



Amendment I

Ref: CORP/MKTG/MPLS/2026/09/Amend01

Date: 24-07-2026

Sub: Notice Inviting Expression of Interest for Selection of System Integrator for participating in Tender for MPLS-IP based Access and Aggregation Network

Ref: CORP/MKTG/MPLS/2026/09 Dated: 09-07-2026

Sl. no	Present Clause	Revised Clause
1	EOI Name: Notice Inviting Expression of Interest for Selection of System Integrator for participating in Tender for MPLS-IP based Access and Aggregation Network	EOI Name: Notice Inviting Expression of Interest for Selection of System Integrator/ OEM for participating in Tender for MPLS-IP based Access and Aggregation Network
2	1. Introduction ITI LTD intends to participate in the tender floated by an esteemed customer - “Tender for Supply, installation, testing, commissioning on turnkey basis of various components for induction of MPLS IP based Access and Aggregation Network in BSNL along with the necessary associated network elements with three years of O&M services during warranty, CRC of 7 years for A5/L3 SWITCH/B5 along with SFPs and Comprehensive AMC of all other network elements including C2 routers of 7 years after successful completion of three years warranty”. This EOI is floated for selection of System Integrator, who can work as total solution provider for participating in the subject RFP, with ITI Limited. ITI Limited is desirous of bidding for this tender, based on the eligibility criteria defined in the customer RFP.	1. Introduction ITI LTD intends to participate in the tender floated by an esteemed customer - “Tender for Supply, installation, testing, commissioning on turnkey basis of various components for induction of MPLS IP based Access and Aggregation Network in BSNL along with the necessary associated network elements with three years of O&M services during warranty, CRC of 7 years for A5/L3 SWITCH/B5 along with SFPs and Comprehensive AMC of all other network elements including C2 routers of 7 years after successful completion of three years warranty”. This EOI is floated for selection of System Integrator/ MPLS IP based Access and Aggregation OEM, who can work as total solution provider for participating in the subject RFP, with ITI Limited. ITI Limited is desirous of bidding for this tender, based on the eligibility criteria defined in the customer RFP.
3	3. Scope of Work All the terms and conditions of the above customer tender and its amendments/ corrigendum’s will be applicable on back to back basis to the selected System Integrator along with their OEMs in this EoI	3. Scope of Work All the terms and conditions of the above customer tender and its amendments/ corrigendum’s will be applicable on back to back basis to the selected bidder (OEM/System Integrator along with their OEMs) in this EoI

Sl. no	Present Clause	Revised Clause
4	4(i)A Eligibility Criteria of Applicants i. The Bidder shall be registered & incorporated in India under the Companies Act, 1956 or 2013 as the case may be ii. The bidder shall hold valid GST and a PAN card. • Bidder to be a System Integrator who can arrange the eligible OEM of access & aggregation equipment and other project related components meeting the technical requirements of the customer tender and should be able to provide Manufacturer Authorization Form (MAF). Authorization from the OEMs regarding the same has to be submitted as part of the bid. • System Integrator to arrange Consortium/ teaming agreement to be signed with ITI and access & aggregation equipment OEM. The System Integrator should work exclusively with ITI Ltd for the subject tender. Access & aggregation equipment OEM may support with one more System integrator while addressing the customer tender. • Consortium is allowed between SI and MPLS-TP based access & aggregation equipment OEM. In case	4(i)A Eligibility Criteria of Applicants i. The Bidder shall be registered & incorporated in India under the Companies Act, 1956 or 2013 as the case may be ii. The bidder shall hold valid GST and a PAN card. • Bidder to be a OEM of access & aggregation equipment (who should meet the technical requirement of tender) /System Integrator(SI) who can arrange the eligible OEM of access & aggregation equipment, and other project related components , meeting the technical requirements of the customer tender as per clause 4(i) A.1 • It may please be noted that for addressing the customer tender, ITI Limited will bid as the lead bidder and the MPLS-TP based access & aggregation equipment OEM to sign a Teaming/consortium Agreement with ITI Limited (Lead bidder) as per customer tender format after the Finalization of Partner and before bid submission to customer tender which will be decided by ITI.

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	Bidder forming a consortium (SI and OEM), Consortium Agreement on Rs.100 Stamp paper to be signed by all members of the Consortium for the subject business opportunity (specifying subject EOI, EOI name & Ref, Consortium member roles & responsibilities of each of the Consortium member) to be submitted along with the bid as per format enclosed in Annexure – X). For addressing the customer tender, ITI Limited will bid as the lead bidder and the MPLS-TP based access & aggregation equipment OEM to sign a Teaming/consortium Agreement with ITI Limited (Lead bidder) as per customer tender format after the Finalization of Partner and before bid submission to customer tender which will be decided by ITI.	• The selected bidder(SI/OEM) to support ITI Limited as a total solution provider for addressing the tender and implementation of the project including arranging all the project components , system integration , project investment, EMD, PBG etc.
5	4(i)B Eligibility Criteria of Applicants <u>B. Turnover</u> The Bidder (Sole bidder/lead bidder in case of consortium) must have an average annual turnover of minimum INR Rs.105 Cr in any three consecutive financial years i.e. 2022-23, 2023-24, 2024-25 and 2025-26 from the field/ business of IT/ ICT/ ITES/ networking/ Telecommunication.	4(i)B Eligibility Criteria of Applicants <u>B. Turnover</u> The Bidder (Sole bidder/consortium) must have an average annual turnover of minimum INR Rs.105 Cr in any three consecutive financial years i.e. 2022-23, 2023-24, 2024-25 and 2025-26 from the field/ business of IT/ ICT/ ITES/ networking/ Telecommunication. i. Duly certified copies of the Balance sheets/Annual reports along with the turnover certificate from the field/ business of IT/ ICT/ ITES/ networking/ Telecommunication by CA for the concerned 3 FYs are to be submitted as documentary proof. ii. Copies of Annual Turnover of the organization from the field/ business of IT/ ICT/

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	Note: * The minimum average annual turnover of the Bidder may not include the turnover of its parent company/ subsidiary company.	ITES/ networking/ Telecommunication of Audited Annual Accounts duly certified by Chartered Accountant (with UDIN) or A Practicing Chartered Accountant	Note: * The minimum average annual turnover of the Bidder may not include the turnover of its parent company/ subsidiary company.	field/ business of IT/ ICT/ ITES/ networking/ Telecommunication of Audited Annual Accounts duly certified by Chartered Accountant (with UDIN) or A Practicing Chartered Accountant
6	4(i)C Eligibility Criteria of Applicants <u>C. Networth</u> The Bidder should have Positive Net Worth as on 31st March 2025 or 31st March 2026	Positive Net Worth Certificate with UDIN Number as on 31st March 2025 (FY 2024-25) or 31 st March 2026 (FY 2025-26), issued by the Company's Auditors/ a practicing CA..	4(i)C Eligibility Criteria of Applicants <u>C. Networth</u> The Bidder (Sole bidder/each member of the consortium in case of consortium) should have Positive Net Worth as on 31st March 2025 or 31st March 2026	Positive Net Worth Certificate with UDIN Number as on 31st March 2025 (FY 2024-25) or 31 st March 2026 (FY 2025-26), issued by the Company's Auditors/ a practicing CA..
7	4(i)E. Bidder should have executed IT System Integration Projects/MPLS IP (Core, Edge, access/Aggregation, BNG routers etc.) nodes Projects (Supply and installation) of total Rs.60 Cr value on cumulative basis in any telecom service provider or Government organization/ PSU, in the last 5 years (2021-22, 2022-23, 2023-24, 2024-25 and 2025-26). The relevant experience of Parent Company of SI bidder shall also be taken into consideration for determining the fulfillment of this condition. The	Work Orders and Work Completion Certificates to be attached. Note 1: (Completion / Phase Completion Certificate / Work Order/ Contract Agreement/Letter of Award shall include the Scope of Work, and value of work that has been executed.	4(i)E. Bidder/Consortium should have executed IT System Integration Projects/MPLS IP (Core, Edge, access/Aggregation, BNG routers etc.) nodes Projects (Supply and installation) of total Rs.60 Cr value on cumulative basis in any telecom service provider or Government organization/ PSU, in the last 5 years (2021-22, 2022-23, 2023-24, 2024-25 and 2025-26). The relevant experience of Parent Company of SI bidder shall also be taken into consideration for determining the	Work Orders and Work Completion Certificates to be attached. Note 1: (Completion / Phase Completion Certificate / Work Order/ Contract Agreement/Letter of Award shall include the Scope of Work, and value of work that has been executed.

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	references (PO copies and / or Client certificate(s)) should clearly demonstrate the execution (supply and installation) of networks worth Rs. 60 Crores for all the projects executed in last 5 years. In case of experience of equipment deployed outside India, the value of currency in INR as on the date of EOI shall be considered for calculating the value for this purpose.		fulfillment of this condition. The references (PO copies and / or Client certificate(s)) should clearly demonstrate the execution (supply and installation) of networks worth Rs. 60 Crores for all the projects executed in last 5 years. In case of experience of equipment deployed outside India, the value of currency in INR as on the date of EOI shall be considered for calculating the value for this purpose.	
8	4(i) R Eligibility Criteria of Applicants The Lead bidder and OEM partners/ SSP/ AP shall submit an irrevocable undertaking duly signed by it and its technology/consortium partner stating that both of them i.e the front bidder and its technology/consortium partner shall be liable for due performance of the contract jointly and severally, failing which both of them shall be liable to be barred from having any business dealing with Customer for a period of 3 years.”	Undertaking in this regard to be submitted.	4(i) R Eligibility Criteria of Applicants The sole bidder /consortium and OEM partners/ SSP/ AP shall submit an irrevocable undertaking duly signed by it and its technology/consortium partner stating that both of them i.e the front bidder and its technology/consortium partner shall be liable for due performance of the contract jointly and severally, failing which both of them shall be liable to be barred from having any business dealing with Customer for a period of 3 years.”	Undertaking in this regard to be submitted.



Sl. No.	EOI Criteria	
9	4(i) A.1 a) In case bidder is a System Integrator	• System Integrator to arrange the access & aggregation equipment OEM who has to sign Consortium/teaming agreement with IT for addressing customer tender. • The System Integrator should work exclusively with ITI Ltd for the subject tender. Access & aggregation equipment OEM may support with maximum of one more System integrator while addressing the customer tender. • For addressing the subject EOI, Consortium is allowed between SI and MPLS-TP based access & aggregation equipment OEM. In case Bidder forming a consortium (SI and OEM), Consortium Agreement on Rs.100 Stamp paper to be signed by all members of the Consortium for the subject business opportunity (specifying subject EOI, EOI name & Ref, Consortium member roles & responsibilities of each of the Consortium member) to be submitted along with the bid as per format enclosed in Annexure – X)
	b) In case bidder is an OEM of access & aggregation equipment	• OEM should sign a consortium agreement with ITI Limited for addressing customer tender and should work exclusively with ITI Limited. • OEM can form a consortium with eligible system Integrator and address the subject EOI as a consortium

Other terms & conditions are remaining same as per EOI including corrigendum.

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