal.

The actions stipulated in this Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

SECTION 11 – PACT DURATION

This Pact begins when both the parties have legally signed it. It expires after 12 months on completion of the warranty/guarantee period of the project / work awarded, to the fullest satisfaction of the Principal.

If the Contractor(s) is unsuccessful, the Pact will automatically become invalid after three months on evidence of failure on the part of the Contractor(s).
SECTION 12 – OTHER PROVISIONS

This pact is subject to Indian Law, place of performance and jurisdiction is the Registered & Corporate Office of the Principal at Bengaluru.

Changes and supplements as well as termination notices need to be made in writing by both the parties. Side agreements have not been made.

If the Contractor(s) or a partnership, the pact must be signed by all consortium members and partners.

Should one or several provisions of this pact turn out to be invalid, the remainder of this pact remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

Any disputes/ difference arising between the parties with regard to term of this Pact, any action taken by the Principal in accordance with this Pact or interpretation thereof shall not be subject to any Arbitration.

The action stipulates in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

In witness whereof the parties have signed and executed this Pact at the place and date first done mentioned in the presence of the witnesses:

For PRINCIPAL     For CONTRACTOR(S)

...........................................   .............................................
Bid Evaluation Process / Methodology:

Hard copy of duly signed Technical Bid along with technical presentation (in PPT form as well as in CD/Pen Drive) should be submitted in a separate sealed envelope superscribed with “Tender Reference and date- Technical Bid”. The Power of Attorney and proof of tender document fees should be enclosed in the technical bid envelope.

Financial Bid should strictly be submitted on line through e-tender portal only. No price indication should be there in the Technical Bid.

This EoI would be subjected to a 2 Stage Evaluation Process. All Bidders are requested to note the entire evaluation process carefully.

Prior to the detailed evaluation, ITI will determine the substantial responsiveness of each EoI/ Bid to the EoI/RFP Document. For purpose of ascertaining the eligibility, a substantially responsive bid is one which confirms to all the terms and conditions of the EoI/RFP Document without deviations.

The purchaser’s determination of bid’s responsiveness shall be based on the contents of the bid itself without recourse to extrinsic evidence.
ITI may waive any minor infirmity or non-conformity or irregularity in the Bid/EoI which doesn’t constitute a material deviation, provided such waiver doesn’t prejudice or effect the relative ranking of any bidder.

The Bidder(s) will be evaluated on QCBS (Quality cum Cost Basis Selection) System with different weightage for Technical Bid and Financial Bid (at different Bidding stages).

**First and Second Stage Bid Evaluation**

All EoIs (bids) would be subjected to a process where the weightage of the Technical part would be 50% and the weightage of the Financial part would be 50%.

A maximum of 700 marks will be allocated for the Technical Bid. The evaluation of functional and technical capabilities of the Bidders will be completed first as per the following process:

Only the technical proposals will be subjected for evaluation at this stage.

Only those Bidders who qualify as per the specified **Eligibility Criteria** shall be considered for the Technical Bid evaluation (First Stage evaluation) in which scores will be awarded based upon the evaluation matrix. The scores of Technical Bids will be carried forward from first stage of Evaluation to Second Stage of Evaluation i.e. Financial Bid evaluation.

ITI may, at its sole discretion, decide to seek more information from the Bidders in order to normalize the bids. However, the Bidders will be notified separately, if such normalization exercise as part of the technical evaluation is carried out.

The Bidders have to submit a presentation on their solution along with the technical bid.

At the Second Stage Evaluation, the bids will be further evaluated on the basis of the vendor ratings which will be done on the base of combined scoring of the Technical-Bid (weighted) and Financial Bid (weighted).

Successful Bidder will be the one that has highest vendor rating.

TECHNICAL RATING (TR) would be evaluated on the basis of the following formula:

\[
TR = \frac{50}{x} \text{ Technical Score (TS)}
\]
Where Technical Score (TS) would be calculated as per the Technical evaluation Matrix given in this section of the Bid Document.

**COMMERCIAL RATING (CR)** would be evaluated on the basis of the following formula:

\[
CR = \frac{50}{100} \times \text{Commercial Score (CS)}
\]

**Commercial Score (CS)**

Commercial Rating is based on Commercial Scoring (CS) of a particular bidder which will be worked out as per the Formula given below:

\[
CS = \frac{AQ}{BQ} \times 700
\]

Where:

- \(AQ\) is Actual Quote (Commercial Score) of a particular Bidder under consideration.
- \(BQ\) is Best Quote (Commercial Score) of the Best Bidder

**VR (Vendor Rating) = TR (Technical Rating) + CR (Commercial Rating)**

ITI reserves the right to reject any or all bids without assigning any reasons thereof. *It shall not be obligatory for ITI to award the work only to the lowest bidder.*

### Matrix of Technical Bid Evaluation:

The technical evaluation for knowing the Technical Rating (TR) of the bids will be done strictly on the basis of Technical Score (TS) which would be computed as per the matrix shown below:

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Parameters</th>
<th>Weightage in terms of Scoring</th>
<th>Max. Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Experience in the field of Survey and GIS mapping of OFC/Copper Cable routes/Gas Pipe Line.</td>
<td>4000 Km and above</td>
<td>100</td>
</tr>
<tr>
<td></td>
<td></td>
<td>80% but more than 60% of above</td>
<td>80</td>
</tr>
<tr>
<td></td>
<td></td>
<td>60% but more than 40% of above</td>
<td>60</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Less than 40% of above</td>
<td>40</td>
</tr>
<tr>
<td>2.</td>
<td>Survey and GIS mapping for projects other than mentioned in SN 1 above</td>
<td>Meeting the required criteria</td>
<td>50</td>
</tr>
<tr>
<td>3.</td>
<td>Bidder’s Average Annual Turnover during last 3</td>
<td>More than Rs. 15 Crores</td>
<td>100</td>
</tr>
<tr>
<td></td>
<td>Financial Years</td>
<td>Less than Rs. 15 Cr. but more than Rs. 5 Crs.</td>
<td></td>
</tr>
<tr>
<td>---</td>
<td>----------------</td>
<td>---------------------------------------------</td>
<td>---</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Less than 5 Crores</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td></td>
<td>3 Projects</td>
<td>100</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2 Projects</td>
<td>75</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1 Project</td>
<td>50</td>
</tr>
<tr>
<td>4.</td>
<td>Experience of the Bidder in executing Central Govt./State Govt. Projects anywhere in India</td>
<td>3 Projects</td>
<td>100</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2 Projects</td>
<td>75</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1 Project</td>
<td>50</td>
</tr>
<tr>
<td>5.</td>
<td>Presence in the state of UP</td>
<td>Present</td>
<td>100</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Not Present</td>
<td>50</td>
</tr>
<tr>
<td>6.</td>
<td>ITI’s past Experience with the Bidder (or any Consortium member) in Projects.</td>
<td>No Experience</td>
<td>00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Satisfactory Past Experience</td>
<td>50</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Good Past Experience</td>
<td>100</td>
</tr>
<tr>
<td>7.</td>
<td>A technical Presentation required</td>
<td></td>
<td>150</td>
</tr>
</tbody>
</table>

**Technical Score (Positive) of an Individual Bidder TS-1**

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>11.</td>
<td>Negative Marking towards the Past Experience of ITI with the bidder in recent 5 years</td>
<td>Unsatisfactory (due to the Performance of the Bidder or a Consortium Member which might have caused Embarrassments to ITI by way of Inordinate Delays in the project execution and Imposition of Severe Penalties on ITI)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Poor (due to deliberate neglect of ITI’s Projects or Pricing Misappropriation /Tax Evasion at the part of the Bidder or a Consortium Member in past which might have caused major Embarrassment to ITI on Legal/Fiscal front or Heavy Loss to Government exchequer.</td>
</tr>
</tbody>
</table>
Deceitful action of the Bidder(s) against ITI during some Bidding Process (happened in past) which has resulted Breach of Trust between the Bidder(s) and ITI for further business alliances

Technical Score (Negative) of an Individual Bidder TS-2

Resultant Technical Score TS of an Individual Bidder (TS1 minus TS2)

MAXIMUM SCORE OF TECHNICAL BID= 700

Technical Presentation:

As Bidder’s clarity on the understanding of the requirements is a ‘Prudent Factor’ of the assessment of the capability of the prospective System Integrators (SIA)/Vendors/Bidders, all bidders would be given an opportunity in a transparent manner to project their strengths. This Power-Point presentation will carry weightage in the Technical Bid (150 marks out of 700). The presentation would be agenda based where each aspect would be given due consideration.

The agenda of the ppt is given below:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Agenda Point of the Presentation</th>
<th>Max Marks</th>
<th>Allocation of TheMarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>01.</td>
<td>Understanding of Technical Requirements</td>
<td>150</td>
<td>25</td>
</tr>
<tr>
<td>02.</td>
<td>Technical Capabilities of the Bidder(s) and other OEMs (if any).</td>
<td></td>
<td>35</td>
</tr>
<tr>
<td>03.</td>
<td>Financial Capabilities of the Bidder(s)</td>
<td></td>
<td>30</td>
</tr>
<tr>
<td>04.</td>
<td>Project Implementation Methodology including Logistics and Resource Deployment</td>
<td></td>
<td>20</td>
</tr>
<tr>
<td>05.</td>
<td>Experience of the Prime-Bidder in Handling of the Government Projects.</td>
<td></td>
<td>10</td>
</tr>
<tr>
<td>06.</td>
<td>Challenges and concerns from the Bidder’s perspective.</td>
<td></td>
<td>05</td>
</tr>
<tr>
<td></td>
<td>Challenges and concerns from Buyers perspective.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>---</td>
<td>-----------------------------------------------</td>
<td>---</td>
<td></td>
</tr>
<tr>
<td>05</td>
<td>Methodology of Warranty and Post-Warranty Support / Maintenance of the EOI Requirements &amp; Solution.</td>
<td>15</td>
<td></td>
</tr>
<tr>
<td>09</td>
<td>Expectations from ITI Limited and the Government Agency (the end User)</td>
<td>05</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Total</td>
<td>150</td>
<td></td>
</tr>
</tbody>
</table>

The Bidders are supposed to submit both ink-signed Hard copy and Softcopy (in CD/DVD/Pen Drive) of the presentation along with the Technical Bid. The bidders would not be given further time-slot to revise/modify the presentation.

**Bid-Rejection Criteria:**

The Tender/Bid will be rejected in case any one or more of the following conditions are observed:
1. Bids received without Proof of Purchase of RFP/Tender Document and Undertaking for EMD in Form U as per requirement.
2. Bids which are not substantially responsive to the Invitation for the Tender.
3. Incomplete or conditional EoI/Tender that does not fulfill all or any of the conditions as specified in this document.
4. Inconsistencies in the information submitted.
5. Misrepresentations in the bid proposal or any supporting documentation.
6. Bid proposal received after the last date and time specified in this document.
7. Without a valid Power of Attorney.
8. Bids containing erasures or overwriting except as necessary to correct errors made by the Bidder, in which case such corrections shall be authenticated by the person(s) signing the bid.
9. Bid shall remain valid for the specified period from the date of opening of RFP/Tender/Bid prescribed by the purchaser. A bid valid for a shorter period shall be rejected by the purchaser being non-responsive.

**Form U Bid Securing Declaration Form**

Date: ____________________________  
TenderNo. ________________________

To (insert complete name and address of the purchaser) I/We. The undersigned, declare that:

I/We understand that, according to your conditions, bids must be supported by a Bid Securing Declaration.
I/We accept that I/We may be suspended/debarred/banned from bidding for any contract with you for a period of one year from the date of notification if I am /We are in a breach of any obligation under the bid conditions, because I/We

a) have withdrawn/modified/amended, impairs or derogates from the tender, my/our Bid during the period of bid validity specified in the form of bid; or

b) having been notified of the acceptance of our Bid by the purchaser during the period of bid validity (i) fail or refuse to execute the contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the Instructions to Bidders.

I/We understand this Bid Securing Declaration shall cease to be valid if I am/we are not the successful Bidder, upon the earlier of (i) the receipt of your notification of the name of the successful Bidder; or (ii) thirty days after the expiration of the validity of my/our Bid.

Signed: (insert signature of person whose name and capacity are shown)

in the capacity of (insert legal capacity of person signing the Bid Securing Declaration) Name: (insert complete name of person signing the Bid Securing Declaration) Duly authorized to sign the bid on behalf of (insert complete name of Bidder) Dated on ________ day of (insert date of signing) Corporate Seal (where appropriate)

(Note: In case of a Joint Venture, the Bid Securing Declaration must be in the name of all partners to the Joint Venture that submits the bid)

Financial Bid

Schedule for Quoting the Rates

(Only as a reference and not to be taken up for evaluation)

Bidder’s Name: ..............................................................

<table>
<thead>
<tr>
<th>Sl. No</th>
<th>Name of work/Item Description</th>
<th>Estimate d Quantit y of OFC Route in Km</th>
<th>Units</th>
<th>Estimated Rate in per Km excluding GST Rs.</th>
<th>Quoted Rate in Rs per Km (excluding GST) Figures To be entered by the Bidder Rs.</th>
<th>TOTAL AMOUNT Without GST in Rs</th>
<th>TOTAL AMOUNT (without GST) In Words</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Survey of executed/being executed OFC laying work, collection of Geo Tagged Information using suitable technology with an accuracy of +/-1M and GIS Mapping of these routes</td>
<td>39451</td>
<td>Km</td>
<td>4000.00/-</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

	=6x3
Financial Bid

Bidder should quote ITI Margin taking into consideration all terms and conditions, complying all clauses of EOI mentioned in this EOI for the entire Scope of Work, Functional and Technical Requirements mentioned in the EOI Document/BSNL’s tender document including cost of all accessories.

Tenderers / Bidders have to quote ‘margin offered to ITI on basic value (excluding taxes)’ in percent of the ITI’s client order. The bidder has to indicate the percentage both in figures and in words.

MARGIN TO ITI IN PERCENTAGE IN (AQ) : (1) FIGURES ________
(2)WORDS ________________________

Note:
1. Bidder should also provide rates for all items as per financial bid formats appended below to be quoted to end client/customer.
2. Only margin quoted above will be considered for calculation of Vendor Rating.
3. ITI may change the prices being quoted to end client in consultation with the selected bidder so as to provide the best quote to client for winning the tender.
PROCEDURE FOR SUBMISSION OF E-TENDER:

The bidders are required to submit soft copies of their bid electronically on the ITI e-Wizard Portal using valid Digital Signature Certificates. Below mentioned instructions are meant to guide the bidders for registration on the e-Wizard Portal, prepare their bids in accordance with the requirements and submit their bids online on the ITI e-Wizard Portal. For more information, bidders may visit the ITI e-Wizard Portal [https://itiltd.euniwizarde.com](https://itiltd.euniwizarde.com).

1. **REGISTRATION PROCESS ON ONLINE PORTAL**
   a. Bidders to enroll on the e-Procurement module of the portal [https://itiltd.euniwizarde.com](https://itiltd.euniwizarde.com) by clicking on the link “Bidder Enrolment” as per portal norms.
   b. The bidders to choose a unique username and assign a password for their accounts. Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the e-Wizard Portal.
   c. Bidders must provide the details of PAN number, registration details etc as applicable and submit the related documents. The user id will be activated only after submission of complete details. The activation process will take minimum 24 working hours. After completion of registration payment, you can also send your acknowledgement copy on our help desk mail id ewizardhelpdesk@gmail.com for activation of your account.
   d. Bidders to register upon enrolment their valid Digital Signature Certificate (DSC: Class III Certificates with signing key and encryption usage) issued by any Certifying Authority recognized by CCA India with their profile.
   e. A bidder should register only one valid DSC. Please note that the bidders are responsible to ensure that they do not lend their DSCs to others, which may lead to misuse. Foreign bidders are advised to refer “DSC details for Foreign Bidders” for Digital Signature requirements on the portal.
   f. Bidder then logs in to the site through the secured login by entering their user ID/password and the password of the DSC / e-Token.

2. **Tender Document Search**
   a. Various built-in options are available in the e-Wizard Portal to facilitate bidders to search active tenders by several parameters. These parameters include Tender ID, organization, location, date, value, etc.
   b. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as organization name, a form of contract, location, date, other keywords, etc. to search for a tender published on the Online Portal.
   c. Once the bidders have selected the tenders they are interested in, they may download the
required documents/tender schedules. These tenders can be moved to the respective ‘Interested Tenders’ folder. This would enable the Online Portal to intimate the bidders through SMS / e-mail in case there is any corrigendum issued to the tender document.

d. The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification/help from the Helpdesk.

3. Bid Preparation

a. Bidder should take into account any corrigendum published on the tender document before submitting their bids.
b. Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid.
c. Please note the number of covers in which the bid documents have to be submitted, the number of documents - including the names and content of each of the document that needs to be submitted. Any deviations from these may lead to rejection of the bid.
d. Bidder, in advance, should get ready the bid documents to be submitted as indicated in the tender document/schedule and generally, they can be in PDF/XLS/PNG, etc. formats. Documents in PDF format with maximum Five (5) Mb file can be uploaded.

4. Bid Submission

a. Bidder to log into the site well in advance for bid submission so that he/she uploads the bid in time i.e., on or before the bid submission time. Bidder will be responsible for any delay due to other issues.
b. The bidder to digitally sign and upload the required bid documents one by one as indicated in the tender document.
c. Bidders must pay required payments (Form fee, EMD, Tender Processing Fee etc) as mentioned before submitting the bid
d. Bidder to select the payment option mode as specified in the Schedule (EMD/FORM FEE Section) to pay the form fee/ EMD wherever applicable and enter details of the instrument.
e. A standard BoQ format has been provided with the tender document to be filled by all the bidders. Bidders to note that they should necessarily submit their financial bids in the prescribed format and no other format is acceptable.
f. The server time (which is displayed on the bidders’ dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, the opening of bids, etc. The bidders should follow this time during bid submission.
g. All the documents being submitted by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data, which cannot be viewed by unauthorized persons until the time of bid opening.
h. The uploaded tender documents become readable only after the tender opening by the
authorized bid openers.
i. Upon the successful and timely submission of bids, the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
j. Kindly have all relevant documents in a single PDF file.
k. The off-line tender shall not be accepted and no request in this regard will be entertained whatsoever.

5. Amendment of bid document
At any time prior to the deadline for submission of proposals, the institutions reserve the right to add/ modify/ delete any portion of this document by the issuance of a Corrigendum, which would be published on the website and will also be made available to the all the Bidder who has been issued the tender document. The Corrigendum shall be binding on all bidders and will form part of the bid documents.

6. Instruction to Bidders
   a. Process for Bid submission through ITI Ewizard portal is explained in Bidder Manual. Bidders are requested to download Bidder Manual from the home page of website (https://itiltd.euniwizarde.com). Steps are as follows:

      (Home pageDownloads Bidder Manuals).

   b. The tenders will be received online through portal https://itiltd.euniwizarde.com. In the Technical Bids, the bidders are required to upload all the documents in .pdf format.
   c. Possession of Valid Class III Digital Signature Certificate (DSC) in the form of smart card/ e-Token in the company’s name is a prerequisite for registration and participating in the bid submission activities through https://itiltd.euniwizarde.com. Digital Signature Certificates can be obtained from the authorized certifying agencies, details of which are available on the web site https://itiltd.euniwizarde.com under the link ‘DSC help’.

   Tenderers are advised to follow the instructions provided in the ‘User Guide and FAQ’ for the e-Submission of the bids online through the ITI e-Wizard Portal for e-Procurement at https://itiltd.euniwizarde.com

d. The bidder has to “Request the tender” to portal before the “Date for Request tender document”, to participate in bid submission.

7. All entries in the tender should be entered in online Technical & Commercial Formats without any ambiguity.
8. Any order resulting from this e-tender shall be governed by the terms and conditions mentioned therein.

9. No deviation to the technical and commercial terms & conditions allowed.

10. The tender inviting authority has the right to cancel this e-tender or extend the due date of receipt of the bids

ASSISTANCE TO BIDDERS

1. Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender.

2. Any queries relating to the process of online bid submission or queries relating to e-tender Portal in general may be directed to the 12x7 Help desk Support.

Please feel free to contact ITI Helpdesk (as given below) for any query related to e-tendering.

1. MR. ABHISHEK KUMAR  (9355030617)
2. MR. ANAND SINGH    (9355030602)
3. MR. ANKIT KUMAR     (7903267845)